# B. Com. (Professional Accounting)

# **Syllabus**

# **AFFILIATED COLLEGES**

**Program Code: 2AK** 

2023 - 2024 onwards



## BHARATHIAR UNIVERSITY

(A State University, Accredited with "A" Grade by NAAC, Ranked 13<sup>th</sup> among Indian Universities by MHRD-NIRF, World Ranking: Times -801-1000, Shanghai -901-1000, URAP – 1047)

Coimbatore - 641 046, Tamil Nadu, India

Program	Program Specific Outcomes (PSOs)						
	After the successful completion of <b>B.Com (Professional Accounting)</b> program, the students are expected to						
PSO1 complete the intermediate level in professional programmes like CA, ICWA an ACS							
PSO2	Provide several opportunities to engage with the accounting professionals						
PSO3	Implement creativity and problem solving skills in various real life time problems.						
PSO4	Acquire several opportunities to engage with the accounting professionals and learn from their experiences.						
PSO5	Learn relevant managerial accounting skills with emphasis on application of both quantitative and qualitative knowledge to their future careers.						



	Program Outcomes (POs)						
On succe	On successful completion of the <b>B.Com</b> ( <b>Professional Accounting</b> ) program						
PO1 Ability to apply ethical principles and responsible practices during their profession							
PO2	Ability to engage in independent and lifelong learning for continued professional development.						
PO3	Become qualified professionals in the field of accounting and auditing.						
PO4	Demonstrate professional ethics in legal aspects of business						
PO5	Ability to apply ethical principles and responsible practices during their profession						



### BHARATHIAR UNIVERSITY : : COIMBATORE 641 046 B.Com (Professional Accounting)... Curriculum for Affiliated Colleges

(For the students admitted during the academic year 2023 – 24 onwards)

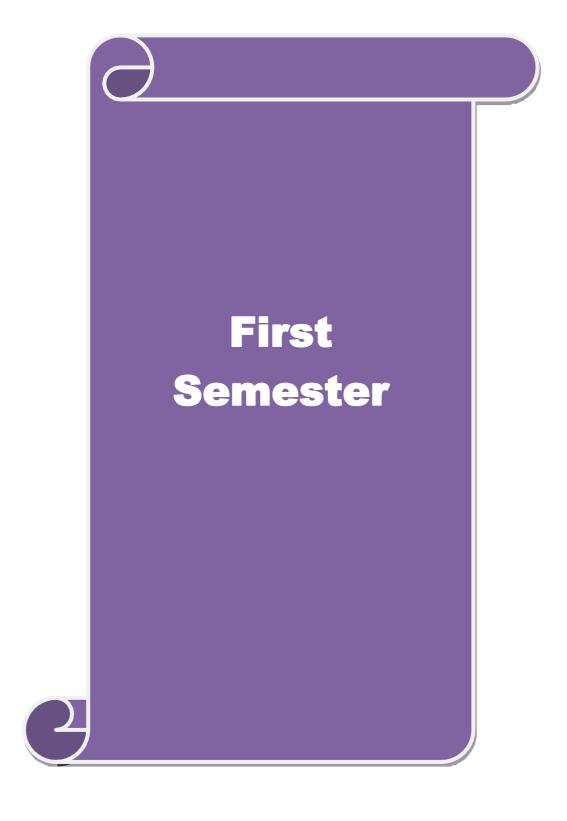
Part	Cours	Title of the Course	Credits	Н	ours	Maximum Marks					
	e Code	Title of the Course	Credits	Theory	Practical	CIA	ESE	Total			
	FIRST SEMESTER										
I		Language-I	4	6	-	25	75	100			
II		English-I	4	6	-	25	75	100			
III		Core I – Principles of Accountancy	4	4	-	25	75	100			
III		Core II – Introduction to Information Technology	4	4	-	25	75	100			
III		Core-III: Computer Applications Practical-I (MS -Office Word, Excel and Power point)	3 <sub>க்லி</sub> லக்கழு	ii, c	4	20	55	75			
III	<b>.</b>		3	4 5 4 5 5 6 6	-	20	55	75			
IV		Environmental Studies #	2	2		-	50	50			
		To <mark>tal</mark>	24	30	9	140	460	600			
		S. B. S.	SEC	OND	5 /4/			1			
		27g.	SEME					1			
I		Language-II	EDUCATE TO ELE	ATE 6		25	75	100			
II		English-II	2	4		25	25	50*			
		Language Proficiency for Employability	2	2		25	25	50**			
		http://kb.naanmudhalvan.in/Special: Filepath/Cambridge Course Detail s.pdf									
III		Core IV – Financial Accounting	4	5		25	75	100			
III		Core-V-Principles of Marketing	3	3		20	55	75			
III			3	-	4	20	55	75			
III		Allied Paper II – Statistics for Business	3	4		20	55	75			
IV		Value Education – Human Rights #	2	2		-	50	50			
		Total	23	30		160	415	575			
		Т	HIRD SE	MESTER	<u> </u>						
I		Language – III	2	4		25	75	100			

II	English-III	2	4		25	75	100
III	Core VII – Advanced	4	5		25	75	100
111	Accounting	•	J		25	7.5	100
III	Core VIII –	4	3		25	75	100
	Principles of						
	Management						
III	Core IX – Mercantile Law	4	4		25	75	100
III	Allied : III - Managerial	3	5		20	55	75
	Economics						
IV	Skill based Subject-I:				20	55	75
	Executive Business	3	3				
	Communication						
IV	Tamil @ / Advanced Tamil				-	50	50
	# (or)Non-major elective–I:						
	Yoga for Human	2	2				
	Excellence # /						
	Women's Rights #						
	Constitution of India #  Total	24	30		165	535	700
	Total	24	30		103	333	700
		SO S	4				
		H SEMES	Carl Carl	1	ı	1	T
I	Language - IV	2	42		25	75	100
II	English -IV	2	4	M	25	75	100
III	Core X – Cost Accounting	THIAR UN	ERS 5	9	25	75	100
III	Core XI– Company Law	A Bissiumor 2	ш <del>п</del>		25	75	100
III	Core XII – Principles of Auditing	4	5		25	75	100
III	Allied: IV – Modern Banking	3	3		20	55	75
IV	Skill based Subject II- Naan Mudhalvan -Office Fundamentals http://kb.naanmudhalvan.in/Bha rathiar_University_(BU)	2		3	25	25	50
IV	Tamil @ /Advanced Tamil #(or) Non-major elective - II :General Awareness #	2	2			50	50
	Total	23	27	3	170	505	675
		I SEMES		I	I	I	
III	Core XIII – Corporate Accounting	4	6		25	75	100
III	Core XIV – Auditing and Assurance	4	6		25	75	100
III	Core XV – Direct Taxes I	4	6		25	75	100
III	Core XVI – Indirect Taxes	4	5		25	75	100
				1			

III	Elective-I:	3	4		20	55	75
IV	Skill-based Subject- III : Banking and Insurance Law	3	3		20	55	75
	Total	22	30		140	410	550
	SIXTH	SEMEST	ER				•
III	Core XVII– Accounting for	4	6		25	75	100
	Managerial Decision						
III	Core XVIII - Direct Tax-II	4	6		25	75	100
III	Core XIX– Enterprise Information	3	4		20	55	75
	System and Strategic Management						
III	Core XX:Cyber Law	3	3		20	55	75
III	Elective –II:	3	4		20	55	75
III	Elective –III:	3	4		20	55	75
IV	Skill based Subject-IV:Naan Mudhalvan	3	3		25	25	50
	Fintech Course (Capital Markets /						
	Digital Marketing /						
	Operational Logistics)						
	http://kb.naanmudhalvan.in/Bharathia						
	r_University_(BU)		為一屋.				
V	Extension Activities @	2	<b>E E</b> .	- 1	50	-	50
	Total	25	30		205	395	600
	Grand total	140	180				3700

- \* English II- University semester examination will be conducted for 50 marks (As per existing pattern of Examination) and it will be converted for 25 marks.
- \*\*Naan Mudhalvan Skill courses- external 25 marks will be assessed by Industry and internal will be offered by respective course teacher.
  - @ No University Examinations. Only Continuous Internal Assessment(CIA)
  - # No Continuous Internal Assessment (CIA). Only UniversityExaminations.

L	List of Elective Papers (Colleges can choose any one of the paper as electives)						
Elective – I	Clective – I A Financial Management						
	В	Entrepreneurial Development					
	С	Micro Finance					
Elective – II	Elective – II A Business Finance						
	В	Brand Management					
	С	Supply Chain Management					
Elective – III	A	Investment Management					
	В	Financial Markets					
	С	Project Work & Viva-Voce					



Course co	ode			L	T	P	C		
Core 1		l	Principles of Accountancy	4	4 -		4		
Pre-requisite			Basic knowledge in the field of Accountancy Syllabus Version				2-23		
Course O	biecti	ves:	Accountancy	VEISIC	·11	202	2-23		
		rives of this co	ourse are to:						
To enable the students to learn basic Principles of Accountancy.									
			illfully to prepare and present the final accoun	ts of sole	trade	r.			
			about Bill of Exchange, Average Due date and						
			bout consignment and joint ventures						
5. To ga	in kn	owledge abou	t bank reconciliation statement and accounting	for profe	ession	als			
		se Outcomes							
On the su	iccess	ful completion	n of the course, student will be able to:						
The	main	objectives of	this course are to:			K	(1		
1 Reca	ıll Ac	counting Cond	cepts and Conventions and use Accounting rule	es to reco	rd				
busin	ness tı	ransactions in	Journal, Ledger and prepare Trial Balance.						
2 Und	erstan	d the preparat	ion Subsidiary Journals including Three Colur	nn Cash	ook	K	(2		
			onciliation Statement.						
			practices for Bill of exchange and Account cur			K	3		
4 Anal		ne accounting	treatment in preparation of consignment and jo	oint ventu	ire	K	[4		
		nd the concer	ots in preparation of bank reconciliation statem	ent and		K	(2		
		ng for professi		one and		1			
			rstand; <b>K3</b> - <mark>Apply; <b>K4</b> - Analyz</mark> e; <b>K5</b> - Evalu	ate; <b>K6</b> –	Crea	te			
Unit:1			Basics of Accounting		10	hou	irs		
			ing – Accounting Concepts and Conventions -	- Journal	– Lec	lger -	-		
	y boo	ks – Trial bal							
Unit:2			Final Accounts		12	hou	irs		
	ounts		er with adjustments – Errors and rectification	1	12				
Unit:3	1		of Exchange and Account Current	4	13	hou	irs		
Unit:4	cnang		dation bills – Average due date – Account curr	ent.	12	hou			
	na foi		Consignments and Joint Ventures and Joint ventures		13	· Hot	IIS		
Unit:5	ng 101		Bank Reconciliation Statement		10	hou	ırs		
	concil	iation stateme	ent – Receipts and Payments and income and e	xnenditui			113		
and Balance sheet – Accounts of professionals.									
Unit:6	*						ırs		
Expert le	ctures	, online semi	nars – webinars						
			Total Lecture hours		60	hou	ırs		

Note: Distribution of Marks between problems and theory shall be 80% and 20%.

Te	ext Book(s)
1	N.Vinayakam, P.L.Mani, K.L.Nagarajan – Principles of Accountancy – S.Chand & Company
	Ltd.,
2	T.S.Grewal – Introduction to Accountancy- S.Chand & Company Ltd., 3. R.L.Gupta,
	V.K.Gupta,
3	M.C.Shukla – Financial Accounting – Sultanchand & sons
4	T.S.Grewal, S.C.Gupta, S.P.Jain – Advanced Accountancy- Sultanchand & sons
Re	eference Books
1	K.L.Narang, S.N.Maheswari - Advanced Accountancy-Kalyani publishers
2	S.K.Maheswari, T.S.Reddy - Advanced Accountancy-Vikas publishers
3	A.Murthy -Financial Accounting – Margham Publishers
4	P.C.Tulsian - Advanced Accountancy – Tata McGraw Hill Companies.
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://youtu.be/Hs-U3 jAvqo 4
2	https://www.youtube.com/watch?v=MJIngOTc-PA
3	https://youtu.be/UxfPGWlxgHQ
Co	ourse Designed By:

	Mapping Course objectives and course outcomes									
	PO1	PO2	PO3	PO4	PO5					
CO1	S	S	S	S	S					
CO2	S	& SEARATH	S	S	M					
CO3	S	M	Coimbatore M	S	M					
CO4	S	S	Uncour 2 S	S	M					
CO5	S	M	S	M	M					

<sup>\*</sup>S-Strong; M-Medium; L-Low

(	Course code				L	T	P	C
Core 2			Introduction to Info	ormation Technology	4	-	-	4
Pre-requisite			Basic knowledge in the field Information Syllabus Version				202	2-23
Cou	urse Objectives:							
				ware computer system.				
		_	out types of computer s	•				
			s of computers and its a	pplication				
	-	_	out operating system					
	5. To gain know	wieuge about	system analysis design					
Ext	oected Course C	Outcomes:						
			the course, student wil	be able to:				
1	Understand the	e hardware an	d software Information	Systems.			K	2
2	Recall the diffe	erent types of	computer system and r	etworking			K	1
3	Gain knowledg	ge about com	onents of computers				K	2
4	Describe the o	perating syste	ms and mobile comput	ers			K	3
5	Understand the	e System anal	ysis and design, manag	ement information system	m-decisi	on	K	2
	support system			C. C				
K	1 - Remember; <b>K</b>	<b>2</b> - Understai	d; <b>K3</b> - Apply; <b>K4</b> - A	na <mark>lyze; <b>K5</b> - Evaluate; <b>K</b></mark>	<b>6</b> – Crea	ate		
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	· 国 菌.				
	nit:1		Hardware and Soft	NAME OF TAXABLE PARTY.			hou	rs
				of computers in busines				
				eval capabilities, compu	ter applic	cation	is in	
	nit:2	siness, compu	ter related jobs in busi Types of Comput			15	hou	
		eveteme Mic		d super computers. Analo	ng digital			
				, First, second, third a				
	•			essing systems- batch, or		_	icrati	<b>311</b>
				multiprocessing systems			: Loc	cal
	d wide area netw							
Uı	nit:3		Components of Con	nputers		12	hou	rs
	•		1	rices, software: system so				
				language- assembly lang				
languages. Flowchart and programme flow charts. Steps in developing a computer programme.								
Unit:4Operating Systems11 houOperating systems: Dos, windows, UNIX, windows NT, windows98 - E.Commerce. Internet-							îS.	
		*		•	erce. Inte	ernet-		
	nit:5	i its uses-wor	d wide websites-mobile System Analysis and			10	hou	rs
		d design con	<u> </u>	n system-Transaction pro	ocessing			. 13
				support systems-expert s		51110	-	
	nit 6		Contemporary				2 hou	ırs
			Expert seminars and		ı			
				TOTAL	(	60 ho	urs	

Te	ext Book(s)
1	Computer and common sense-Roger Hunt and John Shellery
2	Using Micro Computers- Brightman and Dimsdale
3	P.c.Software made simple-R.K.Taxali
Re	eference Books
1	Introduction to computers-Alexis Leon and Mathews Leon
2	Information technology for management-Henry c.Lucas
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://youtu.be/Ot2ZJ8fhnnc
2	https://onlinecourses.swayam2.ac.in/nou20_cs04/preview
3	https://www.youtube.com/watch?v=Qy064xFEW64
Co	ourse Designed By:

Mapping with Programme Outcomes								
COs	PO1	PO2	PO3	PO4	PO5			
CO1	M	M	M	M	S			
CO2	S	S	ுக்கழ <sub>்த</sub>	S	S			
CO3	M	S	M	M	M			
CO4	M	M	M	M	M			
CO5	S	S	M G	M	S			

Course code		L	T	P	C
Core 3	Computer Applications Practical-I (MS Office)	-	-	6 0	-
Pre-requisite	Basic knowledge in MS Office	Sylla Versi		2022-	23

The main objectives of this course are to:

- 1. To familiarize with working in MS-WORD
- 2. To understand the working in MS-EXCEL
- 3. To understand the working in MS- POWERPOINT

#### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

1	Recall various techniques of working in MS-WORD	K1
2	Prepare appropriate personal bio data	K4
3	Analyze financial data using EXCEL tools	К3
4	Understanding various tools used in MS-EXCEL	K2
5	Creating presentations for seminars and lectures using animations	K6

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6 - Create

I - MS WORD 15-- hours

- 1. Type Chairman's speech/ Auditor's report / Minutes/ Agenda and perform the following operations: Bold, Underline, Font Size, style, Background color, Text color, Line spacing, Spell Check, Alignment, Header & Footer, Inserting pages and page numbers, Find and Replace.
- 2. Prepare an invitation for the college function using Text boxes and clip parts.
- 3. Design an invoice and Account sales by using Drawing tool bar, Clip Art, Word Art, Symbols, Borders and Shading.
- 4. Prepare a Class Time Table and perform the following operations: Inserting the table, Data Entry, Alignment of Rows and Columns, Inserting and Deleting the Rows and Columns and Change of Table Format.
- 5. Prepare a Shareholders meeting letter for 10 members using mail merge operation. 6. Prepare Bio-Data by using Wizard/ Templates.

II - MS EXCEL 25-- hours

- 1. Prepare a mark list of your class (minimum of 5 subjects) and perform the following operations: Data Entry, Total, Average, Result and Ranking by using arithmetic and logical functions and sorting.
- 2. Prepare Final Accounts (Trading, Profit & Loss Account and Business Sheet) by using formula
- 3. Draw the different type of charts (Line, Pie, Bar) to illustrate year-wise performance of sales, purchase, profit of a company by using chart wizard.
- 4. Prepare a statement of Bank customer's account showing simple and compound interest calculations for 10 different customers using mathematical and logical functions.
- 5. Prepare a Product Life Cycle which should contain the following stages: Introduction, Growth, Maturity, Saturation, Decline.

III - MS	20 hours
POWERPOINT	

- 1. Design presentation slides for a product of your choice. The slides must include name, brand name, type of product, characteristics, special features, price, special offer etc. Add voice if possible to explain the features of the product. The presentation should work in manual mode.
- 2. Design pesentation slides for organization details for 5 levels of hierarchy of a company by using organization chart.
- 3. Design slides for the headlines News of a popular TV Channel. The Presentation Should contain the following transactions: Top down, Bottom up, Zoom in and Zoom out. The presentation should work in custom mode.
- 4. Design presentation slides about an organization and perform frame movement by interesting clip arts to illustrate running of an image automatically.
- 5. Design presentation slides for the Seminar/Lecture Presentation using animation effects and perform the following operations: Creation of different slides, changing background color, font color using wordart.

Tex	t Book(s)
1	Understanding MSword 2016, George Wempen
2	Word for Beginners, L.Humphery
3	MS Excel 2019 Bible, John Walkenbach
Ref	Ference Books
1	MS Excel 2007 Bible, John Walkenbach
	a company of the comp
Rel	ated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://youtu.be/RdTozKPY_OQ
2	https://youtu.be/yCVy5Kw0l8s
3	https://youtu.be/W2SdgnKHoPw
Cou	urse Designed By:

Mapping prog	gram outcomes				
	PO1	PO2	PO3	PO4	PO5
CO1	S	S	M	S	M
CO2	S	S	M	S	M
CO3	S	S	M	S	M

Course code		TITLE OF THE COURSE	L	T	P	C
ALLIED PA	PER I	MATHEMATICS FOR BUSINESS	4	-	-	4
Pre-requis	ite	0	Syllabus Version		20 23	22-

The main objectives of this course are to:

- 1. Understand and apply basics of applications of mathematics in business
- 2. Make the students to be ready for solving business problems usingmathematical operations.
- 3. Provide an insight knowledge about variables, constants and functions.
- 4. Gain the knowledge on integral calculus and determining definite and indefinite functions.
- 5. Analyze the linear programming problem by using graphical solution and simple method.

#### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

Oli	the successful completion of the course, student will be able to.	
1	Understand the basic concepts of arithmetic and geometric series and different effective rates of interest for sinking fund, annuity and present value.	K2
2	Recall the basic concepts of addition and multiplication analysis and input and output analysis.	K1
3	Explain of variables, constants and functions and evaluate the first and second order derivatives.	K2
4	Interpret integral calculus and determining definite and indefinite functions.	K2
5	Analyze the linear programming problem by using graphical solution and simple method.	K4

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6- Create

Unit:1 SET THEORY 12 hours

Set Theory – Arithmetic and Geometric Series – Simple and Compound Interest – Effective rate of Interest –Sinking Fund – Annuity - Present Value – Discounting of Bills – True Discount – Banker's Gain.

Unit:2 MATRIX 11 hours

Matrix: Basic Concepts – Addition and Multiplication of Matrices – Inverse of a Matrix – Rank of Matrix - Solution of Simultaneous Linear Equations – Input-Output Analysis.

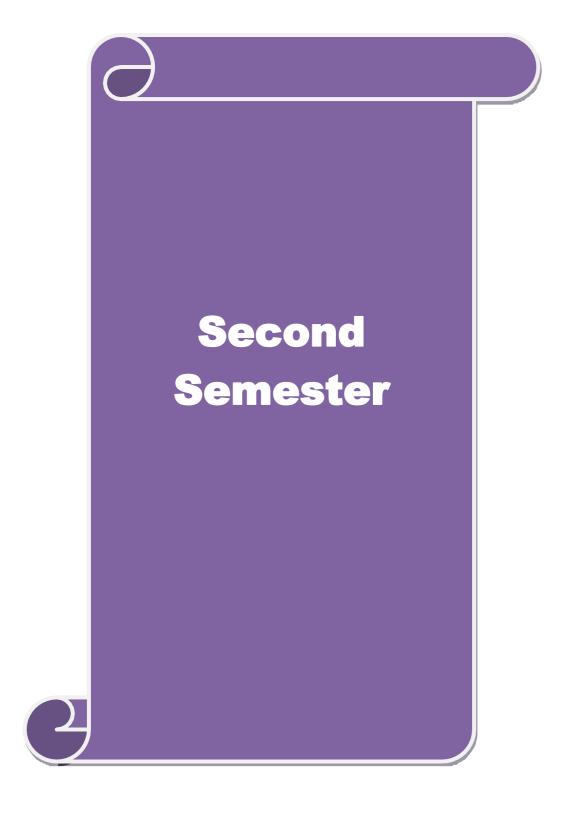
#### Unit:3 VARIABLES, CONSTANTS AND FUNCTIONS 12 hours

Variables, Constants and Functions – Limits of Algebraic Functions – Simple Differentiation of Algebraic Functions – Meaning of Derivations – Evaluation of First and Second Order Derivatives – Maxima and Minima – Application to Business Problems

Uı	nit:4	ELEMENTARY INTEGRAL CALCULUS	12 hours
		tegral Calculus – Determining Indefinite and Definite Integrals	of simple
Fu	nctions – I	ntegration by Parts.	
			<b>T</b>
	nit:5	LINEAR PROGRAMMING PROBLEM	11 hours
		mming Problem – Formation – Solution by Graphical Method S	Solution by Simple
M	ethod.		
T T		CONTEMPODADA IGUIEC	21
	nit:6	CONTEMPORARY ISSUES	2 hours
EX	pert lecture	es, online seminars – webinars	
		Total Lecture hours	60 hours
- TE	4 D 1 ( )	Total Lecture nours	OU HOUIS
Te	ext Book(s)		1 01
1		m, P.A," Business Mathematics & Statistics" Jai Publishers, Tric	•
2		n and Jayaseelan,"Introduction to Business Mathematics",Sultan	nchand
3	Co&Ltd,N		Co 9-I 4d Novedalla:
3	Sancheut,	D.C and Kapoor, V.K," Business Mathematics", Sultan chand	Co&Lta,Newdellii
D	eference Bo	acks	
1		ganath, C.S.Sampamgiram&Y.Rajan-A Text book Business Ma	thematics -
	Himalaya	a Publishing House.	
	1.4.10.1	C. A. A. DMOOC CWANAM NIDDER W. L. A. J.	
		ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]	
1	nttps://w	ww.youtube.com/watch?v=qO1SYFZVmhY	
2		ww.youtube.com/watch?v=LadYh <mark>kiVC7</mark> Q&list=PLRYPMG3p	kUJuucxOLmnRC
	<u>-Lj3Pmz</u>	WmKCD	
3	https://w	ww.youtube.com/watch?v=qO1SYFZVmhY&list=PLX2gX-	
		Yjs2g3YiaY0sEfwW-jg5L	
Co	ourse Desig	ned By:	
	, and D esig	27.	

	M	apping with Pro	gramme Outcom	es	
COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	M
CO2	S	S	M	S	S
CO3	M	S	S	S	S
CO4	S	S	S	M	M
CO5	M	M	S	S	S

S- Strong; M-Medium; L-Low



Course code		TITLE OF THE COURSE	L	T	P	C
Core – 4		Financial Accounting	4	١-,	-	4
Pre-requisite	<b>)</b>	Basic knowledge in accountancy	Syllabus Version		202	2-23
Course Object						
The main object	ctives of thi	s course are to:				
<ol> <li>To make</li> <li>To learn a</li> <li>To enhance</li> </ol>	the students about the pr ce the conce	s to learn provision for depreciation account. s skillfully to prepare branch accounts and Departreparation of accounts using single entry system. eptual skills to prepare the Hire Purchase and Instate to know about the Royalty account and Investment	lment Pui	chase		tem.
<b>Expected Cou</b>	rse Outcor	nes•				
		etion of the course, student will be able to:				
		ing treatment relating to different methods of depr	eciation		K	1
		eparation of the Branch accounts and Departmenta		<u> </u>	K	
		ng procedure for preparing the single entry system				3
4 Develop		tual skills to prepare and present the Hire Purchase			K	4
		ure for royalty accounts and investment account			K	5
		nderstand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K</b> 5 - Evalua	ate; <b>K6</b> –	Creat	e	
	·	S PAY INVERSE S	·			
Unit:1		<b>Depreciation</b>		13	hour	S
		Reserves and provisions.				
Unit:2		accounts and Departmental accounting			hour	S
	nts excludii	ng foreign branches. Departmental Accounting – T	ranster at	cost	or	
Selling price. Unit:3		Single Entry System		15	hour	
	System - M	eaning and Features - Statement of Affairs Method	l and Con			3
Method.	System W	culting and reactives statement of rittains friethou	a una con	V C151	OII	
Unit:4		Hire Purchase and Instalment System		15	hour	S
Hire Purchase		nent System including Hire purchase Trading Acc	ounts			
Unit:5		Royalty and Investment account		15	hour	S
Note: 20% M		<b>-Lease</b> – Investment Accounts ory and 80 % marks for problem.				
Unit:6		Contemporary Issues		2	hou	ırs
Expert lecture	es, online se	minars – webinars				
T (D 1()		Total Lecture hours		75-	-hou	irs
Text Book(s)		oni VI Nagaraian Dringinlag of Aggaratan ay				
		ani, K.L.Nagarajan – Principles of Accountancy ction to Accountancy- S.Chand& Company Ltd.,				
		a, M.C.Shukla – Financial Accounting – Sultanch	and& son	<u> </u>		
Reference Bo			5011			
		neswari - Advanced Accountancy-Kalyani publish	ers			
		Accounting – Margham Publishers				
3 A.Mukher	jee, M.Han	if – Modern Accountancy. Vol.1- Tata McGraw H	ill Compa	anie		
		s [MOOC, SWAYAM, NPTEL, Websites etc.]				
1 <u>https://w</u>	ww.courser	a.org/learn/financial-accounting-advanced				

2 https://www.mooc-list.com/course/managerial-accounting-cost-behaviors-systems-and-analysis-coursera
3 https://nptel.ac.in/courses/110/106/110106135

Mapping with	programme ou	ıtcomes			
	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	M	S
CO2	S	M	S	S	M
CO3	S	M	M	S	S
CO4	S	S	S	S	M
CO5	S	M	M	M	M



	TITLE OF THE COURSE	L	T	P	$\mathbf{C}$
Core-5	PRINCIPLES OF MARKETING	4	-	-	4
Pre-requisite		llabus ersion	3	2022	2-23
<b>Course Object</b>					
	etives of this course are to:				
	eptualize an idea about marketing and related terms				
	rstand various concepts relating to consumer behavior				
3.10 introd	uce the components of marketing mix  4.To understand emerging marketing trends and	ragulato	m m	achan	ieme
	4.10 understand emerging marketing dends and	regurace	лу III	cciiaii	151115
Expected Cou					
	sful completion of the course, student will be able to:			T.	. 1
	g the various concepts and terms related to marketing			K	
2 Explaini	ng about various marketing functions			K	2
3 Understa	anding terms of consumer behaviour and examined about differe	ent		K	2
	s related to consumers.				
4 Identify	ing the marketing mix and its elements			K	.1
5 Understa	anding different provisions related to trends in emerging market	S.		K	2
K1 - Rememb	er; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate;	K6 –	Creat	te	
	INTRODUCTION TO MADIZETING				
IImit.1			0 1		
Unit:1	INTRODUCTION TO MARKETING  nition of market and marketing Importance of marketing Modern M	orketine		ours	,
Marketing –Defi	nition of market and marketing-Importance of marketing -Modern M		g con	cept-	<b>I</b>
Marketing –Defi			g con Mark	cept-	
Marketing –Defi Global Marketin Unit:2	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun  MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B	ities in	g con Mark <b>9</b>	cept- eting	
Marketing –Defi Global Marketin Unit:2	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun  MARKETING FUNCTIONS	ities in	g cond Mark <b>9</b>	cept- eting	S
Marketing –Defi Global Marketin Unit:2 Marketing func Standardisation Unit:3	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun  MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B a – Market Information	ities in	g cond Mark <b>9</b> -	cept- eting <b>hour</b> <b>hour</b>	S S
Marketing –Defi Global Marketin Unit:2  Marketing func Standardisation Unit:3  Consumer Behabehaviour-Marketing	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B – Market Information  CONSUMER BEHAVIOUR	ities in	g cond Mark <b>9</b> -	cept- eting <b>hour</b> <b>hour</b>	S S
Marketing –Defi Global Marketin Unit:2 Marketing func Standardisation Unit:3 Consumer Behabehaviour-Marketing Unit:4	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B a – Market Information  CONSUMER BEHAVIOUR  aviour –meaning –Need for studying consumer behaviour-Factors infliket segmentation – Customer Relations Marketing  MARKETING MIX	earing -	9 8 g cons	cept- eting hour hour sumer	s s
Marketing –Defi Global Marketin Unit:2  Marketing functors Standardisation Unit:3  Consumer Behaviour-Marketing Mix Unit:4  Marketing Mix	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B – Market Information  CONSUMER BEHAVIOUR  aviour –meaning –Need for studying consumer behaviour-Factors inflatet segmentation – Customer Relations Marketing  MARKETING MIX  – Product mix –Meaning of Product –Product life cycle –Branding-later	earing - uencing	8 g cons	hour hour hour hour	s s
Marketing –Defi Global Marketin Unit:2  Marketing functors Standardisation Unit:3  Consumer Behaviour-Marketing Mixtorial Marketing Mixtorial Importance-Pri	nition of market and marketing-Importance of marketing —Modern M g —E-marketing —Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying —Selling —Transportation —Storage — Financing —Risk B a — Market Information  CONSUMER BEHAVIOUR  aviour —meaning —Need for studying consumer behaviour-Factors inflets tegmentation — Customer Relations Marketing  MARKETING MIX  — Product mix —Meaning of Product —Product life cycle —Branding-lacing objectives - Pricing strategies —Personal selling and Sales Promote	earing - uencing	8 g cons 9 Pricace m	hour hour hour hour Mour hour	s s
Marketing –Defi Global Marketin Unit:2  Marketing functors standardisation Unit:3  Consumer Behaviour-Marketing Mix Unit:4  Marketing Mix Importance-Pri Importance of Consumer of Consumer Marketing Mix	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B – Market Information  CONSUMER BEHAVIOUR  aviour –meaning –Need for studying consumer behaviour-Factors inflatet segmentation – Customer Relations Marketing  MARKETING MIX  – Product mix –Meaning of Product –Product life cycle –Branding-later	earing - uencing	8 g cons 9 Pricace m	hour hour hour hour Mour hour	s s
Marketing –Defi Global Marketin Unit:2  Marketing functors Standardisation Unit:3  Consumer Behaviour-Marketing Mixtorial Marketing Mixtorial Importance-Pri	nition of market and marketing-Importance of marketing —Modern M g —E-marketing —Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying —Selling —Transportation —Storage — Financing —Risk B a — Market Information  CONSUMER BEHAVIOUR  aviour —meaning —Need for studying consumer behaviour-Factors inflets tegmentation — Customer Relations Marketing  MARKETING MIX  — Product mix —Meaning of Product —Product life cycle —Branding-lacing objectives - Pricing strategies —Personal selling and Sales Promote	earing - uencing	8 g cons 9 Pricace man toda	hour hour hour hour Mour hour	s s
Marketing –Defi Global Marketin Unit:2  Marketing functors Standardisation Unit:3  Consumer Behaviour-Marketing Mix Importance-Pri Importance of context Unit:5  Marketing and	nition of market and marketing-Importance of marketing —Modern M g —E-marketing —Tele marketing- Marketing Ethics -Career Opportun  MARKETING FUNCTIONS  tions-Buying —Selling —Transportation —Storage — Financing —Risk B a — Market Information  CONSUMER BEHAVIOUR  aviour —meaning —Need for studying consumer behaviour-Factors inflets tesegmentation — Customer Relations Marketing  MARKETING MIX — Product mix —Meaning of Product —Product life cycle —Branding-lacing objectives — Pricing strategies —Personal selling and Sales Promote Channels of distribution —Functions of middlemen — Importance of retain —  BUREAU OF INDIAN STANDARDS  Government —Bureau of Indian Standards —Agmark —Consumerism —	earing - uencing uencing uencing uencing	8 Pricace man toda 8- 1	hour hour hour e Mix ix- y's	S S
Marketing –Defi Global Marketin Unit:2  Marketing functors standardisation Unit:3  Consumer Behaviour-Marketing Mix Importance-Pri Importance of context Unit:5  Marketing and Rights of consu	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B a – Market Information  CONSUMER BEHAVIOUR  aviour –meaning –Need for studying consumer behaviour-Factors inflets te segmentation – Customer Relations Marketing  MARKETING MIX  – Product mix –Meaning of Product –Product life cycle –Branding-lacing objectives - Pricing strategies –Personal selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained by the second strategies of the second selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retained selling se	earing - uencing uencing uencing uencing	8 g cons 9 Pricace man toda 8- I	hour hour hour e Mix iix- y's nours rotect	s s -
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Marketing –Defi Global Marketin Unit:2  Marketing functors standardisation Unit:3  Consumer Behaviour-Marketing Mix Importance-Pri Importance of a context Unit:5  Marketing and Rights of consultitions	nition of market and marketing-Importance of marketing –Modern M g –E-marketing –Tele marketing- Marketing Ethics -Career Opportun MARKETING FUNCTIONS  tions-Buying –Selling –Transportation –Storage – Financing –Risk B a – Market Information  CONSUMER BEHAVIOUR  aviour –meaning –Need for studying consumer behaviour-Factors inflets te segmentation – Customer Relations Marketing  MARKETING MIX  – Product mix –Meaning of Product –Product life cycle –Branding-lacing objectives - Pricing strategies –Personal selling and Sales Promote channels of distribution –Functions of middlemen – Importance of retainers- Green Marketing –Forward Trading in Commodities  Contemporary Issues	earing - uencing uencing uencing uencing	8 Pricace man toda  8- Immer P	hour hour hour e Mix iix- y's nours rotect	s

2	Principles of Marketing - Philip Kotler &Gary Armstrong
3	Marketing Management - V.S. Ramasamy and Namakumari
R	eference Books
1	Marketing -William G.Zikmund & Michael D'Amico
2	Marketing - R.S.N.Pillai &Bagavathi
R	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	
2	
3	
C	ourse Designed By:

Mapping Course objectives and course outcomes								
	PO1 PO2 PO3 PO4 PO5							
CO1	S	S	M	S	S			
CO2	S	S	க்க <b>M</b> ்/∧	S	M			
CO3	S	S	S	M	M			
CO4	S	S	M	M	M			
CO5	S	S	S E	S	M			

<sup>\*</sup>S-Strong; M-Medium; L-Low

Course code		L	T	P	С
Core 6	Computer Application Practical-II (MSOffice and Tally )	-	-	6	4
Pre-requisite		Syllab Versio		2022-	-23

The main objectives of this course are to:

- 1. To provide practical knowledge in working with MS- ACCESS
- 2. To understand the basics of working in Tally accounting package
- 3. To provide insights about the usefulness of internet in business purpose

#### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

011	on the successful completion of the course, student will be use to.				
1	Understand the basics of working in MS-ACCESS using various tools	K2			
2	Prepare personal bio data using MS ACCESS tools	K3			
3	Analyze business transactions using computerized packages	K4			
4	Analyze inventory management using various techniques	K4			
5	Apply internet for business purposes and communications	К3			

**K1** - Remember; **K2** - Understand; **K3** - Apply; **K4** - Analyze; **K5** - Evaluate; **K6** - Create

I - MS ACCESS 25-- hours

- 1. Prepare a payroll for employee database of an organization with the following Details: Employee id, Employee name, Date of Birth, Department and Designation, Date of appointment, Basic pay, Dearness Allowance, House Rent Allowance and other deductions if any. Perform queries for different categories.
- 2 Create mailing labels for student database which should include atleast three Table must have atleast two fields with the following details: Roll Number, Name, Course, Year, College Name, University, Address, Phone Number.
- 3. Gather price, quantity and other descriptions for five products and enter in the Access table and create an invoice in form design view.
- 4. Create forms for the simple table ASSETS.
- 5. Create report for the PRODUCT database.

II – TALLY AND	<b>35</b> hours
INTERNET	

- 1. Create a new company, group, voucher and ledger and record minimum 10 transactions and display the relevant results.
- 2. Prepare trial balance, Profit and Loss A/c and Balance Sheet (with minimum of any five adjustments). 3. Prepare inventory statement using (Calculate inventory by using all methods) a) FIFO b) LIFO c) Simple Average Method d) Weighted Average Method
- 3. BankReconciliationStatement 4. Voucher Creation 5. Voucher Alteration and Deletion

Total Lecture hours	60 hours

Te	ext Book(s)
1	TALLY.ERP 9 WITH GST@ E -Way Bill, Rajesh Chedda
2	Ms Access 2000 Programming by Example, Julitta Korol
Re	eference Books
1	Microsoft Office 2019, Peter Weverka
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://youtu.be/_Ghu1JlnoZI
2	https://youtu.be/Ipz1VVQGXEc
3	https://youtu.be/OlKM-lTf1UQ
Co	ourse Designed By:

Mapping with Programme outcomes							
	PO1	PO2	PO3	PO4	PO5		
CO1	S	S	S	S	M		
CO2	S	M	S	S	S		
CO3	S	S	Bronther (S	S	M		



Course code	TITLE OF THE COURSE	L	Т	P	С
ALLIED PAPER II	STATISTICS FOR BUSINESS	4	-	-	4
Pre-requisite	Basic knowledge on statistics for business	Syllabus Version		20	22-23

The main objectives of the course are able to

- 1. Provide basic conceptual knowledge on applications of statistics inbusiness.
- 2. Make the students to be ready for solving business problems using statistical operations.
- 3. Give a detailed instruction of measurement of dispersion.
- 4. Gain the knowledge on application of correlation and regression forbusiness operations.
- 5. Analyze interpolation and probability theory and perform theproblems.

#### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

1	Understand the basic concepts of arithmetic and geometric mean and different types of data collection.	K2
2	Recall measures of dispersion.	K1
3	Execute correlation and regression analysis.	K3
4	Understand the different types of moving averages.	K2
5	Analyze interpolation and probability	K4

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6 - Create

Unit:1 INTRODUCTIONS 12 hours

Meaning and Definition of Statistics – Collection of data — Primary and Secondary - Classification and Tabulation – Diagrammatic and Graphical presentation Measures of Central tendency – Mean, Median, Mode, Geometric Mean and Harmonic Mean – simple problems

Unit:2 MEASURES OF DISPERSION 12 hours

Measures of Dispersion – Range, Quartile Deviation, Mean Deviation, Standard Deviation and Co-efficient of Variation. Skewness – Meaning – Measures of Skewness - Pearson's and Bowley's co-efficient of Skewness.

#### Unit:3 | CORRELATION AND REGRESSION ANALYSIS | 10 hours

Correlation – Meaning and Definition – Scatter diagram, Karl Pearson's co-efficient of Correlation, Spearman's Rank Correlation, Co-efficient of Concurrent deviation. Regression Analysis – Meaning of regression and linear prediction – Regression in two variables – Uses of Regression

Unit:4 TIME SERIES 12 hours

Time Series – Meaning, Components and Models – Business forecasting – Methods of estimating trend – Graphic, Semi-average, Moving average and Method of Least squares – Seasonal Variation – Method of Simple average. Index Numbers – Meaning, Uses and Methods of construction – Un-weighted and Weighted index numbers – Tests of an Index number – Costof living index number.

Unit:5	INTERPOLATION	12 hours						
	Binomial, Newton's and Lagrange methods. Probability – Conce							
<ul> <li>Addition and Multiplication theorems of Probability (statement only) – simple problems based</li> </ul>								
on Addition a	and Multiplication theorems only.							
Unit:6	CONTEMPORARY ISSUES	3 hours						
Expert lecture	es, online seminars – webinars							
		<b>CO.</b>						
	Total Lecture hours	60hours						
Text Book(s)								
	Methods by S.P. Gupta							
	Mathematics and Statistics by P. Navaneetham							
3 Statistics	by R.S.N. Pillai and V. Bagavathi							
Reference Bo	ooks							
1 Statistics	s-Theory, Methods & Application by D.C. Sancheti and V.K. Kap	oor						
2 Applied	General Statistics by Frederick E.Croxton and Dudley J. Cowden	1						
•	ELEGION PROPERTY, OF							
Related Onli	ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]							
1 https://w	ww.youtube.com/watch?v=BUE-XJEHp7g							
2 https://w	ww.youtube.com/watch <mark>?v=0</mark> s4mKbkYJPU&t=1s							
3 https://w	ww.youtube.com/watch?v=Dxcc6ycZ73M							
1	The Table of the State of the S							
Course Desig	ned By:							

Mapping with Programme Outcomes							
COs	PO1	PO2	PO3	PO4	PO5		
CO1	S	S	S	S	M		
CO2	S	S	M	S	S		
CO3	M	S	S	S	S		
CO4	S	S	S	M	M		
CO5	M	M	S	S	S		

S- Strong; M-Medium; L-Low



Course code		L	T	P	C
Core 7	Advanced Accounting	4	-	-	4
Pre-requisite	Basic knowledge in Accounting	Syllab Versio		202 23	2-
Course Objectives:	·	<u>.</u>			
The main objectives of	f this course are to:				
1 75 1 41 4 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.			

- 1. To make the students to understand the basics of preparing partnership accounts
- 2. To make the students to understand the procedures of admission. Death and retirement of partner
- 3. To promote the knowledge about the dissolution of firm and amalgamation of firm.
- 4. To enable the students to learn the accounting treatment relating to Sale of Partnership to a limited company.

		company.	г	
5. To	imp	art the thorough knowledge on the accounting standards.		
Expect	ed C	ourse Outcomes:		
On the	suc	cessful completion of the course, student will be able to:		
1	Rec	call the basic concepts of preparing partnership accounts		K1
2	Uno	derstand the accounting treatment for admission and death of a partne	er.	K2
3	Apı	oly the procedure for dissolution of firm and amalgamation.		К3
4	Ana	alyse the situation of Sale of Partnership firm to a Limited company		K4
5	Uno	derstand the knowledge about accounting standards		K2
<b>K1</b> - F		ember; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate; I	<b>K6</b> – Create	;
Unit:1	l	Partnership Accounts	15h	ours
Partne	rship	Accounts – division of profits – fixed and fluctuating capital – past	adjustment	S-
		of profits – Final accounts of Partnership firms		
Unit:2		Admission, Retirement and Death of Partner	15h	ours
		, retirement and death of a partner including treatment of goodwill		
Unit:3		Dissolution and Amalgamation of Partnership Firms	15h	
		of partnership firms including piecemeal distribution of assets. Am	algamation	of
partne Unit:4			15h	
		Sale of Partnership Firm to a limited company nership Firm to a limited company	1511	ours
Unit:5		Accounting Standards	13h	Ollke
		g Standards – Working knowledge of: AS4: Contingencies and even		
	•	e sheet date. AS5: Net profit or loss for the period, Prior period Item	•	_
		g Policies. AS11: The Effects of Changes in Foreign Exchange Rate		_
		counting for Government Grants. AS16: Borrowing Costs.AS19: Lea		/ -
		er share. AS26: Intangible assets. AS29: Provisions, Contingent Lia		
		Assets.		
Unit:	6	Contemporary Issues	2	hours
Exper	t lect	ures, online seminars – webinars		
		Total Lecture hours	75h	ours
Text I		· ·		
		eed Accounts - M.C.Shukla and T.S.Grewal		
2 A	dvan	ced Accounts - R.L. Gupta		

### 3 Advanced Accounts - S.P.Jain and K.L. Narang

Reference Books
Financial Accounting - T.S.Reddy & A.Murthy
Advanced Accountancy - A. Arulanandam, K.S. Raman
Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1 <u>https://www.youtube.com/watch?v=F689z6sPs1g</u>
2 https://www.youtube.com/watch?v=1LRmddEEssQ&list=PLfwl6GH_DzV54CUVBEv2yigtLF02pNCV5
3 https://www.youtube.com/watch?v=F689z6sPs1g&list=PLiaygP8qeQGXXz9-9v-
06eHaL4-ODnw8g
Course Designed By:

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	S	ந்கழ $S_{\omega}$	M	S
CO3	S	S	S	S	S
CO4	S	S	M	M	M
CO5	S	S	M	S	S

Course code		TITLE OF THE COURSE	L	T	P	C
Core-8		PRINCIPLES OF MANAGEMENT	4			4
Pre-requisite		Basic knowledge in management	Sylla Vers		202	2-23
Course Object						
The main object	ctives of thi	s course are to:				
<ol> <li>To explore</li> <li>To develo</li> <li>To explore</li> </ol>	e the fundar p knowledg e the conce	ding about basic terminologies of management mental principles, process and steps in management inge about organizing function in business pt of motivation in organizational context out effective communication in the business	eludir	ng pla	nnin	g
<b>Expected Cou</b>						
		etion of the course, student will be able to:				
		cepts based on management and its features				2
		rinciples and importance of planning				2
		s concepts based on organization and its element				2
		rminants of behaviour and motivation theories				4
		need and techniques of communication in managemen				2
K1 - Rememb	er; <b>K2</b> - U1	nderstand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate;	K6 - (	Create	•	
Unit:1		INTEROPLICATION TO MANAGEMENT		9 ]	l- 0	
	Innagamant	INTRODUCTION TO MANAGEMENT  - Management and Administration – Nature and Scott	no of N			
	Managemen	nt - Contributio <mark>n of F.W. Taylor – H</mark> eniry Fayol – Ma				
Unit:2		PLANNING ELEVET		8 ]	hour	
	eaning — Na	ature and Importance of Planning – Planning promises	 : Me			
Types of plan	_		, 1010		, and	
Unit:3		ORGANIZATION STRUCTURE		8 ]	nour	S
C	<b>O</b> ,	Nature and Importance – Process of Organization – P				
_	_	tion Structure – Span of Control – Organization Chart ralization – Authority relationship Line, Functional ar	_		ntati	on
Unit:4		MOTIVATION		9 ]	10114	
	Need Dat	erminants of behaviour – Maslow's Theory of Motiva	ation			
		z - X, Y and Z theories – Leadership styles – MBO				

TECHNIQUES OF CONTROL

Communication in Management – Co-Ordination – Need and Techniques – Control – Nature and process of Control – Techniques of Control.

Unit:5

9-- hours

Unit:6	Contemporary Issues	2 hours
Expert lecture	es, online seminars - webinars	
	Total Lecture hours	<b>45</b> hours
Text Book(s)	1	
1 The Princi	ples of Management - Rustom S. Davan	
2 Business (	Organization and Management - Y. K. Bhushan	
3 Business I	Management - Chatterjee	
Reference Bo	ooks	
1 Principles	of Management - Koontz and O'Donald	
2 Business I	Management - Dinkar - Pagare	
1		
Related Onli	ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]	
1		
2		
4		
	ကျာ် <del>မြောင်း</del>	
Course Desig	ned By:	

	Mapping (	Course <mark>obje</mark> ctiv	es and course o	utcomes	
	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	S	HISR UNIVERSE	S	S
CO3	S	S	S ந்தப்பாரை உயர்த்திட்	S	S
CO4	S	S	MTO ELEVATE	S	S
CO5	S	S	S	M	M

<sup>\*</sup>S-Strong; M-Medium; L-Low

Course code				L	T	P	C
Core 9		Mercantile Law		4	-	-	4
Pre-requisite		Basic knowledge about L		Syllabus Version		2022-2	23
Course Objecti	ves:		<b>1</b> .				
<ul><li>2. To prom</li><li>3. To prov</li></ul>	ote the knowledge aboide an outline about the	bout various laws like Indiar ut provisions relating to elen e performance and breach of ions relating to the formation	nents of a contract	valid con	tract		
5. To gain l documents of	knowledge regarding espartnership and compar	ssential features of partnersh				c	
<b>Expected Cour</b>							
•	•	ourse, student will be able to	);				
	-	ne Indian contract act 1872.				K	
2 Understand	the essential elements	of a valid contract				K	2
3 Analyse the	conditions for perform	nance of the contract and brea	ach of con	tract		K	4
4 Apply vario	us provisions regarding	g the formation of contract of	f sale.			K	3
5 Understand	the general nature of p	artne <mark>rship, registration and</mark> d	lissolution	of firm		K	2
K1 - Remembe	er; <b>K2</b> - Understand; <b>K</b>	3 - Apply; K4 - Analyze; K5	5 - Evaluat	e; <b>K6</b> – 0	Create		
		3 1 E G.					
Unit:1		ian Contract Act 1872				2- hou	ırs
		erview of sections 1 to 75 co	overing the	general	nature	of	
contract, consider			· o .		1/		
Unit:2	s elements of a valid co	lements of Contract			12	2 ho	urs
Unit:3		ture of Contract			1/	0 ho	
	f contract and Breach of	CDIII CARROLL COLLEGE			1,	<u> </u>	uis
Unit:4		of Goods Act, 1930			12	2 ho	urs
The Sale of Go	ods Act, 1930: Format	ion of Contract of sale – Con Unpaid seller and his rights	nditions ar	nd Warra			
Unit:5	Indian 1	Partnership Act 1932			12	2 ho	urs
The Indian Par	tnership Act 1932: Ger	neral nature of partnership –	Rights and	d duties o	f parti	ners-	
Registration ar	d dissolution firm						
TT *4.6				1	2		
Unit:6	, online seminars – we	temporary Issues			<b>4</b>	hours	
Expert fectures	, omme semmars – we		no houng	1 4	(A b	OHEG	_
T4 D1 ( )		Total Lectur	e nours		60 h	ours	_
Text Book(s)	ND V a C- 14	Chand Eith a title - 2007					_
		Chand Fifth edition 2007	Alore III.	alarra: P	h1: -1	in ~	$\dashv$
House 2007	7	Saravanavel & Syed Bandre		aiayan P	ublish	ıng	
3 Elements o	t Mercantile Law, N.D	.Kapoor S.Chand Reprint 20	08				

Re	eference Books
1	Mercantile Law for CA Common Proficiency C Tulsian Tata McGraw Hill Publishing co
	Ltd 3 rd reprint 2008
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://www.youtube.com/watch?v=5L6gFSLRIWw
2	https://www.youtube.com/watch?v=Nb-Ad5e7ktE
3	https://www.youtube.com/watch?v=6O-
	WbvafCe8&list=PLvcG5aoEgBDpuci_nkrLTohvva1sQdVG1
Co	ourse Designed By:

Mapping with	n Programme (	Outcomes			
COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	S	M	S	S
CO3	S	M	M	S	M
CO4	S	S	S	S	S
CO5	S	S	ுக்கழ <sub>க</sub> §	S	S



Course code		TITLE OF THE COURSE	L	T	P	C
ALLIED PAI	PER III	MANAGERIAL ECONOMICS	4	-	-	4
Pre-requis	site	Basic knowledge on Managerial Economics	Syllab Versio		202	2-23
Course Object	ivoc•		•			

The main objectives of this course are to:

- 1. Impart the knowledge of students on economics and itstheories.
- 2. Understand the different types of markets in the currentscenario.
- 3. Make the students to understand the demand analysis for the different types of products.

Exmanted C	overgo Ovetoomoge	
	burse Outcomes:  essful completion of the course, student will be able to:	
	the basic concept of managerial economics.	K1
•		K2
	tand the demand and supply analysis in business applications.  narginal analysis to the firm under different market conditions.	K2 K3
		_
, and the second	the causes and consequences of different market conditions.	K4
5 Classify	the price theories prevailing in various markets.	K2
K1 - Remer	mber; <b>K2</b> - Understand; <b>K3</b> - <mark>Appl</mark> y; <b>K4</b> - Analyze; <b>K5</b> - Evaluate; l	K6 - Create
	3 0000	
Unit:1	MANAGERIAL ECONOMICS	15 hours
Managerial		
	Economics – Meaning and Definition – Nature and Scope – Economics	mic Theory –
	Goals of a firm	mic Theory –
Divisions –	Goals of a firm	
Divisions – Unit:2	Goals of a firm  DEMAND ANALYSIS	15 hours
Divisions –  Unit:2  Demand Ar	Goals of a firm  DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela	15 hours
Unit:2 Demand Ar Demand – I	Goals of a firm  DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman	15 hours
Divisions –  Unit:2  Demand Ar	Goals of a firm  DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman	15 hours
Unit:2  Demand Ar Demand – I	Goals of a firm  DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman	15 hours
Unit:2 Demand Ar Demand – I Demand Di Unit:3	DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman stinctions.	15 hours sticity of d Forecasting –
Unit:2 Demand Ar Demand – I Demand Di Unit:3 Production	DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION	15 hours sticity of d Forecasting –
Unit:2  Demand Ar Demand – I Demand Di  Unit:3  Production Type of cos	DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela  Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION  Function – Meaning and Definition – Elasticity of Substitution and t of Production – Long run and Short run cost.	15 hours sticity of d Forecasting –  13 hours Production –
Divisions –  Unit:2  Demand Ar  Demand – I  Demand Di  Unit:3  Production Type of cos  Unit:4	DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION  Function – Meaning and Definition – Elasticity of Substitution and t of Production – Long run and Short run cost.  MARKETS	15 hours sticity of d Forecasting –  13 hours Production –
Divisions –  Unit:2  Demand Ar  Demand – I  Demand Di  Unit:3  Production  Type of cos  Unit:4  Markets – F	DEMAND ANALYSIS  Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION  Function – Meaning and Definition – Elasticity of Substitution and t of Production – Long run and Short run cost.  MARKETS  Forms of Market – Characteristics - Pricing Methods – Objects of pr	15 hours sticity of d Forecasting –  13 hours Production –
Divisions –  Unit:2  Demand Ar  Demand – I  Demand Di  Unit:3  Production  Type of cos  Unit:4  Markets – F	DEMAND ANALYSIS  nalysis – Meaning, Determinants of Demand – Law of Demand, Ela Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION  Function – Meaning and Definition – Elasticity of Substitution and t of Production – Long run and Short run cost.  MARKETS	15 hours sticity of d Forecasting –  13 hours Production –
Divisions –  Unit:2  Demand Ar  Demand – I  Demand Di  Unit:3  Production  Type of cos  Unit:4  Markets – F	DEMAND ANALYSIS  Price, Income and Cross Demand – Demand Estimation and Deman stinctions.  PRODUCTION FUNCTION  Function – Meaning and Definition – Elasticity of Substitution and t of Production – Long run and Short run cost.  MARKETS  Forms of Market – Characteristics - Pricing Methods – Objects of pr	15 hours sticity of d Forecasting –  13 hours Production –

Unit:6	CONTEMPORARY ISSUES	2 hours				
Expert lectures, online seminars – webinars						
	Total Lecture hours	75hours				
Text Book	$\overline{(s)}$					
	1 R.L.Varshney and K.L.MaheshwariManagerial Economics Sulthan Chand and Sons					
2 Alak Gosh and Biswanath GoshManagerial EconomicsKalyani Publications						
Reference	Reference Books					
1 D.Gop	alakrishnaManagerial Economics Himalaya Publishing Hous	se				
2 S.Sanl	2 S.SankaranManagerialEconomics Margham Publications					
Related O	nline Contents [MOOC, SWAYAM, NPTEL, Websites etc.]					
1 <u>https:/</u>	1 https://www.youtube.com/watch?v=ycyMktNFZ88&list=PLPjSqITyvDeV84Qiruw4xVWG0					
<u>PTctrl</u>	<u>hg</u>					
2 https:/	https://www.youtube.com/watch?v=Q8RaIfn4-Cw					
3 https:/	3 https://www.youtube.com/watch?v=n47SQ64MhYw&list=PLJumA3phskPFwp2XXInxCWp					
	MimDU	* · · · · · · · · · · · · · · · · · · ·				
Course Des	igned By:					

Mapp <mark>ing with Programme Out</mark> comes					
COs	PO1	PO2	PO3	PO4	PO5
CO1	S	& Starter	S S	M	M
CO2	M	N AK Coim	atore S. cale	S	M
CO3	S	S Spains	ST S_UIT SESS	S	S
CO4	S	M FOUCATE T	I ELEVATE M	M	S
CO5	S	M	S	S	S

<sup>\*</sup>S- Strong; M-Medium; L-Low

Course code			L	T	P	C
Skill Based	Subject:1	<b>Executive Business Communication</b>	4	-	-	4
Pre-requisite		Fundamental knowledge about business	Syllabus Version		2022-23	
Course Ob	jectives:			I		
The main o	bjectives of this co	ourse are to:				
1. To provid	de an overview of	Prerequisites to Business Communication.				
		hanics of Grammar for preparing business letters	S.			
		fective Organizational Communication.				
		f Business communication.				
5. To impar	t the correct practi	ices of the strategies of Effective Business writin	g.			
Expected (	Course Outcomes	•				
On the suc	cessful completion	n of the course, student will be able to:				
1 To	Recall the basics	of business communication			K	[1
2 To	demonstrate his/h	er ability to write error free while making an opti	imum us	se of	K	2
		abulary & Grammar.				
		g various levels of organizational communication	and		K	[3
	ommunication barriers while developing an understanding of Communication as					
	process in an organization.					
4 To	draft effective bus	siness correspondence with brevity and clarity.			K	[3
		itical thin <mark>king</mark> by designing a <mark>nd deve</mark> loping clean	and luc	id	K	4
	ting skills.					
K1 - Reme	ember; <b>K2</b> - Under	rstand; <b>K3 - Apply; K4 - Analyze</b> ; <b>K5 -</b> Evaluate	e; <b>K6</b> – 0	Creat	e	
Unit:1		<b>Communication</b>		8 1	hour	'S
Business (	Communication : N	Meaning – Importance of Effective Business Con	nmunica	tion -	_	
		thods – Business Letters: Need – Functions - Ki				$\mathbf{f}$
Effective I	Business Letters -	Layout.				
Unit:2		<b>Business Letters</b>		8 I	ıour	'S
Trade Enq	uiries - Orders and	d their Execution - Credit and Status Enquiries -	Compla	ints a	and	
	nts - Collection Le	tters – Sales Letters – Circular Letters.				
Unit:3		Correspondence Letters		9 1	hours	
	Correspondence - I	nsurance Correspondence - Agency Corresponde	nce.			
Unit:4				9 1	hour	'S
-	•	respondence (Includes Agenda, Minutes and Repo	ort			
Writing	)					
Unit:5		Report Writing		9 1		
		ation of Resume - Interview: Meaning – Objectiv				es
		vs – Public Speech – Characteristics of a good spe	eech – E	usin	ess	
-	esentations.	Contomposer Issues			has	
Unit:6		Contemporary Issues			hou	ırs
Expert lec	tures, online semin	nars – webinars				
		Total Lecture hours		45	hou	ırs
Text Book	K(S)					
	, ,	ahalli, Essentials of Business Communication - S	Sultan C	hand	& S	ons
		,,			~	

- 2 | Shirley Taylor, Communication for Business Pearson Publications New Delhi.
- 3 Bovee, Thill, Schatzman, Business Communication Today Peason Education Private Ltd New Delhi.

#### **Reference Books**

- 1 Penrose, Rasbery, Myers, Advanced Business Communication Bangalore.
- 2 Simon Collin, Doing Business on the Internet Kogan Page Ltd. London

## Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]

https://www.youtube.com/watch?v=ol2BXgF-P48

https://www.youtube.com/watch?v=eneRHOu4fyY

https://www.youtube.com/watch?v=EUXJqxmcuuo

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	M	S	S
CO3	S	S	M	S	S
CO3	S	S	S	S	S
CO4	S	S	M	S	S
CO5	S	S	S	M	S





Course code					L	T	P	C
Core 10	1	Cost Accounting			4	-	-	4
Pre-requisite		Basic knowledge Accounting	in	Cost	Syllabu Version		2022-2	23
Course Objectiv		,			1	l.		
	tives of this cours							
		d various components of costi	_					
-	•	the different levels of material			. c	C	1	1
		t various systems of wage payr ints under process costing	nent a	na ciass	sincation	1 OI OV	ernea	18
		iques of operating costing						
3. To familiar	ize with the teemin	iques of operating costing						
<b>Expected Cours</b>	se Outcomes:							
On the successf	ful completion of	the course, student will be able	e to:					
1 Recall	various concepts	of costing and costing method	S				K	[1
2 Unders	stand the various l	levels of material control					K	2
3 Apply	innovative metho	ds of costing techniques	<b>į</b> .				K	3
	e the cost under p		91 191				K	.5
-		sts of operations and control it		M				[4
K1 - Remembe	r; <b>K2</b> - Understan	d; <b>K3</b> - Apply; <b>K4</b> - Analyze;	K5 - 1	Evaluate	e; <b>K6</b> – 0	Create		
		THIAR UNINE	ig S					
Unit:1	D C' ' ' ' ' '	Nature of Cost Accounting	00	11 'C'			13 ho	
Management —		Meaning and Scope – Concept ods of Cost – Elements of Cost						a to
Tender. Unit:2		Material Control				1	15 ho	urs
Material Contro	ol: Levels of mate	rial Control – Need for Materia	al Cor	ntrol – E	conomic	c Orde	er Quai	ntity
		ntory – Purchase and stores Co						
		nvolved in purchasing – Requ	iisitio	n for st	ores – S	tores	Contr	ol -
Unit:3	uing material issu	Labour Turnover				1	15 ho	
	l n of wage navmen	t – Idle time – Control over idl	le time	Labo	l our furnc			
•	0 1 5	cation and absorption of overhead		e Labe	our turne	, voi. c	, criic	uu
Unit:4		<b>Process Costing</b>				1	15 ho	urs
		cess costing – process losses,					ess los	ss –
		xcluding inter process profits	and ec	luivalen	t produc			
Unit:5	Operating Cost		and Til				15 ho	urs
Unit:6	ing - Contract cos	ting – Reconciliation of Cost a  Contemporary Issues	ina Fi	nanciai a	accounts	•	2 h	our
	, online seminars -						<i>4</i> 11	Jul
	,	Total Lecture hou	urs			7	/5 ho	urs
Text Book(s	)							
		Narana Kalvani Danint 20	1./					
		L.Narang, Kalyani, Reprint,20 laiV.Bagavathi, S.Chand, Repr		13				
2   05071000		ar , .bugu , uuri, b.criana, icepi	40					

3	Principles and practice of Cost Accounting, Asish K Bhattacharya, Prentice hall, Third Edition 2009
Re	ference Books
1	Cost Accounting principles and Practices, M.N.Arora, Vikas Publisher, Fourth Revised Edition, 2013.
Re	lated Online Contents
1	https://nptel.ac.in/courses/110/101/110101132
2	https://onlinecourses.nptel.ac.in/noc20_mg53/preview
3	https://www.coursera.org/projects/introduction-cost-accounting
Co	urse Designed By:

Mapping with Programme Outcomes					
Cos	PO1	PO2	PO3	PO4	PO5
CO1	S	M	S	S	M
CO3	S	S	S	S	S
CO3	S	M	S	S	S
CO4	S	S 556000	M	M	S
CO5	S	S	M	M	S

Course code		TITLE OF THE COURSE	L	T	P	C
Core-11		COMPANY LAW	3			(
Pre-requisite		Basic knowledge in law	Syllabus version		2022-	23
Course Object						
The main object	ctives of thi	s course are to:				
		ald have knowledge on Formation of Company, Doc	uments	requi	red a	ınc
-	ining to it.	1 . 100 . 110 100		. 1.		
-	e knowledg s of the con	ge about qualification and disqualification of director	s and w	/indin	g up	
procedure	s of the con	inpanies				
Expected Cou	rse Outcon	mes:				
On the succes	sful comple	etion of the course, student will be able to:				
1 Define the fundamentals of company						1
2 To study a	bout the M	emorandum of Association			K	2
		of prospectus			K	2
		wers and duties of director				2
5 To unders	tand the win	nding up process in company			K	2
K1 - Rememb	er; <b>K2</b> - Uı	nderstand; <b>K3 - Apply; K4 - Analyze; K5 -</b> Evaluate	e; <b>K6</b> - 0	Create	<u> </u>	
	· ·	To proper and a series	<u>′</u>			
Unit:1		INTRODUC <mark>TION TO COMPANY</mark>	1	2 h	ours	
Company – De of a Company.	finition – C	Characteristics - Kinds - Privileges of Private Compa	any – Fo	ormat	ion	
Unit:2		MEMORANDUM OF ASSOCIATION	1	2 h	Allre	
	of Associat	ion – Meaning – Purpose – Alteration of Memorand				
	ticles of As	sociation-Meaning-Forms-Contents-Alteration				
Docume of me	iooi manage	ement				
Unit:3		PROSPECTUS		12	hou	rs
Prospectus – D	efinition –	Contents – Deemed Prospectus – Misstatement in Pr	rospecti	1S.		
Unit:4		POWERS AND DUTIES OF DIRECTOR		12	hou	rs
Director – Qua	lification ar	nd Disqualification – Appointment – Removal –Ren	nunerati	on –		
Powers, Duties	and Liabili	ities.				
Unit:5		WINDING UP		10-	- ho	ur
Winding up – I	Meaning - N	Modes of Winding Up – Consequences of winding u	p.			
Unit:6		Contemporary Issues		2	hou	rs
Expert lecture	es, online se	eminars - webinars				
		Total Lecture hours		60	hou	rs

Text Book(s)
1 N.D.Kapoor, "Company Law" Sultan Chand & Sons, New Delhi 2005
2   Bagrial A.K, "Company Law", Vikas Publishing House, New Delhi
3 Gower L.C.B, "Principles of Modern Company Law", Steven & Sons, London.
Reference Books
1 Ramaiya A, "Guide to the Companies Act", Wadhwa & Co., Nagpur
2 Singh Avtar, "Company Law", Eastern Book Co., Lucknow
Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1
2
4
Course Designed By:

Mapping Course objectives and course outcomes					
	PO1	PO2	PO3	PO4	PO5
CO1	S	M	S	S	M
CO2	S	S	M	M	S
CO3	S	M	M	S	S
CO4	S	S	S	S	S
CO5	S	S	S	M	M

<sup>\*</sup>S-Strong; M-Medium; L-Low

Course code		L	T	P	C
Core 12	Principles of Auditing	4	-	-	4
Pre-requisite	Basic knowledge about Auditing	Syllat Versi		202 23	2-
Course Objectives:	•	·			

The main objectives of this course are to:

- 1. To educate the concept of auditing and audit programmes.
- 2. To provide insight on Internal audit and vouching of trading transactions.
- 3. To provide the procedures to be followed for the verification and valuation of assets and liabilities.
- 4. To enhance the practical knowledge relating the procedures of auditing practices of Joint stock companies.

compan				
	ch knowledge about the provisions of investigation under companies a	ct.		
	ed Course Outcomes:			
	successful completion of the course, student will be able to:		T	
1	Enumerate the basic principles of auditing bases		K1	
2	Understand the procedural aspects relating to internal control and vou	ching.	K2	
Apply the practical knowledge for verification and valuation of assets and liabilities.				
4	Apply the provisions relating to audit of Joint stock companies. K3			
5	Apply the procedural aspects for investigation of companies.		К3	
<b>K1</b> - R	emember; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate	e; <b>K6</b> – Create	;	
Unit:1	Nature of Auditing		hours	
	ng-Origin - Definition - Objectives - Types - Advantages and Limita	ations – Quali	ties of	
	litor – Audit Programmes.			
Unit:2	<u> </u>		hours	
	l Control – Internal Check and Internal Audit –Audit Note Book – Wo			
	ing – Voucher – Vouching of Cash Book – Vouching of Trading Trans	sactions –		
	ing of Impersonal Ledger.			
Unit:3	<u> </u>		hours	
	ation and Valuation of Assets and Liabilities - Auditor's position rega			
	rifications of Assets and Liablities – Depreciation – Reserves and Prov	risions – Secre	et	
Reserv				
Unit:4	1		hours	
	Joint Stock Companies – Qualification – Dis-qualifications – Various			
	ment of Company Auditor – Rights and Duties – Liabilities of a Companion of Company Auditor – Rights and Duties – Contants and Tourse		_	
Snare C Unit:5	apital and Share Transfer Audit – Audit Report – Contents and Types.		house	
			hours	
	gation – Objectives of Investigation – Audit of Computerised Account ng – Investigation under the provisions of Companies Act.	s – Electronic	j	
Unit:6		2	hours	
	lectures, online seminars – webinars	_		
LAPCIT	Total Lecture hours	75	hours	
	Total Lecture hours	/5	Hours	

Te	ext Book(s)
1	. Practical Auditing -B.N. Tandon
2	Auditing Principles & Practices Pradeep Kumar, Baldev Suchdeva Kalyani Publishers 8 th edition Reprint 2014.
3	Principles of Auditing Dinkar Pagare Sultan Chand & Sons, New Delhi. 11th Edition 2007.
Re	eference Books
	dy material of Institute of Chartered Accountants of India.  ated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://www.youtube.com/watch?v=B_17KvhDT2U
2	https://www.youtube.com/watch?v=6lJZn4Lezfc
3	https://www.youtube.com/watch?v=I7QAOuwm6Qg
Co	ourse Designed By:

Cos	PO1	PO2	PO3	PO4	PO5
CO1	S	M	M	S	M
CO2	S	S	ுக்கழ <sub>்</sub>	S	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	S	S	SE	S	S

Course code				L	T	P	C
Allied IV		Modern Banking		4	-	+-	
Pre-requi	isite	Basic knowledge about Banking		Syllabus Version		2022-	
Course Ob	jectives:			· CI BIOI	_		
The main o	bjectives of this co	ourse are to:					
.To Familiar	rize the Banking the	ory and concepts.					
To assist the	e students to learn al	oout the Rules and regulations of RBI.					
		arious techniques of E-Banking.					
_	Course Outcomes						
	ccessful completio	n of the course, student will be able to:					
To lea	rn the principles of	oanking regulation act 1949				K	.1
2 To des	scribe the various fu	nctions of Modern Banking				K	2
3 To stu	dy the management	of various aspects banking				K	3
<b>K1</b> - Rem	ember; <b>K2</b> - Unde	rstand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - E	'waluate:	. <b>V</b> 6	Croot	e e	
		istaire, ite implif, it imai, it, ite	varuaic,	, <b>n</b> u – '	Cicai	·C	
- Branch	Banking Universal	of banking- Classification of banks- Banki Banking & Banking Markets – Functions	ng Syste s of Moo	em: Un	9 it Ba	<b>hour</b> nking	
Origin of  — Branch I  Banks - B  Unit:2  Central Banch I  controlmea	Banking Universal salance Sheet of co hk – Functions – Casures – Role of RE	of banking- Classification of banks- Banki	ng Systes of Moonmercial  I Selectite Bank	em: Un dern co l Banks ive Cre of Indi	9 1 it Ba mme 8 8 1 dit 1a – It	hournking reial	5 -
Origin of  — Branch I  Banks - B  Unit:2  Central Bar  controlmea  special place	Banking Universal salance Sheet of column	of banking- Classification of banks- Banking & Banking Markets – Functions mmercial Banks – Credit Creation by combred Credit Control Measures – Quantitative and BI in regulating and controlling banks. Sta	ng Systes of Moonmercial  I Selectite Bank	em: Un dern co l Banks ive Cre of Indi	9 1 it Ba mme 8 8 1 dit 1a – It	hournking reial	5 -
Origin of  - Branch I  Banks - B  Unit:2  Central Bance ontrolmea special place Banks - Place  Unit:3	Banking Universal salance Sheet of co	of banking- Classification of banks- Banking & Banking Markets – Functions mmercial Banks – Credit Creation by come credit Control Measures – Quantitative and BI in regulating and controlling banks. Stacene – Commercial banks and rural finance banks in the Indian Banking scenario	ng Systes of Moonmercial  d Selectite Bank cing – R	em: Un dern co I Banks ive Cre of Indi egiona	9 it Ba mme is 8 idit ia – It I Rur	hournking reial hour ts al	S
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Origin of  Banks - B  Unit:2  Central Bancontrolmea special place Banks - Place  Unit:3  Principles of  Contents authority- p  NPA.  Unit:4	Banking Universal salance Sheet of comparison of the sures – Role of RE are in the banking state of Co-operative of sound bank lend of loan policy –Exprudential limits - 1	of banking- Classification of banks- Banking & Banking Markets – Functions immercial Banks – Credit Creation by come Credit Control Measures – Quantitative and BI in regulating and controlling banks. Stacene – Commercial banks and rural finance banks in the Indian Banking scenario controlling credit applicant – Loan supervisionsk rating - Credit Scoring by CIBIL and Controlling banks.	ng Systes of Moonmercial d Selection te Bank being – R  influence of the age	em: Undern coll Banks ive Cre of Indiagiona  ng loar it approgencies,	9 it Ba mme  8 dit ia – It l Rur  9 n poli oving and	hour nking reial hour ts al	S
Origin of  Banks - B  Unit:2  Central Bancontrolmeats Special place Banks - Place  Unit:3  Principles of Contents Suthority - F  NPA.  Unit:4  Electronic Internet Bancontrolmeats Support of the present	Banking Universal salance Sheet of comband in the Functions – Consures – Role of REST ce in the banking state of Co-operative of sound bank lends of loan policy – Experimental limits – In the Banking E-banking mking, Mobile Bar	of banking- Classification of banks- Banking & Banking Markets – Functions mmercial Banks – Credit Creation by compared to the control Measures – Quantitative and BI in regulating and controlling banks. State ene – Commercial banks and rural finance banks in the Indian Banking scenario banks in the Indian policy – Factors in valuating credit applicant – Loan supervisi	ng Systes of Moonmercial d Selection te Bank cing – R  influence other ago other ago of Moon credit of the selection of the selection credit of the se	em: Undern coll Banks live Cre of India egiona  ng loar it approgencies, Bankinges (ATN	9 it Ba mme s	hour nking reial hour ts al	<u>s</u>
Origin of  Banks - B  Banks - B  Unit:2  Central Bancontrolmeans  Special place Banks - Place  Unit:3  Principles of  Contents  authority - p  NPA.  Unit:4  Electronic Internet Bance Personal Id Cards, Elect Unit:5	Banking Universal salance Sheet of combank – Functions – Consures – Role of REST ce in the banking state of Co-operative of sound bank lends of loan policy – Experimental limits – In the banking of Banking E-banking anking, Mobile Barkentification Numbertronic Cheque,	of banking- Classification of banks- Banking & Banking Markets - Functions of mmercial Banks - Credit Creation by compared to the control of	ng Systes of Moonmercial d Selection te Bank being – R  influence other ago	em: Undern coll Banks live Cre of Indiagional ng loar it approgencies, Bankings (ATI), Smart	y it Ba mme s 8 dit ia – It l Rur  polity oving and s g, M),	hour nking reial hour ts al	S S
Origin of  Banks - B  Unit:2  Central Bancontrolmeat special place Banks - Place  Unit:3  Principles of  Contents authority - punit:4  Electronic Internet Bancontrolmeat B	Banking Universal salance Sheet of count    nk – Functions – Cousures – Role of RE ce in the banking sace of Co-operative    of sound bank lend of loan policy – Express – Banking E-banking   Banking E-banking    nking, Mobile Banking    lentification Numbertonic Cheque,    CR Clearing System	of banking- Classification of banks- Banking & Banking Markets – Functions of mmercial Banks – Credit Creation by compared to the control Measures — Quantitative and BI in regulating and controlling banks. State of the Commercial banks and rural finance banks in the Indian Banking scenario banks in the Indian Banking scenario banks rating – Formulating loan policy – Factors in the Valuating credit applicant – Loan supervisitisk rating – Credit Scoring by CIBIL and Banking, Core Banking, Anywhere Banking, Anywhere Banking, Core Banking, - Automated Teller Indian Banking - Credit Scoring Banking, Core Banking, - Automated Teller Indian Banking - Credit Scoring Banking, Core Banking, - Automated Teller Indian Banking - Credit Scoring Banking, - Automated Teller Indian Banking - Credit Scoring Banking, - Automated Teller Indian Banking - Credit Scoring - Credit Scoring Banking - Credit Scoring - Credit Scoring Banking - Credit Scoring -	ng Systes of Moonmercial I Selective Bank cing – R  Influenciation credit other ago the Machine it Cards in grant system in gr	em: Undern coll Banks ive Cre of Indiagiona  ng loar it approgencies, Bankin es (ATM), Smart	y it Ba mme  8 dit ia – It l Rur  9 n poli oving and  8 g, M),	hour nking reial hour ts al	<u>s</u>
Origin of  Banks - B  Unit:2  Central Bancontrolmeat special place Banks - Place  Unit:3  Principles of  Contents authority - p  NPA.  Unit:4  Electronic Internet Bance Personal Id  Cards, Electonic Inters  Unit:5  ECS, MIC	Banking Universal salance Sheet of count    nk – Functions – Cousures – Role of RE ce in the banking sace of Co-operative    of sound bank lend of loan policy – Express – Banking E-banking   Banking E-banking    nking, Mobile Banking    lentification Numbertonic Cheque,    CR Clearing System	In the Indian Banking of Banking of Banking of Banking of Banking of Banks - Credit Creation by commercial Banks - Quantitative and Banking and controlling banks. States - Commercial banks and rural finance banks in the Indian Banking scenario  Sing - Formulating loan policy - Factors in Faluating credit applicant - Loan supervisions risk rating - Credit Scoring by CIBIL and Banking, Core Banking, Anywhere Banking, aking, Core Banking, - Automated Teller In the Core of Parks of	ng Systes of Moonmercial I Selective Bank cing – R  Influenciation credit other ago the Machine it Cards in grant system in gr	em: Undern coll Banks ive Cre of Indiagiona  ng loar it approgencies, Bankin es (ATM), Smart	y it Ba mme s 8 dit ia – It l Rur  y n polit oving and 8 g, M), edit	hour nking reial hour ts al	S S
Origin of  Banks - B  Unit:2  Central Bancontrolmeat special place Banks - Place  Unit:3  Principles of  Contents authority - particular partic	Banking Universal salance Sheet of count    nk – Functions – Cousures – Role of RE ce in the banking sace of Co-operative    of sound bank lend of loan policy – Express – Banking E-banking   Banking E-banking    nking, Mobile Banking    lentification Numbertonic Cheque,    CR Clearing System	of banking- Classification of banks- Banking & Banking Markets – Functions in mercial Banks – Credit Creation by come and control Measures — Quantitative and BI in regulating and controlling banks. Stateme – Commercial banks and rural finance banks in the Indian Banking scenario banks in the Indian Banking scenario banks rating – Credit Scoring by CIBIL and gradient – Loan supervisitisk rating – Credit Scoring by CIBIL and gradient – Automated Teller Mercial Pin, Multiple Pin, Debit Cards, Credit al Time Gross Settlement) NEFT (National Contemporary Issues	ng Systes of Moonmercial I Selective Bank cing – R  Influenciation credit other ago the Machine it Cards in grant system in gr	em: Undern coll Banks ive Cre of Indiagiona  ng loar it approgencies, Bankin es (ATM), Smart	y it Ba mme s 8 dit ia – It l Rur  y n polit oving and 8 g, M), edit	hour nking reial hour ts al hour cy	S S

Te	ext Book(s)
1	Sundharam and Varshney, Banking theory Law & Practice, Sultan Chand & Sons., New
	Delhi.
2	Basu: Theory and Practice of Development Banking
3	Reddy & Appanniah: Banking Theory and Practice
Re	eference Books
1	Natarajan & Gordon: Banking Theory and Practice
2	Banking Regulation Act, 1949.
3	Reserve Bank of India, Report on currency and Finance 2003-2004.
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://www.icsi.edu/media/webmodules/publications/9.1%20Banking%20Law%20-Professional.pdf
	https://www.studocu.com/in/document/karnataka-state-law-university/banking-law/law-of-banking-notes- for-unit-wise/6902283
3	https://www.bdu.ac.in/cde/SLM/SLM_SAMPLE/BCom-Bank-Management.pdf
	https://www.economicsdiscussion.net/india/money-market/money-market-in-india-features-structure-constituents-participants-and-defects/31348
Co	ourse Designed By:

Cos	PO1	PO2	PO <sub>3</sub>	PO4	PO5
CO1	S	M	M @	S	M
CO2	S	S	S	S	S
CO3	S	S	S	S	S
CO4	S	S S ATHIAI	UNIVES	S	S
CO5	S	S	batore S Colle	S	S



Course code			L	T	P	C	
Core 13		<b>Corporate Accounting</b>	4	-	-	4	
Pre-requisite		Basic knowledge about company and accounting		Syllabus Version		2022- 23	
Course Ob	jectives:						
The main o	bjectives of this co	ourse are to:					
2. To pro	ovide knowledge a	unting concepts of issue of shares and debenture bout redemption of preference shares and deben of final accounts of company					

- 4. To understand the accounting procedure for valuing shares and goodwill
- 5. To apply the provisions for preparing accounts related to liquidation of companies

		•			
Expect	ted Course Outcomes:				
On th	e successful completion of the course, student will be able to:				
1	Identify the accounting procedures followed by companies for issue of debentures	of shares and	K1		
2	Understand the accounting treatment relating to redemption of preference shares and debentures				
3	Describe the preparation of final accounts of company		K2		
4	Apply the provisions relating to calculation of value of shares and go	odwill	K3		
5	Apply the legal accounting treatment for preparing liquidation account	nt	K3		
K1 - 1	Remember; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate	e; <b>K6</b> – Create	<del>.</del>		
Unit:	1 Issue of shares	16	hours		
	of shares: Par, Premium and Discount - Forfeiture - Reissue - Surrence Issue - Underwriting	ler of Shares -	_		
Unit:	OUCATE TO ELEVATO		hours		
Redemption of Preference Shares. Debentures – Issue – Redemption : Sinking Fund Method.					
Unit:		20	hours		
	Accounts of Companies - Calculation of Managerial Remuneration.	1			
Unit:		18	hours		
	ion of Shares and Goodwill	1			
Unit:	<u> </u>	16	hours		
	dation of Companies - Statement of Affairs -Deficiency a/c.	1			
Unit:	1 3	2	hours		
Expe	rt lectures, online seminars – webinars				
	Total Lecture hours	90	hours		
Text	Book(s)				
	L. Gupta and M. Radhaswamy Advanced Accounts New Delhi, Sultan				
	dvanced Accounting volume II SP Iyengar Sultan Chand & Sons 2013				
3 Advanced accountancy Volume II SN Maheshwari & S K Maheshwari Vikas Publication House Pvt Ltd; 10th revised edition, 2013					
Refer	rence Books				

Corporate Accounting T.S.Reddy & A. Murthy Margham Publications Reprint 2015				
CA – IPCC Group II Study Material ICAI ICAI Current year				
Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]				
1 https://onlinecourses.swayam2.ac.in/cec20_mg17/preview				
2 https://onlinecourses.swayam2.ac.in/cec20_mg28/preview				
3 https://www.youtube.com/watch?v=7Hh5AIcuLFQ&list=PLiaygP8qeQGV8HHt-				
TTbaby5pYVHC2VMu				
Course Designed By:				

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	M	S	S	S
CO2	S	M	S	M	S
CO3	S	S	S	S	S
CO4	S	S	M	M	S
CO5	S	S	S	S	M



Course code		L	Т	P	C
Core 14	Auditing and Assurance	4	-	-	4
Pre-requisite	Dasic Kiiowicuge about Auditilig	Syllabus Version		202 23	2-

The main objectives of this course are to:

- 1.To educate the concept of auditing and its relationship with other disciplines.
- 2.To enhance the practical knowledge relating the procedures of auditing practices
- 3. To provide insight about the audit procedures for obtaining audit evidence
- 4. To promote knowledge about internal control and computerized environment.
- 5.To develop the analytical concept and internal control over the accounting reviews.

# **Expected Course Outcomes:**

On th	e successful completion of the course, student will be able to:	
1	Enumerate the basic principles of auditing	K1
2	Remember the procedure for audit engagement and Documentation.	K1
3	Understand the audit procedure for obtaining the audit evidence and internal control	K2
4	Apply the techniques of test checking and review analytical procedures.	К3
5	Analyze the analytical review procedures for audit payments	K4

<b>K1</b> - Reme	ember; <b>K2</b> - Underst	and; <b>K3</b> - <i>A</i>	Apply; <b>K4</b> - Analyze:	<b>, K5</b> - Evaluate	e; <b>K6</b> – Create

Unit:1	Nature of Auditing	<b>18</b> hours
	and Planning	

Auditing and Assurance Standards – Overview, Standard – setting process, Role of International Auditing and Assurance Standards Board and Auditing and Assurance Standards Board in India. Auditing engagement – Auditors engagement – Initial audit engagements – Planning and auditof financial statements – Audit programme - control of quality of audit work - Delegation and supervision of audit work.

Unit:2	Audit evidence and	16 hours
	Internal Control	

Audit evidence – Audit procedures for obtaining evidence, Sources of evidence, Reliability of audit evidence, Methods of obtaining audit evidence – Vouching, verification, Direct confirmation, Written Representations.

Auditing in Computerized Environment - Division of auditing in EDP Environment - Online computer systems - Documentation under CAAT - Using CAAT in small business computer environment - Limitations of EDP Audit

Unit:3	Analytical review	18- hours
	procedures	

Audit Performance - Audit of Payment - General Consideration - Wages - Capital Expenditure - Other payments and expenses - Petty cash payments - Bank reconciliation statement.

Unit:4	Audit of Receipts	20- hours

. Audit of receipts - General considerations, Cash sales, Receipts from debtors, Other Receipts. - audit of purchases - Vouching cash and credit purchases, Forward purchases, Purchase returns, Allowance received from suppliers. Audit of Sales - Vouching of cash and credit sales,

Goods on consignment, Sale on approval basis, Sale under hire-purchase agreement. Audit of impersonal ledger. Audit of assets andliabilities. Unit:5 **Company Audit 16--** hours Company Audit - Audit of Shares, Qualifications and Disqualifications of Auditors, Appointment of auditors, Removal of auditors, Powers and duties of auditors, Branch audit, Joint audit, Special audit, Reporting requirements under the Companies Act, 1956. Audit Report - Qualifications, Disclaimers, Adverse opinion, Disclosures, Reports and certificates Unit:6 **Contemporary Issues** 2 hours Expert lectures, online seminars – webinars **Total Lecture hours** 90-- hours Text Book(s) Auditing and Assurance Varsha Ainapure & Mukund Ainapure. PHL Private Limited, New Delhi 2009, 2nd Edition. Auditing Principles & Practices Pradeep Kumar, Baldev Suchdeva Kalyani Publishers 8 th edition Reprint 2014. Principles of Auditing Dinkar Pagare Sultan Chand & Sons, New Delhi. 11th Edition 2007. **Reference Books** Practical Auditing B.N.Tandon, S.Sudharsanam Sultan Chand & Sons, New Delhi. 3 rd edition Reprint 2008. CA – IPCC Group II Study Material ICAI ICAI 2016. Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.] https://www.coursera.org/learn/auditing-part1-conceptual-foundations https://www.youtube.com/watch?v=vCzgtBRzeh0 https://www.youtube.com/watch?v=CKfwXpOse4E 3

Cos	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO3	S	M	S	M	S
CO3	S	S	S	S	S
CO4	S	M	S	M	S
CO5	S	M	S	M	S

Course Designed By:

Course	е		L	T	P	С
Core 15	,	Direct Tax-I	3	-	-	4
Pre-re	quisite	Basic knowledge about Tax	Syllabus Version		202 23	2-
	Objectives:			•		
The mai	n objectives of this c	ourse are to:				
<ol> <li>To</li> <li>To</li> <li>Pro</li> </ol>	familiarize with calcondering provide knowledge a pression and Income for the state of the state	s to learn the Basic provisions of the Income Taulation of income from Salaries and house propout the calculation of income from Profit and from Other Sources ge about the provisions for calculation of income	erty Gains of			
		learn the procedure to compute the tax liability	of an ind	ividu	al.	
	ed Course Outcomes					
		on of the course, student will be able to:			1 -	- 4
1		erminologies related to income tax		•	K	
2	and house property	hod of calculating and levying tax for income f				
3	from business or pr	ax laws and available provisions for computation of some of the computation of the computation and other sources				3
4		applicabl <mark>e to</mark> calculate tax fo <mark>r incom</mark> e from cap		S		[3
5		sessment o <mark>f income and computation</mark> of tax liab				[4
	emember; <b>K2</b> - Unde	rstand; <b>K3 - <mark>Apply; K4 - Analyze;</mark> K5 -</b> Evalua	te; <b>K6</b> –			
Unit:1		Income Tax Act			hou	
for diff	ferent types of assesse and scope of total inc	Income –tax Act, 1961 – Basis of charge; Rates – Concepts of pervious year and assessment to be received / deemed to to form part of total income	year – Re	esiden	tial	•
Unit:2		me from Salaries and House Property		20	hou	rs
Income		ne from House Property				
Unit:3		ome from Business or Profession		16	hou	rs
	e from Business or Pr			15	1	
Unit:4		From Capital Gains and other Sources Income from other sources		15	hou	rs
Unit:5		Computation of Tax Liability		20	hou	rs
		luded in assesses total income – Aggregation o	f income			
carry f	orward and set off of e and tax payable; Re	losses – Deductions from gross total income – bates and relief's – Provisions concerning advarons for filing of return of income.	Computa	ation	of to	
Unit:6		Contemporary Issues		2	2 hou	irs
Expert	lectures, online semi	nars – webinars	1			
		Total Lecture hours		90	hou	rs
Text B	Book(s)					
		tice - V.P.Gaur & D.B.Narang				-
2 Inc	ome tax law and prac	tice - H.C.Mehrotra and S.P.Goyal		-		

3 Income tax law and practice - Bhagwathi Prasad						
Reference Books						
Income tax Theory, law & practice - T.S.Reddy & Y.Hari Prasad Reddy						
Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]						
1 https://onlinecourses.swayam2.ac.in/cec20_cm03/preview						
2 https://www.youtube.com/watch?v=_1_lZv-jEVY						
3 <u>https://www.youtube.com/watch?v=q1bdHJdobDI</u>						
Course Designed By:						

Cos	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	M	S	M	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	S	S	S	S	S
		586006	ந்கழக <i>ம்</i> , கு		

Course code	TITLE OF THE COURSE	L	Т	P	C
Core- 16	Indirect Taxes	4	-	-	4
Pre-requisite	Basic knowledge in tax	Syllabus Version		202 23	2-

The main objectives of this course are to:

- 1. To understand the applicability of indirect taxes and methods of levying in India
- 2. To familiarize with the calculation and execution of goods and service tax in India
- 3. To provide knowledge about the Levy and Collection under GST
- 4. To provide insight on the Levy and Collection under Integrated Goods and Services Tax Act
- 5. To understand the applicability of custom law in India

### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

	-	
1	Recall various concepts relating to Indirect tax regime in India	K1
2	Analyze the concept and applicability of GST in businesses	K4
3	Compare the GST regime with other indirect tax laws prior to it	K2
4	Describe the applicability of GST system in own business and other prototyes	K2
5	Examine the custom law and related duties and taxes	K4

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6 - Create

Unit:1 Nature of Taxes 15-- hours

Meaning of Tax and Taxation - Types of Taxes: Direct and Indirect Taxes - Features – Merits and Limitations - Comparison of Direct and Indirect taxes. Constitutional basis of Taxation in India- Methods of levying Indirect Taxes: Advoleram and Specific. Contribution of Indirect taxes to Government Revenues

Unit:2 Goods and Services Tax 13-- hours

Good and Services Tax in India - Introduction - Concept of GST - Need for GST - Advantages of GST. Structure of GST in India: Dual Concept - CGST- SGST- UTGST-IGST. Subsuming of Taxes- GST Rate Structure in India. GST Council: Structure and Functions.

### Unit:3 Levy and Collection of GST 15-- hours

Levy and Collection under CGST and SGST Acts: Meaning of important terms: Goods, Services, Supplier, Business, Manufacture, Casual Taxable Person, Aggregate Turnover, Input Tax and Output Tax. Taxable Event under GST: Concept of Supply - Time of supply - Value of Taxable supply. Composite and Mixed Supplies. Input Tax Credit: Meaning - Eligibility and Conditions for availing Input Tax Credit. Reverse Charge Mechanism under GST. Composition Levy: Meaning and Applicability.

### Unit:4 Integrated Goods and Services Tax Act 15- hours

Levy and Collection under Integrated Goods and Services Tax Act: Meaning of important terms: Integrated tax, Intermediary, Location of the Recipient and Supplier of Services, and Zero-rated Supply. Nature of Supply: Intra-State Supply and Inter-State Supply - Place of Supply of Goods or Services: Meaning and Determination. Procedures under GST: Procedure for Registration - Persons Liable for Registration - Compulsory Registration and Deemed Registration. E-Way Bill

under GST: Meaning and Applicability. Filing of Returns: Types of GST Returns and their Due									
Dates.									
Unit:5 Customs Laws 15 hours									
	Introduction to Customs Laws in India: The Customs Act 1962 - The Customs Tariff Act 1975 -								
	-	s - Taxable Event - Levy and Exemptions from Customs Duty - atement of Duty on Damaged or Deteriorated Goods - Customs	• -						
v a.	iuation- Au	definent of Duty on Damaged of Deteriorated Goods - Customs	Duty Diaw Back.						
U	nit:6	Contemporary Issues	2 hours						
E	xpert lecture	es, online seminars – webinars							
	-	Total Lecture hours	75 hours						
T	ext Book(s)								
1									
	Indirect T	axes Law and Practice - V.S.Datey. Taxmann Publications, Nev	v Delhi.						
2	Indirect T	axes: GST and Customs Laws - R.Parameswaran and P.Viswan	athan,						
	Kavin Pub	olications, Coimbatore.							
R	eference Bo	ooks							
1	GST Law	and Practice - S.S.Gupta, Taxmann Publications, New Delhi.							
2	Indirect T	axation - V.Balachandran. Sultan Chand & Co. New Delhi							
R	Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]								
1	1	/www.youtube.com/watch?v=v9M58U tPU							
2	https://	www.youtube.com/watch?v=wITImee8AMA							
3		/www.youtube.com/watch?v=a hqVi 3YLc							
		Solling Compators							
C	ourse Desig	ned By:							

Mapping with programme outcomes								
PO1 PO2 PO3 PO4 PO5								
CO1	S	S	S	M	M			
CO2	S	S	S	S	S			
CO3	S	S	S	S	S			
CO4	S	S	S	S	S			
CO5	S	S	S	S	S			

Skill based Subject-3 BANKING AND INSURANCE LAW 3 3  Pre-requisite Basic Knowledge of Banking Insurance Law Version 2022-23	Course code		TITLE OF THE COURSE	L	T	P	С
	Skill based S	Subject-3	BANKING AND INSURANCE LAW	3		-	3
	Pre-requisite		_			2022	2-23

The main objectives of this course are to:

- 1. To enable the students to understand the Concepts of Banking and its Functions
- 2. To understand Negotiable Instrument Act.
- 3. To gain knowledge on the recent trends in Banking and Insurance sector and the regulating provisions.
- 4. To Study the Objectives and functions of IRDA

# **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

1	Understand the Concepts, functions of banking and relationship between Banker and Customer	K2
2	Gain knowledge on Negotiable Instruments Act and its kinds	K2
3	To gain knowledge on functions and principles of Insurance	K1
4	Gain knowledge on Insurance System and Acts pertaining to it.	K2
5	Understand the IRDA functioning	K2

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6 - Create

Unit:1	BANKER AND CUSTOMER	8 hours
CHILLEI		U HUUIS

Banker and Customer – Definition – Relationship - Functions of Commercial Banks – Recent Developments in Banking.

### Unit:2 NEGOTIABLE INSTRUMENT ACT 9-- hours

Negotiable Instrument Act - Crossing - Endorsement - Material Alteration — Payment of cheques : Circumstances for dishonour - Precautions and Statutory Protection of Paying and Collecting Banker.

Unit:3 INSURANCE 8-- hours

Insurance: Meaning - Functions - Principles: General, Specific and Miscellaneous. Classification of Insurance: Based on Nature, Business and Risk – Impact of LPG on Indian Insurance Industry.

# Unit:4 LEGAL DIMENSION OF INSURANCE 7- hours

Legal dimension of Insurance : Insurance Act, 1938 – Life Insurance Act , 1956 – General Insurance Business Act, 1932 – Consumer Protection Act, 1986.

Uı	nit:5	IRDA	11 hours					
		ion - Composition of Authority - Duties, Powers and Functions -						
Αι	ıthority - D	uties, Powers and Functions- Powers of Central Government in	IRDA Functioning					
	nit:6	CONTEMPORARY ISSUES	2 hours					
Expert lectures, online seminars – webinars								
			45 1					
		Total Lecture hours	45 hours					
Te	ext Book(s)							
1		"Banking Theory, Law and Practice", Sultan & Chand Ltd.						
2	Gordon an	nd Nataraj, "Banking Theory, Law and Practice", Himalaya Publ	lishing House					
3	M.L. Tanı	nan, "Banking Law and Practice", Thacker & Co Ltd						
Re	eference Bo	ooks						
1	B.S Bod	la, M.C. Garg & K.P. Singh, "Insurance - Fundamentals, Enviror	nment &					
	Procedu	res", Deep & Deep Publications Pvt. Ltd., New Delhi, 2004.						
2								
	2000	is the second se						
Re	elated Onli	ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]						
1	https://w	ww.youtube.com/watch?v=vqmMxbHufQk&list=PLH-J9IY9-						
	DpNk9bgsORjIFW46SANwtSDE							
2	https://www.youtube.com/watch?v=vqmMxbHufQk							
3	https://www.youtube.com/watch?v=oxzmP7sjCRQ&list=PLBbCyJkOLBm-							
	m99E5v	hk4owllgJK6aiT2						
Co	ourse Desig	ned By:Sathiyavanisathiyavanis@skacas.ac.in						

Mapping with Programme Outcomes								
Cos	PO1	PO2	PO3	PO4	PO5			
CO1	S	S	M	M	M			
CO2	M	M	M	M	M			
CO3	S	S	M	M	S			
CO4	S	M	M	M	S			
CO5	S	M	S	S	S			

S- Strong; M-Medium; L-Low



Course code	TITLE OF THE COURSE	L	T	P	C
Core - 17	Accounting for Managerial Decisions	4	-	-	4
Pre-requisite	Basic accounting about knowledge	Syllabu Version	2-23		
Course Object					
The main object	ctives of this course are to:				
1. To concep	otualize management accounting				
	e the financial statements using ratio analysis				
	e the working capital of business				
	n decision making using marginal costing				
5. To assist i	n preparing budget and budgetary control				
	rse Outcomes:				
	sful completion of the course, student will be able to:				
1 Familia	rize with the basic concepts of Management accounting			K	.2
	the financial statements using ratio analysis			K	.4
3 Determi			K	3	
4 Justify decision making using marginal costing					4
5 Formula			K	3	
K1 - Rememb	per; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluat	e; <b>K6</b> - 0	Creat	e	
Unit:1	Notice of Management Accounting	1	15	hou	
	Nature of Management Accounting  Accounting – Meaning – Objectives and Scope – Relationship by	netween i			
	ost Accounting and Financial Accounting.	octween.	iviani	igem	J11t
Unit:2	Ratio Analysis		20	hou	rs
Ratio Analysi Sheet.	s – Analysis of liquidity – Solvency and Profitability – Constru	action of	Bala	ince	
Unit:3	Working Capital Management		20	hou	rs
Working Capa Cash Flow Ar	ital – Working capital requirements and its computation – Fund	d Flow A	analy	sis ar	ıd
Unit:4	Marginal Costing and Break Even Analysis		18	hou	rs
	ing and Break Even Analysis – Managerial applications of man	rginal co			
	and limitations of marginal costing.	C	Ü		
Unit:5	<b>Budgeting and Budgetary Control</b>			hou	rs
	d Budgetary control – Definition – Importance, Essentials – Cl				_
_	aster Budget – Preparation of cash budget, sales budget, purcha	se budge	et, ma	ateria	l
budget flevib				2 hou	rs
budget, flexib Unit:6	Contemporary Issues		4		
Unit:6	es, online seminars – webinars				
Unit:6	es, online seminars – webinars				
Unit:6 Expert lecture				hou	
Unit:6 Expert lecture  Text Book(s)	es, online seminars – webinars	Sharma	90	hou	

2	Management Accounting - Principles & Practice, Dr. S.N. Maheshwari, Dr. S.N. Mittal Mahavir Publications Seventh Edition, 2017.					
Re	Reference Books					
1	Management accounting R.S.N. Pillai, Bagavathi. S. Chand 4 th Edition and 2016.					
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]					
1	https://nptel.ac.in/courses/110/107/110107127					
2	https://onlinecourses.swayam2.ac.in/imb20_mg31/preview					
3	https://www.coursera.org/learn/financial-accounting-polimi					

Mapping wit	Mapping with programme outcomes							
	PO1	PO2	PO3	PO4	PO5			
CO1	S	S	S	M	S			
CO2	S	S	S	S	S			
CO3	S	S	M	S	S			
CO4	S	M	M	M	S			
CO5	S	M	BELLE S	M	S			



Course code			L	T	P	C
Core 18		Direct Tax-II	3	-	-	4
Pre-requisite		Basic knowledge about tax	Syllabus Version		202: 23	2-
Course Ob	jectives:					
Course On	J					

- 1. To gain knowledge to solve simple problems concerning assesses with the status of HUF and Firms.
- 2. To provide insight on the provisions for assessment of AOP and Companies
- 3. To understand the provisions relating to the assessment of cooperative societies

4. To a	oply tax procedures relating Appeals and Provisions, Penalties and Prose	ecution		
5. To g	ain practical knowledge in computation of wealth tax			
Expect	ed Course Outcomes:			
On the	successful completion of the course, student will be able to:			
1	Enumerate the tax provisions relating to assessment of HUF and firms		K1	
2	Understand the legal provisions for assessing AOP and Companies		K2	
3	Apply the tax procedures for assessing the cooperative society		К3	
4	Apply the procedure for appeals, Provisions, Penalties and Prosecution			
5	Understand the provisions applicable to assess wealth tax		K2	
K1 - I	emember; <b>K2</b> - Understand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate;	K6 – Create	,	
Unit:		20	hours	
	sment of HUF, Firms.			
Unit:	25.0	20	hours	
	sment of AOP and Companies			
Unit:			hours	
Asses benefi	sments of cooperative societies, Assessment in special cases, Assessments.	its of Fringe	ļ	
Unit:		15	hours	
	s and Provisions, Penalties and Prosecution.			
Unit:		13	hours	
Wealt	<del>_</del>			
Unit:	Contemporary Issues	2	hours	
Exper	e lectures, online seminars – webinars			
	Total Lecture hours	90	hours	
	Book(s)			
	come tax law and practice - V.P.Gaur & D.B.Narang			
	come tax law and practice - H.C.Mehrotra and S.P.Goyal			
	come tax law and practice - Bhagwathi Prasad			
Refer	ence Books			
Income	tax Theory, law & practice - T.S.Reddy & Y.Hari Prasad Reddy			
1				

Rela	ated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://onlinecourses.swayam2.ac.in/cec20_cm03/preview
2	https://www.youtube.com/watch?v=N-
	Y6ylnNl7s&list=PLGTfDV0pJ_6_hi5KUOWDWa4xa4OE29EYj
3	https://www.youtube.com/watch?v=q1bdHJdobDI
Co	ourse Designed By:

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	M	S	M	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	S	S	S	S	S

Strategic Analyses: Situational Analysis – SWOT Analysis, TOWS Matrix, Portfolio Analysis – BCG Matrix. Strategic Planning: Meaning, stages, alternatives, strategy formulation.



code	e		L	T	P	C	
Core 19	)	Enterprise Information System and Strategic Management	3	-	-	4	
Pre-re	quisite	Basic knowledge about tax	Syllabu Version		2022 23	2-	
Course	<b>Objectives:</b>		•	•			
l.To deve	lop an understanding o	of technology enabled Information Systems.					
2. To kno	w about impact on ente	erprise – wide processors, risks and controls and C	omputing T	Гесһпо	logies	١.	
	•	rmation System and its components.	1 6		C		
Expecto	ed Course Outcome	s:					
On the	successful completion	on of the course, student will be able to:					
1	Understand about Ent	Inderstand about Enterprise Business Processes, Automated Business Processes, and					
		sics of Information Systems					
2		Information Systems' Auditing			K		
3	study about the Comp	uting Technologies, Risks and controls of business	s aspects		K	3	
	*	erstand; <b>K3</b> - Apply <mark>; <b>K4</b> - Anal</mark> yze; <b>K5</b> - Eval	uate; <b>K6</b> –	- Creat	e		
Unit:1		12 Marsh 10		12	hou	rs	
Analytics Systems' Segregation	and Business Intelliger and Controls – Classis on of Duties	with financial and accounting systems — Reporting systems — Reporting - Components of Information Systems' Control — Information of Information Systems' Control — Information Systems	ation Syste	ms – Ir	form		
Unit:3						ng	
Introdu					hou	ng	
	erce – Digital Payment	- Components for E-Commerce – Architecture of N Commerce- Risks and Controls – Guidelines and I s – Computing Technologies		Systems	S	ng	
		•		Systems ning E	S	ng rs	
Commo Unit:4	egic Management: on andObjectives; Str	Commerce- Risks and Controls - Guidelines and l	nt impera	Systems in English Eng	hou Visio	rs rs	
Commo Unit:4 . Strate Missio SWOT Unit:5	egic Management: on andObjectives; Str C Analysis-TOWS M	Commerce- Risks and Controls – Guidelines and Is – Computing Technologies  Meaning and nature; Strategic manageme ategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis	nt impera	oystems ning E 10 tive; nal Ar	hou Visio alysi	rs ng rs n, s-	
Commo Unit:4 . Strate Missio SWOT Unit:5 Function Production	egic Management: on andObjectives; Str C Analysis-TOWS Management: onal Strategy:Formulation strategy, Logist l. Business process	Commerce- Risks and Controls – Guidelines and Is – Computing Technologies  Meaning and nature; Strategic managementategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strates strategy, Human resource strategy-Strategy	int imperaris-Situatio	System: ning E  10 tive; nal Ar  12 ancial ementa	hou Visionalysi hou strat	rs n, s- egy an	
Commo Unit:4 Strate Missio SWOT Unit:5 Function Production	egic Management: on andObjectives; Str C Analysis-TOWS Management onal Strategy:Formulation strategy, Logist l. Business proceedings of the company of the c	Commerce- Risks and Controls – Guidelines and Is – Computing Technologies  Meaning and nature; Strategic manageme ategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strategy strategy, Human resource strategy-Stratess: Business Process Reengineering, Be	int imperaris-Situatio	System: ning E  10 tive; nal Ar  12 ancial ementa ng,Tot	hou Visionalysi hou strat	rs n, s- egy an alit	
Commo Unit:4 . Strate Missio SWOT Unit:5 Function Production Control Manage	egic Management: on andObjectives; Str C Analysis-TOWS Management onal Strategy:Formulation strategy, Logist l. Business proceedings of the company of the c	Commerce- Risks and Controls – Guidelines and Is – Computing Technologies  Meaning and nature; Strategic manageme ategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strates strategy, Human resource strategy-Strates :Business Process Reengineering,Beontemporary Strategic Issues  Contemporary Issues	int imperaris-Situatio	System: ning E  10 tive; nal Ar  12 ancial ementa ng,Tot	hou Visionalysi hou stratation	rs n, s- egy an alit	
Commo Unit:4 . Strate Missio SWOT Unit:5 Function Production Control Manage	egic Management: on andObjectives; Str C Analysis-TOWS M  onal Strategy:Form etion strategy, Logist l. Business proceedings of the company of	Commerce- Risks and Controls – Guidelines and Is – Computing Technologies  Meaning and nature; Strategic manageme ategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strates strategy, Human resource strategy-Strates :Business Process Reengineering,Beontemporary Strategic Issues  Contemporary Issues	nt imperaries-Situation	Systems ning E  10 tive; nal Ar  12 ancial ementa ng, Tot	hou Visionalysi hou stratation	rs rs n, s- egy an alit	
Commo Unit:4 . Strate Mission SWOT Unit:5 Function Product control Manage Unit:6 Expert	egic Management: on andObjectives; Str C Analysis-TOWS M  onal Strategy:Formetion strategy, Logist l. Business proceedings of the company of	Commerce- Risks and Controls – Guidelines and Iss – Computing Technologies  Meaning and nature; Strategic managementategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strates strategy, Human resource strategy-Strates :Business Process Reengineering, Beontemporary Strategic Issues  Contemporary Issues  inars – webinars  Total Lecture hour	nt imperaries-Situation rategy, fin egy implement markings	Systems ning E  10 tive; nal Ar  12 ancial ementa ng, Tot	hou Visionalysinalysinalysinalysinal	rs n, s- rs egy an alit	
Commo Unit:4 Strate Mission SWOT Unit:5 Function Product control Manage Unit:6 Expert	egic Management: on andObjectives; Str C Analysis-TOWS Management onal Strategy:Formation strategy, Logist l. Business proceed the strategy of the seminal strategy of the sem	Commerce- Risks and Controls – Guidelines and Iss – Computing Technologies  Meaning and nature; Strategic managementategic levels in organizations-Strategic Analysis atrix, Portfolio Analysis  ulation of Functional Strategy: Marketing strates strategy, Human resource strategy-Strates: Business Process Reengineering, Beauton of Strategic Issues  Contemporary Issues  inars – webinars	ant imperaris-Situation rategy, fin egy imple enchmarking	Tystem: ning E  10 tive; nal Ar  12 ancial ementang, Tot	hou Visionalysi hou strate ation alQu hou	rs n, s- egy an alit	

	Nirupama G.Sekar B.Saravana Prasath, A Wolters Kluwar
3	Business Policy And Strategic Management, P.SubbaRao, Himalaya Publishing House,
	Reprint2015.
4	Strategic Management - Text and cases, V.S.P Rao&V.Harikrishna, Excel Books India, 1
	stEdition 2004
5	Quality Management, K.Shridara Bhatt, Himalaya Publishing House, 1 st edition 2007.
Re	eference Books
1. 0	CA – Inter Study Material, ICAI
2. CA	A IPCC IT & SM, CA Deepak Saini- Make my Delivery
3.Q	uality Management, Howard S.Gitlow, Alan J.Oppenheim Rosa Oppenheim David M.Levine,
Tata	McGraw Hill, 3 rd edition 2009
Rel	ated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://nptel.ac.in/courses/110/108/110108047
2	https://nptel.ac.in/courses/122/105/122105024
3	https://onlinecourses.swayam2.ac.in/imb20_mg33/preview

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	M	S	M	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	S	S S ATH	AR UNSET	S S	S

Course Designed By:

Course code		TITLE OF THE COURSE	${f L}$	T	P	C
Core 20		CYBER LAW	3	-	-	3
Pre-requi	site	Basic Knowledge of Cyber Law	Syllabu Version		2022	2-23
Course Object	tives:					
The main object	ctives of t	his course are to:				
1. To gain throelectronic co	-	wledge on the basic concepts which lead to the forma	ation and	exec	ution	of
2. To Study th	e Technic	al aspects of Cyber Security and Evidence Aspects				
3. To acquire k	nowledge	e on Information Technology Act and EDI				
<b>Expected Cou</b>	rse Outco	omes:				
On the succes	sful comp	pletion of the course, student will be able to:				
1 Discuss	Discuss the concepts of Cyber law and Cyber Space					
2 Describe	e Cyber S		K2			
3 Explain	the Evide	he Evidence Aspects.				
4 Underst	erstand the Electronic Data Interchan <mark>ge Sce</mark> nario in India.					
5 To gain	knowledg	ge on Information Technology Act.		K1		
K1 - Rememb	er; <b>K2</b> - 1	Understand; <b>K3 - A</b> pply; <b>K4 -</b> A <mark>nalyze; K5 -</mark> Evalua	te; <b>K6</b> –	Creat	te	
		THE CONTRACTOR OF THE PARTY OF				
Unit:1		CYBER LAW			hou	
		on- Concept of C <mark>yberspace-E-Commerc</mark> e in India-Pr n E-Commerce-C <mark>ontract Aspects.</mark>	ivacy fac	tors i	n E -	
TT 1: 0		AR Combatore & AR		0 1		
Unit:2	<u> </u>	SECURITY ASPECTS		9 h		
Intellectual Pr	operty As	duction-Technical aspects of Encryption-Digital Sig spects: WIPO-GII-ECMS-Indian Copy rights act on oft propriety works.				
Unit:3		EVIDENCE ASPECTS		8 ł	mur	
Evidence Asp Evidence on l Crime-Factors	Electronics influence	idence as part of the law of procedures –Applicate Records-The Indian Evidence Act1872.Criminal a ing Computer Crime- Strategy for prevention of con Penal code 1860.	spect: Co	the	law	
Unit:4		GLOBAL TRENDS		7 l		
						a

Data Interchange Scenario in India

Unit:5 THE INFORMATION TECHNOLOGY ACT 2000 11-- hours
The Information Technology Act 2000-Definitions-Authentication Of Electronic Records Electronic Governance-Digital Signature Certificates.

Unit:6	CONTEMPORARY ISSUES								
Expert le	Expert lectures, online seminars – webinars								
	Total Lecture hours	45 hours							
Text Boo	ok(s)								
1 The I	ndian Cyber Law: Suresh T. Viswanathan, Bharat Law House, New I	Delhi							
Related	Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]								
1 http:	s://www.youtube.com/watch?v=KtuCsBlJXk8								
2 http:	s://www.youtube.com/watch?v=6srnawS4PLQ&list=PLX0Im12KwT	wlm-							
_	/fFqejg8go7JBj72J								
3 http:	3 <u>https://www.youtube.com/watch?v=SCgc55vtd6M</u>								
L .									
Course D	Designed By:Mrs.S.Sathiyavani sathiyavanis@skacas.ac.in								

Mapping with Programme Outcomes							
COs	PO1	PO2	PO3	PO4	PO5		
CO1	S	SE	M	M	M		
CO2	M	M	M	M	M		
CO3	S	S	M	M	S		
CO4	S	M	M	M	S		
CO5	S	M	AR UNIS	S	S		

S- Strong; M-Medium; L-Low



Course code			L	Т	P	С	
Elective 1	<b>A</b> )	Financial Management	4	-	-	2	
Pre-requ	,	Knowledge about Finance and accounting	Syllabi Version		2022-		
Course Ob	jectives:		•				
	bjectives of this co						
		amework for considering management of finance					
		lentify and analyze various sources of raising fin					
-	_	out lease financing and framing optimum capita					
		elating to financing of working capital and invest					
		nowledge about management of determinants of	capitai s	truct	ure		
	Course Outcomes						
		n of the course, student will be able to:				<u></u>	
		member the functions of finance and goals of business					
2 Ide	entify the appropria	entify the appropriate source of finance suitable to the business				(2	
_	oply the concepts to ucture	o enable financial planning and framing of optim	um capi	ital	K	3	
	Analyse the working capital requirements and factors determining the						
	requirements  Understand the management of earnings available in the business					2	
		rstand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evaluate	. V6	Croot			
Unit:1		Functions of Finance	<del>5, <b>K</b>0 –</del>		hou		
	of financial mana	(-5-5-6)	omont			118	
		gement, sco <mark>pe and objectives of fi</mark> nancial manag g Process, Project formulation & Project Selection					
		echniques; Payback Period Method, Average ra				,	
		Benefit-Cost Ratio, Capital Rationing.	ic of fet	um, m	<b>NCI</b>		
Unit:2		Sources of Finance		12	hou	irs	
Sources o	f Long term funds:	Equity shares, Preference shares, Debentures, P	ublic de	posit	s,		
		ands requirements.			ŕ		
Unit:3		Lease Financing		12	hou	irs	
Lease fina	ancing: Concept, ty	pes. Advantages and disadvantages of leasing. C	Capital S	truct	ure:		
	-	acture, Capital Structure Theories, Cost of Capital	ıl, Opera	iting	and		
	Leverage.		,				
Unit:4		Vorking Capital Management			hou	ırs	
		actors affecting working capital requirements, D	etermini	ng			
		Sources of working capital.	Τ	10	1		
Unit:5		Factors of Capital Structure			hou	irs	
		rnings: Retained earnings & Dividend Policy, Coividends, Dividend Theories, Bonus Shares, .EV					
CAPM.	poncy, rollins of D	ividends, Dividend Theories, Dollus Shales, .E.v	A, IVI V I	a, and	u		
Unit:6		Contemporary Issues		2	2 hou	irs	
Expert led	tures, online semii	nars – webinars					
		Total Lecture hours		60	hou	irs	

Te	ext Book(s)
1	S N Maheshwari, Financial Management Principles and Practice.
2	Khan and Jain, Financial Management.
3	Sharma and Sashi Gupta, Financial Management
Re	ference Books
ΙM	Pandey, Financial Management.
Rela	ated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://nptel.ac.in/courses/110/107/110107144
2	https://onlinecourses.swayam2.ac.in/cec20_mg05/preview
3	https://onlinecourses.swayam2.ac.in/cec20_mg10/preview
Co	ourse Designed By:

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	M	M	M	S
CO2	S	S	S	S	S
CO3	S	S	s in superior	M	S
CO4	S	M°	S	S	S
CO5	S	M	S	S	S

Course co	le		L	T	P	C	
Elective 1	<b>B</b> )	<b>Entrepreneurial Development</b>	4			2	
Pre-requ	isite	Knowledge about business	Syllah rsid		2022-	2022-23	
Course Ol	•	·	•	•			
	objectives of this						
		ic concepts of entrepreneurship and related initia	atives				
-	_	out the setting up of startups and projects					
		e institutional services to entrepreneur			••		
<ol> <li>To pressure</li> <li>To pressure</li> </ol>	ovide knowledge	e about various financial support available to the e about various subsidies and incentives available	entrepr e for en	eneui tropre	S		
	Course Outcom		e 101 en	пери	meurs		
		tion of the course, student will be able to:					
					K1		
	Recall the importance and role of entrepreneurship as an economic activity						
2		arious forms of setting up a startup and project n	nanagen	nent	K2	2	
3	Understand the various institutional services to entrepreneur					2	
4		ious financial support available to the entreprene	eurs		K4	ļ	
5	Understand the	e various subsidies and incentives available for			K2	2	
	entrepreneurs	E/A (10) - A \ E					
<b>K1</b> - Rem	ember; <b>K2</b> - Un	derstand; <b>K<mark>3 - A</mark>pply; K4 - Analy<mark>ze; K5</mark> - Eval</b> u	iate; <b>K</b> 6	- Cro	eate		
Unit:1		Nature of Entrepreneurship			0 ho	our	
		nip: Definition Nature and characteristics of enti					
	• •	preneurship phases of EDP. Development of wo		trepre	eneur &	&	
	epreneur – includ	ding self employment of women council scheme					
Unit:2		Start-up and Project Mangement			2 ho	ur	
evaluation		ect identification – selection of the product – proalysis, Project Report.	ject for				
Unit:3		Financial Assistance - I		1	2 ho	our	
	nal service to ent d commercial ba	repreneur – DIC, SIDO, NSIC, SISI, SSIC, SID nk.	CO – I7	ГСОТ	T, IIC,		
Unit:4		Financial Assistance - II		1	2 ho	ur	
Institutiona	al finance to entr	epreneurs: IFCI, SFC, IDBI, ICICI, TIIC, SIDC	S, LIC	and C	GIC,		
UTI, SIPC	OT – SIDBI con	nmercial bank venture capital.					
Unit:5		Incentives and Subsidies		1	2 ho	our	
		- Subsidied services – subsidy for market. Transp			1		
		efit to SSI role of entrepreneur in export promoti-	on and i	mpoi	rt		
substituti	on.						
Unit:6		Contemporary Issues			2 ho	our	
Expert lea	tures, online ser	minars – webinars			0 1		
		Total Lecture hours		6	0 ho	urs	
Toyt Roo	k(c)						
Text Boo	` '	valonment CR Gunta and N D Srinivasan					
1 Ent	repreneurial Dev	velopment – C.B.Gupta and N.P.Srinivasan atrepreneurship and Small Business –RenuArora	&S KI	Sood			

Reference Books						
Entrepreneurial Development – S.G.Bhanushali						
Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]						
1 https://nptel.ac.in/courses/110/106/110106141						
2 https://onlinecourses.nptel.ac.in/noc20_mg46/preview						
3 https://www.youtube.com/watch?v=1RtZEk4J8X8						
Course Designed By:						

	Mapping Course objectives and course outcomes							
	PO1	PO2	PO3	PO4	PO5			
CO1	M	S	M	M	M			
CO2	S	S	S	S	S			
CO3	M	S	M	M	S			
CO4	M	S 5,600 60	க்கழக <sub>ம்</sub>	S	S			
CO5	S	M	S	S	S			

Course cod	e		I	T	P	C	
Elective 1	C)	Micro Finance	4		-	2	
Pre-requi	site	Knowledge about Finance		labus sion	2022-	23	
Course Ob	jectives:		-	J.			
The main o	bjectives of this cou	arse are to:					
-	-	wledge of the micro financing system					
	•	ome generating activities under micr	ofinance				
		ethodology for rating	_				
		gies for pricing of microfinance prod	lucts				
		res for transforming NGO's					
	Course Outcomes:						
		of the course, student will be able to			K1		
1	Recognize the present scenario of rural financial system in India						
2	Categorize various	income generating activities in mic	rofinance		K3	3	
3	Apply the credit ra	ting methodology for rating credit v	vorthiness		K3	3	
4	Analyze the variou	s strategies for pricing of microfina	nce products		K4	1	
5	Understand the tra	nsforming measures of NGO's			K2	2	
K1 - Rem	ember; <b>K2</b> - Unders	stand; K3 - Apply; K4 - Analyze; K	5 - Evaluate; 1	<b>K6</b> – C	reate		
Unit:1	I	ndian R <mark>ural</mark> Financial System		1	3 ho	ours	
Overview	of Microfinance:	Indian Rural financial system,	introduction	to Mic	crofina	nce,	
		lucts, (savings, credit, insurance,					
		ce in kind, Microremittances, Micro-					
Microfina	nce models ( Gene	ric models viz. SHG, Grameen, ar	nd Co-operati	ve, var	iants S	SHG	
		lel, SGSY mo <mark>del, Gramee</mark> n Banglac					
		oranded primitive models) Emergin				e in	
	wise cases, Emerg	ing Global Microfinance practices. I	Need of Micro				
Unit:2		Overview of Microfinance			0 ho	ours	
	<del>-</del>	Income generating activities and Mi	-				
		analysis including sources. Technolo	•		econon	110	
		ysis. Logical framework, Implement	ation & Moni		2 ho		
Unit:3	· ·	redit Delivery Methodology				ours	
		y: Credit Lending Models: Associatives, Credit Unions, Grameen Mo					
	•	vidual lenders, NGOs, micro credit				ial	
banks)	aries, could be mai	vidual lenders, 1400s, fillero credit	programmes, a	and Co	illilicic	ıaı	
Unit:4		Pricing of Microfinance		1	1 ha	ours	
	Microfinance produ	icts: Purpose base, Activity base, I	Economic class				
_		ducts, Amount of savings base, Att			-	ing	
		s in Microfinance and Conflict reso					
_	-	ct of Microfinance and Micro enter					
Unit:5		Commercial Microfinance		1	2 ho	ours	
	ial Microfinance: M	FF F 1	orformanaa n	atrica	C1		
Commerci	iai iviicioiiiiaiice. iv	IFIs: Evaluating MFIs- Social and p	eriormance n	ieures,	runa		

Un	it:6	Conte	nporary Issues	2 hours				
Exp	pert lectur	res, online seminars – web	oinars					
		Total Lecture hours 60 hour						
Tex	kt Book(s							
1	Beatriz Armendariz and Jonathan Morduch, "The Economics of Microfinance", Prentice-Hall of India Pvt. Ltd. Delhi, 2005.							
2	Joanna Ledgerwood, "Microfinance Handbook": an institutional and financial perspective, The World Bank, Washington, D.C							
3		lm Harper, "Practical Mication, New Delhi.2003.	rofinance" A training Guide for So	uth Asia Vistaar				
Ref	ference B	ooks						
		, "The Market at the Bott Wharton School Publishir	om of the Pyramid," 2006, The For	tune at the Bottom of				
Rela	ted Onlin	e Contents [MOOC, SWA	AYAM, NPTEL, Websites etc.]					
1	https://	youtu.be/RIOhLPhioSw						
2	https://	youtu.be/6OPf11YmJhg						
3	https://	youtu.be/GQcE_1i1cv0	क्ष्णक्षक्षक्षक्षक्षक्षक्षक्षक्षक्षक्षक्षक्षक					
			S ( 18 )					
Cor	urse Desig	ened By:	E / 18 (19)					

COs	PO1	PO2	PO3	PO4	PO5
CO1	S	S	M	S	S
CO2	S	& S RATHIA	M	S	S
CO3	S	M	ombatore S Gallan	M	S
CO4	S	M Signin	ாரை உப் தேந்தி	S	S
CO5	S	M	M	S	S

Course code		TITI I	E OF THE C	OLIDSE	L	Т	P	C	
Elective 2 A)			Business final		4	1	1	4	
,								2-	
Pre-requisite	•	Basic 1	knowledge in	finance	Version		23	_	
Course Object									
The main object	ctives of thi	s course are to:							
		ious concept relat	-	2				ļ	
		e basics of financi							
-		ture of capitalizat							
<ul><li>4. To understand the various dimensions of capital structure and their components</li><li>5. To provide knowledge about various available sources of finance</li></ul>									
5. To provid <b>Expected Cou</b>			allable source	es of finance					
		tion of the course,	student will	he able to:					
				oc able to.			K	<u> </u>	
		epts relating to fir		•					
		ous techniques of		nning				<u> </u>	
		irces and forms of						[4	
		arious dimensions of capital structure and their components						[4	
	alyse the various sources of finance available to meet the financial						K	[4	
requirer		1 770		*** T.	<b>T</b> T ( )				
KI - Rememb	ber; <b>K2</b> - Ui	derstand; <b>K3 - A</b> p	oply; <b>K4</b> - An	aly <mark>ze; <b>K5</b> - Evaluate</mark>	e; <b>K6</b> - (	reate	e		
Unit:1		<b>9</b>	ness Finance	9.		10	hou		
	nga: Introd		1811 - CON A 3346 - 11	Scope – Function of	Finance		nou	irs	
				Finance Functions	Tillance	,			
Traditional al	10 1/10 00111	Somethis Content	MAR UNI	in the state of th					
Unit:2		Fina	ancial Plan	- in 10 C C C		12	hou	ırs	
Financial Plan:	Meaning -	Concept – Objecti	ves - Types -	- Steps - Significand	e – Fun	dame	entals	3	
Unit:3		Capit	alization			12	hou	ırs	
*		•	•	arning Theory – Ov				_	
		nptoms – Causes –	Remedies –	Watered Stock – Wa	atered St	tock	Vs.		
Over Capitalisa	ation.								
Unit:4		Canital	Structure			12	hou	ırç	
	ıre – Cardin			e – Trading on Equi	v – Cos				
				mposite Cost of Cap		. 01	Jupin	<i>n</i> 1	
Unit:5	Unit:5 Sources of Finance					12	hou	ırs	
		<b>-</b> •		Shares, Bonds, Deb					
-		_	vantages- Le	ase Financing: Mear	ing – Fe	eatur	es –		
Forms – Merits	s and Deme	rits.							
II:4.	<u> </u>	C4					) la -:		
Unit:6	online se		orary Issues				2 hou	irs	
Expert fecture	s, online se	minars – webinars	1						

		Total Lecture hours	60 hours
Te	ext Book(s)		
1	Essentials	of Business Finance - R.M. Sri Vatsava	
2	Financial 1	Management – Saravanavel	
Re	eference Bo	ooks	
1	Financial	Management - L.Y. Pandey	
2	Financial 1	Management - M.Y. Khan and Jain	
3	Financial 1	Management - S.C. Kuchhal	
Re	elated Onli	ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]	
1	https://or	nlinecourses.swayam2.ac.in/cec20_mg09/preview	
2	https://or	nlinecourses.nptel.ac.in/noc20_ma52/preview	
4	https://w	ww.coursera.org/learn/finance-fundamentals	
Co	ourse Design	ned By:	

Mapping Cou	ırse objectives	and course outc	omes		
	PO1	PO2	PO3	PO4	PO5
CO1	M	M	க்கழக <sub>்டு</sub>	S	M
CO2	S	M	S	S	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	M	S	M	M	M

Course code		TITLE OF THE COURSE	L	T	P	C
Elective 2 B)	l	Brand Management	4	-	-	4
Pre-requisite	2	Knowledge about products and brand	Syllab Versio		2022 23	2-
Course Objec	tives:		l e	Į.		
The main object	ctives of thi	s course are to:				
<ol> <li>To analyz</li> <li>To analyz</li> <li>To familia</li> </ol>	te brand pos te the impac arize with b	sic concepts of branding itioning and brand image building t of brand on customer behavior rand rejuvenation and monitoring a essential branding strategies				
Expected Cou						
		etion of the course, student will be able to:				
		ncepts of branding and related terms		K1		
		age building and brand positioning strategies		K2		
		of brand on customer behavior		K4		
		ejuvenation and brand monitoring process		K5		
		egies for brand building and monitoring		K3		
	arious struc			113		
	her: <b>K2</b> - Ui	nderstand: K3 - Apply: K4 - Analyze: K5 - Evalu	1ate: <b>K6</b> –	Creat	<u> </u>	
	ber; <b>K2</b> - U1	nderstand; <b>K3</b> - Apply; <b>K4</b> - Analyze; <b>K5</b> - Evalu	ıate; <b>K6</b> –	- Creat	e	
K1 - Rememble Unit:1	Basic unde	Nature of Branding erstanding of brands – concepts and process – s	ignificanc	10 ce of a	ho	nd –
W1 - Remember 1 - Remember 2 -	Basic unde	Nature of Branding erstanding of brands — concepts and process — s ark — different types of brands — family brand, name — functions of a brand — branding decision	ignificanc individual	10 ce of a brand ncing	ho h brand, pri facto	nd – vate rs.
Wit:1 Introduction-brand mark a brand – selection-select	Basic unde and trade mating a brand	Nature of Branding  Perstanding of brands – concepts and process – seark – different types of brands – family brand, name – functions of a brand – branding decision Brand Associations	ignificanc individual s – influe	10 ce of a brand ncing	ho	nd – vate rs.
Vnit:1 Introduction-brand mark a brand – select Unit:2 Brand Associa	Basic under trade material brand trade material brand trade trade trade material brand trade	Nature of Branding erstanding of brands — concepts and process — s ark — different types of brands — family brand, name — functions of a brand — branding decision	ignificanc individual s – influe	10 ce of a brand ncing	ho	nd – vate rs.
Unit:1 Introduction-brand mark a brand – select Unit:2 Brand Associa Brand extension Unit:3	Basic under and trade mating a brand trade mating a brand trade mating a brand part on – brand part of	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision Brand Associations  division — brand ambassadors — brand as a person positioning — brand image building  Brand Impact	ignificance individual is — influed last in flued last in	te of a brancing 12 rading	ho	ours
Unit:1  Introduction-brand mark a brand – select  Unit:2  Brand Associa Brand extension  Unit:3  Brand Impact:	Basic under and trade mating a brand trade mating a brand properties. Brand properties are also because the secondary in thes	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision decision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact — manager — Relationship with manufacturing — and manager — and mana	ignificance individual is — influed in influ	te of a branch noting 12 rading 12 gramm	ho a brai d, pri facto ho asser	ours
Unit:1 Introduction-brand mark a brand – select Unit:2 Brand Associa Brand extension Unit:3 Brand Impact: brand equity –	Basic under and trade mating a brand trade mating a brand properties. Brand properties are also because the secondary in thes	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision decision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact — manager — Relationship with manufacturing — and manager — and mana	ignificance individual is — influed in influ	te of a brancing  12 rading  12 gramme-finan	ho a brai d, pri facto ho asser	ours
Unit:1  Introduction-brand mark a brand – select  Unit:2  Brand Associa Brand extension  Unit:3  Brand Impact: brand equity – purchase and Funit:4  Brand Rejuver	Basic under and trade mating a brand properties of brand properties of brand properties and properties are also because the brand properties are a	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision of a vision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact — mpact on buyers — competitors, Brand loyalty — lend manager — Relationship with manufacturing — and audit	ignificance individual as — influed as — inf	te of a branch noting 12 rading 12 gramm - final 12 acquis	ho asser  ho asser  ho ition	ours ours ours
Unit:1  Introduction-brand mark a brand – select  Unit:2  Brand Associa Brand extension  Unit:3  Brand Impact: brand equity – purchase and Funit:4  Brand Rejuver	Basic under and trade mating a brand properties of brand properties of brand properties and properties are also because the brand properties are a	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision   Brand Associations — division — brand ambassadors — brand as a person positioning — brand image building  Brand Impact — manager — Relationship with manufacturing — and audit  Brand Rejuvenation — direction and re-launch, brand development	ignificance individual as — influed as — inf	te of a branch noting 12 rading 12 gramm - finant 12 acquise Cobran	ho asser  ho asser  ho ition	ours ours
Unit:1  Introduction-brand mark a brand – select  Unit:2  Brand Associa Brand extension  Unit:3  Brand Impact: brand equity – purchase and Funit:4  Brand Rejuver takes over and	Basic under and trade mating a brand trade mations: Brand properties of brand properties and properties and properties are brand properties and properties are brand properties a	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision of a vision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact — manager — Relationship with manufacturing — and audit  Brand Rejuvenation — drejuvenation and re-launch, brand development of the product limits of the product lim	ignificance individual as — influes ality, as to marketing through a fe cycle. Compared to the cycle.	te of a branch noting 12 rading 12 gramm - finant 12 acquise Cobran	ho asser	ours ours
Unit:1  Introduction-brand mark a brand – select  Unit:2  Brand Associa Brand extension  Unit:3  Brand Impact: brand equity – purchase and Funit:4  Brand Rejuver takes over and	Basic under and trade mating a brand trade mations: Brand properties of brand properties and properties and properties are brand properties and properties are brand properties a	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision of a vision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact  Impact on buyers — competitors, Brand loyalty — lead manager — Relationship with manufacturing — and audit  Brand Rejuvenation  Id rejuvenation and re-launch, brand development fonitoring brand performance over the product ling — Brand Strategies	ignificance individual as — influes ality, as to marketing through a fe cycle. Compared to the cycle.	te of a branch noting 12 rading 12 gramm - finant 12 acquise Cobran	ho asser  ho asser  ho ition ding.	ours ours
Unit:1 Introduction-brand mark a brand – select  Unit:2 Brand Associa Brand extension  Unit:3 Brand Impact: brand equity – purchase and F  Unit:4 Brand Rejuver takes over and  Unit:5 Brand Strategi	Basic under and trade mating a brand trade mations: Brand properties and properties and properties are also bears and properties are also bears and properties are also bears are also bea	Nature of Branding  Perstanding of brands — concepts and process — seark — different types of brands — family brand, name — functions of a brand — branding decision of a brand — branding decision of a vision — brand ambassadors — brand as a person positioning — brand image building  Brand Impact  Impact on buyers — competitors, Brand loyalty — lead manager — Relationship with manufacturing — and audit  Brand Rejuvenation  Id rejuvenation and re-launch, brand development fonitoring brand performance over the product limits and implementing branding strategies — Case search and implementing strateg	ignificance individual is — influe in ality, as to be a second in	te of a branch noting 12 rading 12 gramm 1- finan 12 acquis Cobran 12	ho asser  ho asser  ho ition ding.	ours ours ours

1	Kevin Lane Keller, "Strategic brand Management", Person Education, New Delhi, 2003.
2	Lan Batey Asian Branding – "A great way to fly", Prentice Hall of India, Singapore 2002.
Re	eference Books
1	Jean Noel, Kapferer, "Strategic brand Management", The Free Press, New York, 1992.
2	Paul Tmeporal, Branding in Asia, John Wiley & sons (P) Ltd., New York, 2000.
3	S.Ramesh Kumar, "Managing Indian Brands", Vikas publishing House (P) Ltd., New Delhi,
	2002.
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://onlinecourses.swayam2.ac.in/imb20-mg03/preview
2	https://www.coursera.org/learn/brand
4	https://www.youtube.com/watch?v=gvTAIrDWp20
Co	ourse Designed By:

Mapping Cou	ırse objectives a	and course outc	omes		
	PO1	PO2	PO3	PO4	PO5
CO1	M	S	M	S	M
CO2	S	M	M க்கழ்க	S	M
CO3	S	Singing	M	S	S
CO4	S	S	M	S	S
CO5	S	S	M	S	S

Course code		TITLE OF THE COURSE	L	T	P	C
Elective 2)		Supply Chain Management	4	-	-	4
Pre-requisite	;	Basic knowledge in marketing	Syllabus Version	5	202 23	2-
Course Object			•	•		
The main object	ctives of thi	s course are to:				
<ol> <li>To provide</li> <li>To unders</li> <li>To unders</li> </ol>	e insight ab tand the im tand the pro nowledge a	portance and key issues of supply chain manager out various strategies of supply chain management portance of strategic alliance in supply chain man occess of procurement and outsourcing bout smart pricing strategies and customer value nes:	ent nagement			
On the succes	sful comple	etion of the course, student will be able to:				
1 Recall th	he importar	ice of supply chain management in the modern ti	mes		K	<b>C</b> 1
2 Underst	and the var	ious strategies in supply chain management			K	<u>K2</u>
3 Critiqui	ng the conc	ept of retailer supplier partnership			K	ζ3
4 Analyze	the process	of procurement, outsourcing and e-procurement			K	ζ4
5 Apply in values	nnovative i	deas about smart pricing strategies and measuring	g customer		K	ζ4
K1 - Rememb	er; <b>K2</b> - Uı	nderstand; <b>K3 - A</b> pply; <b>K4 - Analyze; K5 -</b> Eval	uate; <b>K6</b> –	Creat	te	
TT 14 4		9		10		
Unit:1	M	Supply Chain Management	T		hou	irs
		ent – Global Op <mark>timisation – importance – key iss lot size model. Supply contracts – centralized vs. size model. Supply contracts – centralized vs. size model.</mark>			syste	m
Unit:2		Supply Chain Integrates		12	hou	ırs
		rush, Pull strategies – Demand driven strategies – distribution strategies	- Impact or	groc	ery	
Unit:3		Strategic Alliances		12	hou	ırs
Strategic Allian		work for strategic alliances – 3PL – merits and antages and disadvantages of RSP – distributor I				
Unit:4		Procurement and Outsourcing		12	hou	ırs
Procurement as		cing: Outsourcing – benefits and risks – framework – frame work of e-procurement	ork for mak			
Unit:5		Customer Value		12	hou	ırs
		alue – conformance of requirement – product selectrategic pricing – smart pricing – customer value	-	ice an	nd bra	and
Unit:6		<b>Contemporary Issues</b>		2	2 hou	ırs
Expert lecture	s, online se	minars – webinars	•			
		Total Lecture hour	S	60	hou	irs
Text Book(s)	<u> </u>		1			

1	Rushton, A., Oxley, J & Croucher, P (2nd Edition, 2000). Handbook of Logistics and
	Distribution Management. Kogan Page.

2 Simchi-Levi, David, Kamisnsky, Philip, and Simchi-Levi, Edith. (2nd Edition, 2004). Designing and Managing the Supply Chain: Concepts, Strategies and Case Studies. Irwin/McGraw Hill 32

# Reference Books

- 1 R.B. Handfield and E.L. Nochols, Introduction to Supply Chain Management. Prentice Hall, 1999.
- 2 Sunil Chopra and Peter Meindel. Supply Chain Management: Strategy, Planning, and Operation, Prentice Hall of India, 2002.

# Related Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]

- 1 https://onlinecourses.swayam2.ac.in/cec20\_mg31/preview
- 2 https://nptel.ac.in/courses/110/106/110106045
- 3 https://nptel.ac.in/courses/110/108/110108056

Course Designed By:

Mapping Cou	ırse objectives	and course outc	omes		
	PO1	PO2	PO3	PO4	PO5
CO1	S	S (60)6	க்கழக <sub>ம்</sub> S	S	S
CO2	S	M	M	S	M
CO3	S	S	M E	S	S
CO4	M	S	M	S	M
CO5	S	M	S	S	S

Course code		TITLE OF THE COURSE	L	T	P	C
Elective 3 A)		Investment Management	4	-	-	4
Pre-requisite	:	Basic investment knowledge	Syllabu Version		202: 23	2-
Course Object						
The main object	ctives of thi	s course are to:				
		is choices and alternatives of investment				
		classification of investment market				
-		ntal analysis before investing				
		ypes of fundamental analysis				
J. 10 unders	tanu about	optimum portfolio construction and management				
<b>Expected Cou</b>						
On the succes	sful comple	etion of the course, student will be able to:				
1 Recallin	ig various a	lternatives of investment			K	.1
2 Compar	ing the feat	tures of various investment markets			K	2
3 Analyzi	ng investm	ents using fundamental analysis			K	[4
4 Applyin	g technical	analysis for evaluating investments			K	[3
5 Evaluate	e the optim	um portfolio fo <mark>r investment</mark>			K	5
K1 - Rememb	er; <b>K2</b> - U1	nderstand; <b>K3 - Apply</b> ; <b>K4 - Analyze; K5</b> - Evaluate	e; <b>K6</b> –	Creat	e	
		<b>19.</b> A 42 19. 19.				
Unit:1		Nature of Investment			hou	rs
		Alternatives; For <mark>ms of Investment; Inv</mark> estment in Fin				
•	-	l Market Invest <mark>ment Instruments; Inv</mark> estment Objec	tives; In	vestr	nent-	
Return and Ris	К;	Coimbatore				
Unit:2		<b>Investment Markets</b>		12	hou	rs
	rket: Prim	ary and Secondary Markets; New Issue Market; I	isting (			
		ck Market; Cost of Investing in Securities; Mech				
		gulation and Control over investment market; Rol				
SEBI;						
Unit:3		Fundamentals Analysis		12	hou	rs
	nalysis: Va	aluation Theories of Fixed and Variable Income Sec	urities F			
		ystematic and Unsystematic Risk;				,,,
Unit:4		Stock Market Analysis			hou	rs
	-	echnical Approach; Efficient Market Theory; Weak			ong	
torm of Efficie	nt Market;	Investment decision making under Efficient market	Hypoth	esis		
Unit:5		Portfolio Management		12	hou	rs
		Management – An Optimum portfolio Selection Prol	olem, M	arkov	vitz	
Portfolio Theor	ry, Sharpe:	Single Index Model; Capital Asset Pricing Model				
Unit:6		Contemporary Issues		2	2 hou	ırs
		I J	1	_		

Ex	pert lectures, online seminars – webinars
	Total Lecture hours 60 hours
Te	ext Book(s)
1	Alexander, Gordon J. and Sharpe, William F. (1989), "Fundamental of Investments",
	Prentice Hall Inc, Englewood Cliffs, New Jersey. (Pearson Education).
	6. Haugen, Robert, H. (198), "Modern Investment Theory", Prentice Hall Inc, Englewood
	Cliffs, New Jersey. (Pearson Education).
2	Ballad, V. K, (2005), "Investment Management Security Analysis and
	PortfolioManagement", 8th Ed, S. Chand, New Delhi.
3	Elton, Edwin, J. and Gruber, Martin, J. (1984), "Modern Portfolio theory and
Re	eference Books
1	Fischer, Donald, E. and Jordan, Ronald, J. (1995), "Security Analysis and Portfolio
	Management", 6th Ed, Pearson Education.
2	Fuller, Russell, J. and Farrell, James, L. (1993), "Modern Investment and Security
	Analysis", McGraw Hill, New York.
	ுல <sup>க்கழ்க</sup> ு
Re	elated Online Contents [MOOC, SWAYAM, NPTEL, Websites etc.]
1	https://www.coursera.org/specializations/investment-management
2	https://www.coursera.org/specializations/investment-strategy
3	https://www.youtube.com/watch?v=JiKOyD_K2qg
	The state of the s
Co	ourse Designed By:

	Mapping (	Course objectiv	es and course o	outcomes	
	PO1	PO2	TE TO ELE PO3	PO4	PO5
CO1	S	S	S	S	S
CO2	S	M	S	S	S
CO3	S	S	S	S	S
CO4	S	S	M	M	M
CO5	S	M	S	S	S

Course code		TITLE OF THE COURSE	L	T	P	$\mathbf{C}$
Elective 3 B)		Financial Markets	4	-	-	4
Pre-requisite	2	Basic knowledge about finance	Syllab Versio		202 23	2-
Course Objec	tives:		1	,		
The main object	ctives of thi	s course are to:				
<ol> <li>To describ</li> <li>To unders</li> <li>To familia</li> </ol>	be the work stand the val arize with the le insights a	sic concepts of financial market ing and components of corporate securities mark rious functions of stock exchanges in India ne role of banks and intermediaries in financial nation bout the new models and innovative trends in financial mes:	narket			
		etion of the course, student will be able to:				
		ncepts of financial market			K	1
		ng and components of corporate securities market	 et		K	
		ctioning of stock exchanges in India			K	
		of banks and intermediaries in financial market			K	
		ends and new methods of financing			K	
э Везепо		nderstand; <b>K3 - Apply; K4 - Analyze</b> ; <b>K5 -</b> Eval	1 177			
	Jei, <b>K2</b> - Ui		uate; K6 -			
Unit:1 Financial Ma India – India	rkets – Stru ın Capital I	Financial Market  Icture of Financial Markets – Financial Investm  Markets – Difference between Money Market  of Indian Money Markets and Structure of Capi	ent – Monand Capit	10	<b>hou</b> arket	in
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		Total Lecture hours	60 hours
Text B	ook(s)		
1	Finan	cial Markets and Services- E.Gorden K.Natarajan	
2	Finan	cial Markets and Institutions – Dr.S.Gurusamy	
3			
4			
Refere	nce Bo	ooks	
1	Finan	cial Institutions and Markets - Bhole	
2	Finan	cial Markets, Institutions and services- N.K.Gupta	
3			
Relate	d Onli	ne Contents [MOOC, SWAYAM, NPTEL, Websites etc.]	
1	https	s://onlinecourses.swayam2.ac.in/imb20_mg39/preview	
2	https	s://onlinecourses.swayam2.ac.in/imb20_mg40/preview	
3	https	s://onlinecourses.swayam2.ac.in/arp19_ap74/preview	
Course	Design	ned By:	

Mapping Course objectives and course outcomes					
	PO1	PO2	PO3	PO4	PO5
CO1	S	M	M	S	S
CO2	S	M	S	S	S
CO3	S	S	M	S	S
CO4	S	SEA	S	M	M
CO5	S	M	AR UN M	S	S

Course code	•	PROJECT AND VIVA VOCE		L	Т	P	С
<b>Elective III-C</b>		Major Project		-	4	-	4
Pre-requisite		Knowledge in Core, Research Methods and Analytical Tools	Syllabus	s Ver	sion	2022-	-23

The main objectives of this course are to:

- 1. The students will get on-the-job training and experience.
- 2. The students will gain knowledge on problem identification and solutions.
- 3. The students will gain a complete knowledge on the program and the courseoutcome.

### **Expected Course Outcomes:**

On the successful completion of the course, student will be able to:

On	the successful completion of the course, student will be able to.	
1	Explain about how to collect literature.	K2
2	Implement problem identification and will frame tool for collecting data	K3
3	Evaluate and get practical exposure on the framed objective.	K5
4	Execute and generate the procedure of compiling the collected data by using analysis	K3,K6
5	Summarize and execute report writing, and will get complete knowledge of the course.	K2,K3

K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyse; K5 - Evaluate; K6- Create

### Textbook(s)

C.R. Kothari, "Research Methodology Methods and Techniques", Second Edition, New Delhi: New Age International publisher, 2004

### Reference Books

- Ranjit Kumar, Research Methodology: A Step-by-Step Guide for Beginners, SAGE Publications, 2014
- 2 Robert B Burns, Introduction to Research Methods, SAGE Publications

## Course Designed By: Dr. A. Vimala, Dr. S. Sadhasivam and Dr. C. Dhayanand

Mapping with Programme Outcomes					
COs	PO1	PO2	PO3	PO4	PO5
CO1	M	S	M	S	S
CO2	S	S	S	S	S
CO3	S	S	S	S	S
CO4	S	S	S	S	S
CO5	S	S	S	S	M

\*S-Strong; M-Medium; L-Low