BHARATHIAR UNIVERSITY: COIMBATORE-641 046 B.Com (INTERNATONAL BUSINESS)

(For the students admitted during the academic year 2021-22 only) SCHEME OF EXAMINATION - CBCS PATTERN

				Exan	nination	ıs	
Part	Course Title	Ins. hrs week	Dur.Hr	CIA	Marks	Total	Credits
	SEMESTER -I						
I	Language-I	6	3	50	50	100	4
II	English-I	6	3	50	50	100	4
III	Core I - Principles of Accounting	5	3	50	50	100	4
III	Core II- Business Organisation and Office Management	5	3	50	50	100	4
III	Allied Paper I – World Economic Resources	6	3	50	50	100	4
IV	Environmental Studies #	2	3	-	50	50	2
	Total	30		250	300	550	22
	SEMESTER-II						
I	Language-II	6	3	50	50	100	4
II	English-II	6	3	50	50	100	4
III	Core III - Financial Accounting	5	3	50	50	100	4
III	Core IV - Principles of Marketing	5	3	50	50	100	4
III	Allied Paper II - International Trade Procedures and	6	3	50	50	100	4
	Documentation						
IV	Value Education - Human Rights #	2	3	-	50	50	2
	Total	30		250	300	550	22
	SEMESTER-III					1	
III	Core V - Higher Financial Accounting	6	3	50	50	100	4
III	Core VI - Commercial Law	6	3	50	50	100	4
III	Core VII - Banking and Foreign Exchange	- 6	3	50	50	100	4
III	Allied: III - Mathematics for Business	9 6	3	50	50	100	4
IV	Skill based Subject -1: Business Application Software-I	4	3	50	50	100	4
IV	Tamil @ / Advanced Tamil # (or)Non-Major Elective-I	2	3		50	50	2
	Yoga for Human Excellence #/Women's Rights #	36.					
	Constitution of India #	Clean.	/				
	Total	30		250	300	550	22
	SEMESTER-IV			250	500	330	
III	Core VIII - Corporate Accounting-I	5	3	50	50	100	4
III	Core IX - Logistics Management	3	3	30	45	75	3
III	Core X - Business Taxation	4	3	50	50	100	4
III	Core XI - Executive Business Communication	3	3	50	50	100	4
III	Core XII - International Marketing Management	4	3	50	50	100	3
III	Core XIII - Computer Applications	3	3	30	45	75	3
111	(MS-Word and MS-Excel)-Practical –I		J			, 5	
III	Allied: IV: Statistics for Business	4	3	30	45	75	3
IV	Skill based Subject-2: Naan Mudhalvan office	2	3	25	25	50	2*
	Fundamentals						
	http://kb.naanmudhalvan.in/Bharathiar University_(BU)						
		<u> </u>					
IV	Tamil @ / Advanced Tamil # (or) Non-major elective -	2	3		50	50	2
	II: General Awareness #						
	Total	30		315	410	725	28

B.Com. International Business Changes w.e.f. 2023-24 onwards - Affiliated Colleges - Annexure No.42H

	SEMESTER -V	7		SC	CAA D	OATED:	18.05.20
III	Core XIV - Corporate Accounting- II	6	3	50	50	100	4
III	Core XV – Brand Management	4	3	30	45	75	3
III	Core XVI - Cost Accounting	4	3	50	50	100	4
III	Core XVII - Income Tax Law and Practice	5	3	50	50	100	4
III	Elective-I:	4	3	30	45	75	3
IV	Skill based Subject-3: Business Application Software-II	3	3	30	45	75	3
	Total	26		240	285	525	21
	SEMESTER -V	I	•	•	•		
III	Core XVIII - Management Accounting	6	3	50	50	100	4
III	Core XIX - Principles of Auditing	5	3	50	50	100	4
III	Core XX - International Business Strategy	5	3	50	50	100	4
III	Core XXI- Computer Applications : MS- PowerPoint, MS-Access and Tally 9.2 -Practical- II	3	3	30	45	75	3
III	Elective -II:	4	3	30	45	75	3
III	Elective-III:	4	3	30	45	75	3
IV	Skill-based Subject-IV: Naan Mudhalvan- Fintech Course (Capital Markets / Digital Marketing / Operational Logistics) http://kb.naanmudhalvan.in/Bharathiar University (BU	3	3	25	25	50	2*
V	Extension Activities @	-		50	-	50	2
	Total	30		315	310	625	25
	GRAND TOTAL	180		1620	1905	3525	140

^{\$} Includes 25% / 40% continuous internal assessment marks for theory and practical papers respectively.

@ No University Examinations. Only Continuous Internal Assessment (CIA) # No Continuous Internal Assessment (CIA). Only University Examinations.

^{*}Naan Mudhalvan – Skill courses – External 25 marks will be assessed by industry and internal will be offered by respective course teacher.

List of Elective	Pape	ers (Colleges can choose any one of the paper as electives)
	Α	Garment Merchandising
Elective — I	В	Garment Costing
	C	Quality Assurance in Garment Industry
	A	Supply Chain Management-I
Elective - II	В	Supply Chain Management-I
Licenve II	C	Cargo Management
	A	Tourism Marketing
Elective - III	В	Emerging Trends in Tourism
	C	Tour Operation Management

42H 2023

Course code	,	SCAA D	ATED	PISC
Core- 5	Higher Financial Accounting	4		4
Pre-requisite	Basic knowledge in Accounting		ion 202	
Course Objectives:			•	
The main objectives of this	course are to:			
1. To provide insight abo	out maintaining partnership accounts			
*	ding about maintaining books of accounts at the time of	retiremen	nt	
	g about dissolution and insolvency of partnership			
-	ge about individual insolvency and claims			
5. To promote knowledg	ge about human resource and inflation accounting			
Expected Course Outcom	es:			
On the successful complet	tion of the course, student will be able to:			
•	pasic concepts of partner and procedures related to calcul-	lationof		K2
ratios. 2 Acquiring the princi	iple at the time of retirement in the books of partner			K1
	on and insolvency of firms and individuals.			K4
4 Evaluate the insolve	ency or loss of individuals or firms.			K5
5 Examine the concep	ots based on voyage, Human resource and inflation according	ınting.		K4
K1 - Remember; K2 - Uno	derstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6	- Create		
TT 14 4				
Unit:1	Septimonia allo allo, Ga		15ho	ırs
Introduction- Admission of	of a Partner - Treatment of Goodwill - Revaluation of A f Ratios for Distribution of Profits - Capital Adjustments		15ho	urs
Introduction- Admission of			15hor	
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill – Adjustmen		Liabilitie	15hor	urs nent
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill – Adjustmen Partner's Loan Account w	Ratios for Distribution of Profits - Capital Adjustments alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of	Liabilitie	15houses Treati	urs ment iring
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill – Adjustment Partner's Loan Account where Unit:3 Dissolution - Insolvency of Calculation of Calcul	Ratios for Distribution of Profits - Capital Adjustments alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of	Liabilitie f Accoun	15houes Treatits - Ret	urs ment iring
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill – Adjustment Partner's Loan Account where the Coordinate of Coordina	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of the equal Installments only.	Liabilitie f Accoun	15hours are the second of th	ment iring ars
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill - Adjustment Partner's Loan Account where Unit:3 Dissolution - Insolvency of Piecemeal Distribution - Insolven	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of the equal Installments only.	Liabilitie f Accoun	15houes Treatits - Ret	ment iring ars
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill - Adjustment Partner's Loan Account where the Coordinate of Coordina	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of Partners- Garner Vs Murray- Insolvency of all Partner Proportionate Capital Method only. and Firms – Fire Claims: Normal Loss – Abnormal Los	Liabilitie f Accoun	15hours Treating 15hours 15hours 15hours 13hours 13hours 15hours 15hou	ment iring ars
Introduction- Admission of Liabilities - Calculation of Unit:2 Retirement of Partner - Coof Goodwill - Adjustment Partner's Loan Account where the Coordinate of Coordina	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of the equal Installments only. of Partners- Garner Vs Murray- Insolvency of all Partner Proportionate Capital Method only.	Liabilitie f Accoun	15hours Treating 15hours 15hours 15hours 13hours 13hours 15hours 15hou	ment iring ars
Introduction- Admission of Liabilities - Calculation of Liabilities - Calculation of Liabilities - Calculation of Calculation of Calculation of Calculation of Calculation of Calculation - Calculation of Ca	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of Partners- Garner Vs Murray- Insolvency of all Partner Proportionate Capital Method only. and Firms – Fire Claims: Normal Loss – Abnormal Loss in Resources Accounting and Inflation Accounting (Theo Contemporary Issues	Liabilitie f Accoun	15hours and the second secon	ment iring ars
Introduction- Admission of Liabilities - Calculation of Liabilities - Calculation of Liabilities - Calculation of Calculation of Calculation of Calculation of Calculation of Calculation - Calculation of Ca	alculation of Gaining Ratio- Revaluation of Assets and at of Goodwill through Capital A/c only - Settlement of Partners- Garner Vs Murray- Insolvency of all Partner Proportionate Capital Method only. and Firms – Fire Claims: Normal Loss – Abnormal Loss in Resources Accounting and Inflation Accounting (Theo Contemporary Issues	Liabilitie f Accoun	15hours and the second secon	urs ment iring urs

T			SCAA	DA	ΓED	: 18
Course code			L	T	P	C
Core- 6		Commercial Law	4			3
Pre-requisite		Basic knowledge in Commercial Law	Syllal Versi			22- 23
Course Objecti						
The main object	tives of this	course are to:				
2. To create l	knowledge a	e about basics of business contract about the regulations of agency system es of indemnity and guarantee				
	nowledge al	pout the sale and transfer of goods and the applicable l	aws and			
Expected Cour	rse Outcom	es:				
1 Assessin	g the variou	is elements related business law and contract			ŀ	ζ5
2 Interpret	ing differen	t type of contract and its features			ŀ	Κ2
3 Explain	about the ag	gency system related to creation and termination of age	ency		ŀ	ζ5
4 Compare	e between ri	ghts and duties of indemnity, guarantee			ŀ	ζ5
5 Examine	the distinc	t between sale and agreement to sell and its features			ŀ	ζ4
K1 - Remembe	er; K2 - Un	derstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K	6 - Crea	te		
Unit:1				15h	ours	S
Void agreement						
Unit:2			2	15h	ours	5
		consent – Quasi contracts – Contingent contracts – Per tract – Remedies <mark>for breach of contract.</mark>	rtormand	ce of		
Unit:3		THAK UNIVERSE	1	15	houi	•0
	may Crass	tion of Agency – Personal liability of an Agent – Ager	acri bri	15	Houi	8
•	•	d effects – Termination of Agency.	icy by			
Unit:4				15	hour	'S
	•	guarantee – Rights and Liabilities of surety – Discharges of bailor and bailee.	ge of sur	ety –		
	its and Dati	es of buriof tind buriet.	1			
Unit:5					houi	
Conditions an	d Warrantie	inction between sale and agreement to sell – Conditiones – Transfer of Ownership – Transfer of title by Nonand Duties of buyer.				
Unit:6		Contemporary Issues			2 ho	urs
	s, online ser	ninars - webinars				
		Total Lecture hours		75	hou	120
		Total Lecture Hours		13	1101	11.2

12H 023

Course code		TITLE OF THE COURSE	SCA	A DA	TED:	18.	$^{\circ}$ C ²
Core – 7		Banking and Foreign Exchange		4			3
Pre-requisite		Basic knowledge in banking and foreign exch activities	ange		abus sion	202 202	
Course Objectiv	es:						
The main objecti							
		nt trends and innovations in banking sector					
		oning systems of banks in India					
	-	exchange market					
4. To analyze	foreign excl	hange risk and exposure					
Expected Cours							
On the successf	ul completion	on of the course, student will be able to:					
1 Illustrate	the classific	eations of commercial banks, functions and credit c	reation			K	1
2 Outline th	ne general p	recautions, types of accounts				K	2
3 Examine	the concept	s of negotiable instruments, promissory note				K	2
		ge and administration of foreign exchange				K	3
5 Demonstr	rate the deal	ing position and foreign exchange risk				K	4
K1 - Remember	r; K2 - Unde	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate;	K6 - Crea	ate			
I In:t.1					15 h		
		ustomer- general relationship- Special relationship ern commercial banks – branch banking – CRM				ercia	
Definition of babanks – function banking – custo	ons of mode	ern commercial banks – branch banking – CRM			comm Iultina	ercia	
Definition of babanks – function banking – custo	ons of mode mer service	ern commercial banks – branch banking – CRM	in bankin	g – N	comm Iultina	ercia tion	
Definition of babanks – function banking – custon Unit:2 Opening of an account- Current	new account	ern commercial banks – branch banking – CRM	in bankin	g – N its- s	comm Iultina 15ha	erciation	
Definition of babanks – function banking – custon Unit:2 Opening of an account- Current joint account- page	new account	ern commercial banks – branch banking – CRM in the General precautions – Types of accounts – Fix ecurring deposits – special type of customers – Minor	in bankin	g – N its- s	Comm Aultina 15h avings kards-	ercia tion	
Definition of babanks – function banking – custon Unit:2 Opening of an account- Current joint account- particular Unit:3	new account- account-Rentnership ac	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company.	ed depos	g – N its- s- drun	15havings	ercia tion	
Definition of babanks – function banking – custon banking	new account account Rentriership accuments - mea	ern commercial banks – branch banking – CRM in the General precautions – Types of accounts – Fix ecurring deposits – special type of customers – Minor	ed depos - Lunatic-	g – N its- s - drun	15havings kards-	ercia tion	
Definition of babanks – function banking – custon banking	new account account Rentriership accuments - mea	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company.	ed depos - Lunatic-	g – N its- s - drun	15havings kards-	ours	
Definition of babanks – function banking – custon banking	new account account-Reartnership accuments- mea	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company.	ed depose-Lunatic-sentials-larking of C	its- s- drun	15havings kards-	ours	
Definition of babanks – function banking – custon banking of an excount- Current point account- particular banking – custon banki	new account account-Reartnership accounts-mea	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company. aning- characteristics- types- Bills of exchange- Essentials- Endorsement- Crossing of Cheques- Ma	ed depos - Lunatic- sentials- l	its- s- drun Promi	15havings kards-	ours	
Definition of babanks – function banking – custon banking of an excount- Current point account- particular banking – custon banki	new account account-Reartnership accounts-mea	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company. aning- characteristics- types- Bills of exchange- Essentials- Endorsement- Crossing of Cheques- Ma	ed depos - Lunatic- sentials- l	its- s- drun Promi	15havings kards-	ours ours	
Definition of babanks – function banking – custon banking of an account- Current point account- particular banking – custon banki	new account ac	nt- General precautions- Types of accounts- Fix ecurring deposits- special type of customers- Minor ecount- Public limited company. aning- characteristics- types- Bills of exchange- Essentials- Endorsement- Crossing of Cheques- Ma	ed depos - Lunatic- sentials- l arking of C	g – M its- s - drun Promi Chequ station ostro	15havings kards- 15hassory ies. 15hassory	ours ours	
Definition of babanks – function banking – custon banking of an account- Current joint account- partial banking	new account ac	ern commercial banks – branch banking – CRM in the General precautions – Types of accounts – Fix ecurring deposits – special type of customers – Minor ecount – Public limited company. aning – characteristics – types – Bills of exchange – Essentials – Endorsement – Crossing of Cheques – Ma Features – participants – Interbank transactions – Intering – Interbank dealings – cover deals – trading – fundamental position – exchange position – cash position – cash position – exchange position – cash position – exchange position – cash position – cash position – exchange position – cash position – exchange position – cash position – cash position – exchange position – exch	ed depos - Lunatic- sentials- l arking of C	g – M its- s - drun Promi Chequ station ostro	15heavings kards- 15heasory les. 13hearings	ours ours	

Total Lecture hours

75--hours

Course code L \mathbf{T} P \mathbf{C} 4 **Business Application Software I** 2 Syllabus 2022-Pre-requisite Basic knowledge in MS Word and MS Excel 2023 Version **Course Objectives:** The main objectives of this course are to: Understand the basic framework and how to work in Ms-Word and Ms-Excel. **Expected Course Outcomes:** On the successful completion of the course, student will be able to: To know the basics on MS Word K2 2 To study formatting features in MS Word K2 K2 3 To understand the concept of mail merge K2 4 To gain knowledge on excel operations 5 To acquire knowledge on Managing and Analyzing Complex Worksheet K2 K1 - Remember; K2 - Understand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6 - Create Unit:1 5--hours Microsoft Word: Basics - Creating Documents - Mouse, Keyboard Operations, Keys -Formatting Features–Menus, Commands, Toolbars and their Icons. Unit:2 5--hours Creating Templates, Creating Tables, Changing Font and Text Size, Borders and Shadings, Text box, Formatting, Insert picture. Unit:3 6 -- hours Mail Merge - Creating the Main Document-Creating data source, Adding fields, removingfields-Merging Documents Unit:4 6--hours Microsoft Excel: Introduction – Navigation, Selecting Cells, Entering and Editing Text, Entering Numbers and Formulas – Alignments – Menus, Commands. 6 --hours Unit:5 Spreadsheet Overview- Creating Worksheet- Managing and Analyzing Complex Worksheet-Creating Charts-Creating Form Templates.

B.Com. International Business Changes w.e.f. 2023-24 onwards - Affiliated Colleges - Annexure No.42H

Course code			SCAA	L	T	18 P	\mathbf{C}
Core- 8		Corporate Accounting I		4			
Pre-requisite		Basic knowledge in company accounts			bus ion	20: 20:	
Course Objecti							
The main object	tives of this c	course are to:					
		standing about the accounts relating to shares and del	entures				
•		counts of companies					
		hods for the valuation of goodwill f books of accounts during liquidation of companies					
4. 10 assist p	reparation of	toooks of accounts during riquidation of companies					
Expected Cour	se Outcome	s:					
On the success	ful completion	on of the course, student will be able to:					
1 Explaini	ng about the	basic provisions towards issue of shares in market				k	(2
2 Understa	anding the co	oncepts of debenture and its accounting				k	(2
3 Analyze	the compani	ies final accounts and Managerial Remuneration				k	[4
4 Estimati	ng methods of	of goodwill and shares				k	(5
	<u> </u>	1 1 1 11 1 0 1				т.	- 1
5 Examine	e various pro	cedures related to liquidation of companies				ľ	(4
L .	•	cedures related to liquidation of companies erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K	.6 - Creat	e		F	4
L .	•		6 - Creat	e		<u> </u>	4
	•		6 - Creat	e	12h		
K1 - Remember Unit:1 Issue of shares:	er; K2 - Undo				nderw	our:	s g
K1 - Remember Unit:1 Issue of shares: Unit:2	Par, Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K um and Discount - Forfeiture - Reissue – Surrender of	Shares -	Ur		our:	s g
K1 - Remember Unit:1 Issue of shares: Unit:2	Par, Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K	Shares -	Ur	nderw	our:	s g
Wit:1 Unit:1 Issue of shares: Unit:2 Redemption of	Par, Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K um and Discount - Forfeiture - Reissue – Surrender of	Shares -	Ur	12h	ritin	s g
K1 - Remember Unit:1 Issue of shares: Unit:2 Redemption of Unit:3	Par , Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K mm and Discount - Forfeiture - Reissue - Surrender of Shares. Debentures - Issue - Redemption; Sinking Fu	Shares -	Ur	nderw	ritin	s g
K1 - Remember Unit:1 Issue of shares: Unit:2 Redemption of Unit:3	Par , Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K um and Discount - Forfeiture - Reissue – Surrender of	Shares -	Ur	12h	ritin	s g
K1 - Remember Unit:1 Issue of shares: Unit:2 Redemption of Unit:3	Par , Premiu	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K mm and Discount - Forfeiture - Reissue - Surrender of Shares. Debentures - Issue - Redemption; Sinking Fu	Shares -	Ur	12h	ritin	s g s
Vnit:1 Unit:1 Issue of shares: Unit:2 Redemption of Unit:3 Final Accounts Unit:4	Par , Premiu	shares. Debentures – Issue – Redemption; Sinking Fulies - Calculation of Managerial Remuneration.	Shares –	od.	12h	ritin	s g s
Vnit:1 Unit:1 Issue of shares: Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G	Par , Premiu	Shares. Debentures – Issue – Redemption; Sinking Fusies - Calculation of Managerial Remuneration.	Shares –	od.	12h	nour	s s s
Vnit:1 Unit:1 Issue of shares: Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G	Par , Premiu	Shares. Debentures – Issue – Redemption: Sinking Fusies - Calculation of Managerial Remuneration. Shares – Need – Methods of valuation of Goodwill a	Shares –	od.	12h	nour	s s s s s s
Unit:1 Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G	Par , Premiu	Shares. Debentures – Issue – Redemption; Sinking Fusies - Calculation of Managerial Remuneration.	Shares –	od.	12h	nour	s s s
Unit:1 Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G	Par , Premiu	Shares. Debentures – Issue – Redemption: Sinking Fusies - Calculation of Managerial Remuneration. Shares – Need – Methods of valuation of Goodwill a statement of Affairs -Deficiency a/c.	Shares –	od.	12h 12h 12h	nour	S S S S S S S S S S S S S S S S S S S
Unit:1 Issue of shares: Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G Unit:5 Liquidation of Unit:6	Par , Premiu	Shares. Debentures – Issue – Redemption: Sinking Fusies - Calculation of Managerial Remuneration. Shares – Need – Methods of valuation of Goodwill a	Shares –	od.	12h 12h 12h	nour	S S S S S S S S S S S S S S S S S S S
Unit:1 Issue of shares: Unit:2 Redemption of Unit:3 Final Accounts Unit:4 Valuation of G Unit:5 Liquidation of Unit:6	Par , Premiu	Shares. Debentures – Issue – Redemption; Sinking Fusies - Calculation of Managerial Remuneration. Shares – Need – Methods of valuation of Goodwill a Contemporary Issues	Shares –	od.	12h 12h 12h	nour	S S S S S S

cour	se code		TITLE OF THE COURSE		ATED:	P. 0
Core	e – 10		Business Taxation	3		;
	e-requisite		Basic knowledge in tax	_	llabus rsion	2022- 2023
	rse Objecti	ves: ives of this c	ourse are to			
1.			icability of business taxes in India			
2.			king of custom law in India			
3.			of GST in India			
4.			e about the Input tax credit, returns and refunds			
5.			ut the customs act			
		se Outcomes				
			on of the course, student will be able to:			TZ 1
1			ncepts relating to indirect tax regime in India			K1
2		in GST platf				K4
3			pply and calculate the value of supply			K2
4	•	Input tax cre				K2
5			law import and export procedure and related duties and			K4
KI	- Remembe	er; K 2 - Unde	erstand; K3 - Apply; K4 - Analyze; K5 - Evaluate; K6	- Create		
ΙIn	it:1				8ho	ıırc
nd L Ieth	imitations -	- Compariso	n – Types of Tax – Direct and Indirect Taxes – Feature n of Direct and Indirect taxes – Constitutional Backgr x – Tax evasion and avoidance			ndia –
nd L Ieth Un Go	imitations - od of levyin it:2 ods and Se	- Compariso g Indirect tax	n of Direct and Indirect taxes - Constitutional Backgr	round of t	9ho	urs GST –
nd L Ietho Un Go Ad	imitations - od of levyin it:2 ods and Se vantage of 0	- Compariso g Indirect tax	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance n India – Introduction – Conceptual framework of G	round of t	9hored for C	urs GST –
Un Go Ad Un Suj	it:3 pply - Mear	- Compariso g Indirect tax rvices Tax in GST – Featur ning – Taxal of supply o	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance n India – Introduction – Conceptual framework of G	SST – Need acture and disupply	9hored for (Function 8hore Exem	urs GST - ons urs
Un Go Ad Un Sup Tra	it:3 pply - Mear pply - Time unsactions v it:4	- Compariso g Indirect tax g Indirec	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gress of GST – Subsuming of Taxes – GST Council: Structure Supply – Types of Supply – Composite and mixed from Goods and Services Place of Supply – Determinants tion of services.	SST – Need acture and disupply a of value	9hored for C Function 8hored Exem of Supplementary	urs GST – ons urs opted oly –
Un Go Ad Un Sup Tra	it:3 pply - Mean poply - Time ansactions v	- Compariso g Indirect tax g Indirect tax rvices Tax in GST – Featur ning – Taxal of supply of supply of alue – Valua	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance n India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structure Supply – Types of Supply – Composite and mixed foods and Services Place of Supply – Determinants	SST – Necucture and d supply sof value	9hored for C Function 8hored Supplement -	urs GST - ons urs apted oly -
Un Go Add Un Sup Tra	it:3 pply - Mean poly - Time ansactions v it:4 put for tax cr creversal - turns.	- Compariso g Indirect tax g Indirect tax rvices Tax in GST – Featur ning – Taxal of supply of supply of alue – Valua	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structed Supply – Types of Supply – Composite and mixed Goods and Services Place of Supply – Determinants tion of services.	SST – Need acture and discontinuous supply a continuous seed creditant roduction seed acture and supply a continuous seed creditant roduction seed actual seed act	9hored for C Function 8hored Function Exemple Thored Thored T	urs GST - ons urs npted ply - urs
Un Sup Tra	it:3 pply - Mear poply - Time ansactions v it:4 put for tax cr cr reversal - turns.	- Compariso g Indirect tax g Indirect tax rvices Tax in GST – Featur ning – Taxah of supply or alue – Valua redit – Eligib Input service	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structed Supply – Types of Supply – Composite and mixed Goods and Services Place of Supply – Determinants tion of services. In India – Introduction – Conceptual framework of Gress of GST – Subsuming of Taxes – GST Council: Structed Goods and Services Place of Supply – Determinants tion of services.	ST – Need acture and discount of value discount of value discount of the controduction of the	9hored for C Function 8hored Function 8hored Function 7hored Thored Function 11hored Funct	urs GST - ons urs apted oly - urs es of
Un Sup Sup Tra	it:3 pply - Mean pply - Time ansactions voit:4 out for tax creversal - turns. it:5 roduction to	rvices Tax in GST – Featur of supply of alue – Valua redit – Eligib Input service customs law able event –	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structed Supply – Types of Supply – Composite and mixed Goods and Services Place of Supply – Determinants tion of services.	d supply of value	9hored for C Function 8hored Function Exemple to the content of Supplet to the content of	urs GST - ons urs npted oly - urs es of
Un Go Add Un Sup Tra	it:3 pply - Mean poly - Time ansactions v it:4 put for tax crc reversal - turns. it:5 roduction to ancepts - Tax	rvices Tax in GST – Featur of supply of alue – Valua redit – Eligib Input service customs law able event –	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Grees of GST – Subsuming of Taxes – GST Council: Structure of Goods and Services Place of Supply – Determinants tion of services. Illity and condition – Apportionment of Credit and Blocke distribution credit –Exempted products – Returns – In the Customs Act 1962 – The Customs Tariff	d supply of value	9hored for C Function 8hored Function 7hored Thored Th	urs GST - ons urs npted oly - urs es of
Un Go Add Un Sup Tra Un Inp ITC Rei	it:2 ods and Sevantage of C it:3 pply - Mean oply - Time ansactions v it:4 out for tax creares and creversal - turns. it:5 roduction to ancepts - Tax of export production to ancepts	rvices Tax in GST – Feature of supply of alue – Valuation and the customs law able event – cedure.	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structed Supply – Types of Supply – Composite and mixed Goods and Services Place of Supply – Determinants tion of services. In India: The Customs Act 1962 – The Customs Tariff Levy and Exemption from Customs duty - Methods of	d supply of value	9hored for C Function 8hored Function 7hored Thored Th	urs GST - ons urs opted oly - urs es of rs sic
Un Go Add Un Sup Tra Un Inp ITC Rei	it:2 ods and Sevantage of C it:3 pply - Mean oply - Time ansactions v it:4 out for tax creares and creversal - turns. it:5 roduction to ancepts - Tax of export production to ancepts	rvices Tax in GST – Feature of supply of alue – Valuation and the customs law able event – cedure.	n of Direct and Indirect taxes – Constitutional Backgra – Tax evasion and avoidance In India – Introduction – Conceptual framework of Gres of GST – Subsuming of Taxes – GST Council: Structed Supply – Types of Supply – Composite and mixed from Goods and Services Place of Supply – Determinants tion of services. In India: The Customs Act 1962 – The Customs Tariff Levy and Exemption from Customs duty - Methods of Contemporary Issues	d supply of value	9hored for C Function 8hored Function 8hored Function 7hored Function 11houed Function 5 - Basen - Impose	urs GST - ons urs opted oly - urs es of rs sic ort

	rse code						SCAA DA	TED:	18.05
Core	÷ 11		Exe	cutive Busine	ess Communica	ation	3		
Pre-requisite		Basic knowledge in Business Communication			Syllab Versio		2022- 2023		
	rse Objecti								
The 1	main object	tives of thi	s course are to:						
1.	To provide business q		on on effective	business com	munication and	I techniques	to respond	to	
2.			ge about bankin	g corresponde	nce and compa	ny secretaria	l correspor	ndence	
	ected Cour				11.1 1.1 .				
			etion of the cour						170
1			ance of effective			mina			K2
3			ricacies of respondentive correspondent						K2 K3
4			esponse to comp			_			K3 K4
5			ative and effecti						K4
	•		nderstand; K3 -				- Create		174
17.1	Kememb	., 112 - O	nacistana, IXJ -	1 1pp1y, 11 - F	111a1 y 20, 113 - 1	zvaruate, ix u	Cicaic		
Uni	t:1						8-	hour	<u>s</u>
- uoil	ness comm		: Meaning – im	nortance of Et	ffective Busine	ss Commun	cation- Mo	odern	
Com	munication	Methods	– Business Lett		ffective Busine functions - Kind				
Com Busi	municatior ness Letter	Methods	– Business Lett				ls ofEffecti	ve	
Com Busin	municationness Letter	Methods s - Layout.	– Business Lett	ers : Need – F	unctions - Kind	ls - Essentia	ls ofEffecti		S
Com Busin Uni Trade	munication ness Letter it:2 e Enquiries	Methods s - Layout.	– Business Lett	ion - Credit ar	functions - Kind	ls - Essentia	ls ofEffecti	ve	s
Com Busin Uni Trada Adju	munication ness Letter at:2 e Enquiries stments - C	Methods s - Layout.	Business Lett	ion - Credit ar	functions - Kind	ls - Essentia	ls ofEffecti 9. laints and	ve hour	
Com Busin Uni Trada Adju	munication ness Letter it:2 e Enquiries stments - C	Methods s - Layout Orders a	Business Lett	ion - Credit an	dunctions - Kind and Status Enqui	ds - Essentia	ls ofEffecti 9. laints and	ve	
Com Busin Uni Trada Adju	munication ness Letter it:2 e Enquiries stments - C	Methods s - Layout Orders a	Business Lett	ion - Credit an	dunctions - Kind and Status Enqui	ds - Essentia	ls ofEffecti 9. laints and	ve hour	
Uni Trade Adju Uni Ban	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre	Methods s - Layout Orders a Collection	- Business Lett	ion - Credit ar Letters - Circu	nd Status Enquirallar Letters. - Agency Corre	iries – Comp	9. sofEffecti	ve hour	8
Uni Trade Adju Uni Ban	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre	Methods s - Layout Orders a Collection	– Business Lett	ion - Credit and Letters - Circumstrespondence	nd Status Enquiralar Letters. - Agency Corrected and Minutes and	iries – Comp	9. sofEffecti	ve hour	8
Uni Trade Adju Uni Ban Cor	munication ness Letter at:2 e Enquiries stments - Cat:3 aking Corre	Methods s - Layout Orders a Collection	- Business Lett	ion - Credit and Letters - Circumstrespondence	nd Status Enquirallar Letters. - Agency Corre	iries – Comp	9. slaints and 8-	hours	5
Uni Trade Adju Uni Ban Uni Cor	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre	Methods s - Layout Orders a Collection spondence	- Business Lettend their Execut Letters - Sales I	ion - Credit ar Letters - Circu rrespondence	nd Status Enquirellar Letters. - Agency Corrected, Minutes and	iries – Compespondence.	9. slaints and 8- ting)	hours	5
Uni Trade Adju Uni Ban Uni Cor Uni Appl	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre it:4 mpany Secre it:5 ication Let	Methods s - Layout Orders a Collection spondence etarial Con	- Business Lettern - Business Lettern - Sales I - Insurance Correspondence (Insurance of Resurance of Resuran	ion - Credit an etters - Circu	nd Status Enquilar Letters. - Agency Corrected Agency Co	aries – Compespondence. Report Write bjectives an	9- laints and 8- 11- ting) 11- d Techniqu	hourshourshours	5
Uni Trade Adju Uni Ban Cor Uni Appl vario	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre it:4 mpany Secre it:5 ication Let	Methods s - Layout Orders a Collection spondence etarial Con	- Business Lettend their Execut Letters - Sales I	ion - Credit an etters - Circu	nd Status Enquilar Letters. - Agency Corrected Agency Co	aries – Compespondence. Report Write bjectives an	9- laints and 8- 11- ting) 11- d Techniqu	hourshourshours	5
Uni Trade Adju Uni Ban Cor Uni Appl	munication ness Letter it:2 e Enquiries stments - Contains Corrections it:4 mpany Secretics ication Letter sus types of entations	Methods s - Layout Orders a Collection spondence etarial Con	- Business Lett and their Execut Letters - Sales I e - Insurance Co crespondence (In paration of Resur s - Public Speed	ion - Credit an etters - Circu	nd Status Enquilar Letters. - Agency Corrections - Minutes and Minutes and William Letters and William Le	aries – Compespondence. Report Write bjectives an	9- laints and 8- 11- d Techniqu usiness Rep	hourshourshours	5
Uni Trade Adju Uni Ban Uni Cor Uni Appl	it:3 aking Correlates ication Let bus types of entations at:6	Methods s - Layout Orders a Collection spondence etarial Conters - Prep Interview	- Business Lett and their Execut Letters - Sales I e - Insurance Co crespondence (In paration of Resur s - Public Speed	ion - Credit ar etters - Circu rrespondence ncludes Agenc me - Interview ch - Character	nd Status Enquilar Letters. - Agency Corrections - Minutes and Minutes and William Letters and William Le	aries – Compespondence. Report Write bjectives an	9- laints and 8- 11- d Techniqu usiness Rep	hourshourshours es of	5
Uni Trade Adju Uni Ban Cor Uni Appl vario Prese	it:3 aking Correlates ication Let bus types of entations at:6	Methods s - Layout Orders a Collection spondence etarial Conters - Prep Interview	and their Execut Letters – Sales I e - Insurance Co crespondence (In paration of Results s – Public Speed	ion - Credit ar etters - Circurrespondence related Agencian - Interview ch - Character temporary Is	da, Minutes and v: Meaning – Oristics of a good	espondence. Report Writes and speech – B	9- laints and 8- 11- d Techniqu usiness Rep	-hours -hours es of	3
Uni Trade Adju Uni Ban Uni Cor Uni Appl vario Prese Uni Exp	munication ness Letter it:2 e Enquiries stments - Contact and Correct it:3 existing Correct it:4 existing Correct it:5 existing Letter ication Letter ication Letter ications existing Correct it:5 existing Correct it:5 existing Correct it:5 existing Correct it:5 existing Correct it:6 e	Methods s - Layout Orders a Collection spondence etarial Conters - Prep Interview	and their Execut Letters – Sales I e - Insurance Co crespondence (In paration of Results s – Public Speed	ion - Credit ar etters - Circurrespondence related Agencian - Interview ch - Character temporary Is	nd Status Enquilar Letters. - Agency Corrections - Minutes and Minutes and William Letters and William Le	espondence. Report Writes and speech – B	9- laints and 8- 11- d Techniqu usiness Rep	hourshourshours es of	3
Uni Trade Adju Uni Ban Cor Uni Appl vario Prese Uni Exp	it:3 king Correlates it:4 mpany Secretication Let bus types of entations it:6 pert lectures it:Book(s)	s - Corders a Collection I spondence tetrial Conternal Content	- Business Lettern - Business Lettern - Sales I Letters - Sales I	ion - Credit ar etters - Circu rrespondence ncludes Agenc me - Interview ch - Character stemporary Is	da, Minutes and Windler Letters. - Agency Corrections - Windler Letters. - Agency Corrections - Oristics of a good state of the state	iries – Compespondence. Report Write bjectives and speech – B	9. sofEffecti 9. solaints and 8- ting) 11d Technique usiness Rep	-hours -hours es of port	3
Uni Trade Adju Uni Ban Uni Cor Uni Appl vario Prese Uni Exp	it:2 e Enquiries stments - C it:3 eking Correctit:4 mpany Secretit:5 ication Let bus types of entations et:6 pert lectures it:8 Rajendra	Methods s - Layout Orders a Collection spondence etarial Con ters – Prep Interview s, online se	and their Execut Letters – Sales I e - Insurance Co crespondence (In paration of Results s – Public Speed	ion - Credit ar etters - Circu rrespondence ncludes Agenc me - Interview ch - Character stemporary Is	da, Minutes and Windler Letters. - Agency Corrections - Windler Letters. - Agency Corrections - Oristics of a good state of the state	iries – Compespondence. Report Write bjectives and speech – B	9. sofEffecti 9. solaints and 8- ting) 11d Technique usiness Rep	-hours -hours es of port	3
Uni Trade Adju Uni Ban Uni Cor Uni Appl vario Prese Uni Exp	munication ness Letter it:2 e Enquiries stments - C it:3 aking Corre it:4 mpany Secr it:5 ication Let bus types of entations it:6 pert lectures it:6 Rajendra Delhi, 200	s - Layout. - Orders a Collection spondence etarial Conters - Prep Interview s, online see	- Business Lettern - Business Lettern - Sales I Letters - Sales I	ion - Credit ar etters - Circu rrespondence me - Interview ch - Character stemporary Is	da, Minutes and W: Meaning – Oristics of a good	dries – Comparies	9- laints and 8- 11- d Techniqu usiness Rep 21	-hours -hours -hours -hours -hours -hours -hours	3

Coursecode	TITLE OF THE COURSE	\mathbf{L}	T	P	C
Allied Paper- I	WORLD ECONOMIC RESOURCES	6		_	4
		G 1	<u> </u>	200	
Pre-requisite	Basic knowledge in economic resources	•			22- 23
Course Objectiv	es:				
	ves of this course are to:				
	the basic concepts and importance of world resources.				
	yledge on the geographical environment.				
	with agriculture and allied resources				
	oncepts of energy resources for economic development				
•	factors for location of industries.				
Expected Cours					
	al completion of the course, student will be able to:				
1 Identify the	ne importance of linkage between trade and resources.			K	1
2 Exhibit th	e skills of the geographical environment.			K	2
3 Evaluate	he importance of natural regions and agricultural resources facilitating	g trade.		K	2
	ne energy and mineral resources contribution towards global trade.			K	3
	the setting up of manufacturing industries.			K	4
	K2 -Understand; K3 -Apply; K4 -Analyze; K5 -Evaluate; K6 -Create				
,					
Unit:1			17h	ours	
esources and Hun Unit:2	nan resources - Interlink between resources and trade.		18h	ours	<u> </u>
	ironment- Physical environment: landforms, coastline, rivers, clima	ate soi			
	environment- Growth and distribution of population-races.	atc, 501	15, and	1 11a	uit
	a comment				
Unit:3	To the second se		17h		
	⁷ et equatorial regions- Monsoo <mark>n regions – M</mark> editerranean regions co	ol temp	erature	e reg	ion
Green lands- Polar					
	ied resources: Factors affecting agriculture- types of farming- food c				
			t tores		
eash crops- animal	resources- fishery resources- forest resources - direct and indirect be	nefits o	1 10100	ts- t	ype
	· · · · · · · · · · · · · · · · · · ·	nefits o	11010	ts- t	ype
eash crops- animal and distribution of	· · · · · · · · · · · · · · · · · · ·	nefits o			
cash crops- animal and distribution of Unit:4	world forests.		18h	ours	· ·
cash crops- animal and distribution of Unit:4 Energy Resources:	world forests. Types of energy- energy and economic development- coal, petroleur		18h	ours	· ·
Unit:4 Energy Resources:	world forests. Types of energy- energy and economic development- coal, petroleur energy- need for conventional energy.	n, natu	18h	ours , ele	ctri
Unit:4 Energy Resources power and atomic Mineral Resources	world forests. Types of energy- energy and economic development- coal, petroleur	n, natu	18h	ours , ele	ctri
Unit:4 Energy Resources: ower and atomic Mineral Resources fron ore, Mangane	Types of energy- energy and economic development- coal, petroleur energy- need for conventional energy. : Importance of minerals- classification- world distribution and trade	n, natu	18h ral gas ortant i	ours , ele mine	etri rals
Unit:4 Energy Resources: bower and atomic Mineral Resources: fron ore, Mangane Unit:5	Types of energy- energy and economic development- coal, petroleur energy- need for conventional energy. : Importance of minerals- classification- world distribution and trade se, Copper, Aluminum, Mica.	n, natu	18h ral gas ortant i	ours , ele mine	ctri
Unit:4 Energy Resources: ower and atomic Mineral Resources fron ore, Mangane Unit:5 Manufacturing Ind	Types of energy- energy and economic development- coal, petroleur energy- need for conventional energy. : Importance of minerals- classification- world distribution and trade	n, natu	18h ral gas ortant i	ours , ele mine	ctri
Unit:4 Energy Resources power and atomic Mineral Resources fron ore, Mangane Unit:5 Manufacturing Inc	Types of energy- energy and economic development- coal, petroleur energy- need for conventional energy. : Importance of minerals- classification- world distribution and trade se, Copper, Aluminum, Mica. dustries: Factors of location- Theories of industrial location distribution.	n, natu	18h ral gas ortant i	ours , ele mine ours	ctri

90 hours

Expert lectures, online seminars - webinars

Total Lecture hours

B.Com. International Business Changes w.e.f. 2023-24 onwards - Affiliated Colleges - Annexure No.42H

TextBook(s)		SCAA DATED: 18.05.20
1 Economic Geography- A Res	source Approach: Gune and Chattergi.	
2 Economic and Commercial g	geography : Das Guptha	
ReferenceBooks		
1 World Resources and Trade	: Kanna and Gupta	
2 World Resources	: Zimmermen	
3 World Resources and Trade	: Agarwal and Monga	
RelatedOnlineContents[MOO	C,SWAYAM, NPTEL,Websitesetc.]	
1		
2		
4		
Course Designed Day		
CourseDesigned By:		

	Mapp	ingCourseobjectiv	esand courseoute	comes	
	PO1	PO2	PO3	PO4	PO5
CO1	S	S	M	M	M
CO2	S	S (606)	monus / M	M	M
CO3	S	M	S	M	M
CO4	S	S	M	M	M
CO5	S	M	S/	M	M

^{*}S-Strong;M-Medium;L-Low

Unit:2 Unit:2 International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 Export promotion in India - Ministry of Commerce - Ministry of FinanceExport promotion councils (EPCs) - Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures - Clearance of Import cargo. Unit:4 Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 18hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill,	Coursecode		TITLE OF THE COURSE SCA	A PAT	TD:	18.05.2 P
Course Objectives: Themain objectives of this courseareto: 6. Understand the concepts of export trade control 7. Familiarize the Inco terms 8. Impart knowledge on export promotion in India 9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1. Recall the various concepts relating to export trade control 2. Analyze the Inco terms 3. Apply the acquired knowledge to promote exports of India 4. Assess the problems of India's EXIM trade. 5. Prepare the export documents K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1	Allied Paper II			6		4
Themain objectives of this courseareto: 6. Understand the concepts of export trade control 7. Familiarize the Inco terms 8. Impart knowledge on export promotion in India 9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1 Recall the various concepts relating to export trade control 2 Analyze the Inco terms 8 K4 3 Apply the acquired knowledge to promote exports of India 8 K2 4 Assess the problems of India's EXIM trade. 8 K2 5 Prepare the export documents K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1 17-hours Export Trade Control: Different categories of Exporters — Export licensing procedures and formalities — Export and Import Policy and Procedures — Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 18-hours International commercial (INCO) terms — FOB, C & F, CIF etc-methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 17-hours Export promotion in India - Ministry of Commerce - Ministry of Finance Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures — Clearance of Import cargo. Unit:4 18-hours Export promotion Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA / FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 18-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Band Certificate of Export & Realization.	Pre-requisite		Basic knowledge in Exports /Imports	_		
6. Understand the concepts of export trade control 7. Familiarize the Inco terms 8. Impart knowledge on export promotion in India 9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1. Recall the various concepts relating to export trade control 2. Analyze the Inco terms 3. Apply the acquired knowledge to promote exports of India 4. Assess the problems of India's EXIM trade. 5. Prepare the export documents K1-Remember;K2-Understand;K3-Apply;K4-Analyze;K5-Evaluate;K6-Create Unit:1. 1. 17-hours Export Trade Control: Different categories of Exporters — Export licensing procedures and formalities — Export all Import Policy and Procedures — Preliminaries for doing export and import business - Pre-requisites: PAN Sumber, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2. 18-hours International commercial (INCO) terms - FOB, C & F, CIF etc. methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3. 17-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration and Dispute settlement mechanism - Deemed exports and its benefits. Unit:4. 18-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration and accommendate of Import cargo. Unit:4. 18-hours Export Decuments: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill. Support Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill. Support Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill. Support Documents: Expor	•			•		
8. Impart knowledge on export promotion in India 9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1 Recall the various concepts relating to export trade control K1 2 Analyze the Inco terms K4 3 Apply the acquired knowledge to promote exports of India K2 4 Assess the problems of India's EXIM trade. 5 Prepare the export documents K4 K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1 I7-hours Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Dolicy and Procedures – Preliminaries for doing export and import business – Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 I8-hours International commercial (INCO) terms – FOB, C & F, CIF etc-methods of payments, Customer complaints and Dispute settlement mechanism – Deemed exports and its benefits. Unit:3 I7-hours Export promotion in India - Ministry of Commerce – Ministry of Finance – Export promotion councils (EPCs) Commodity Boards (CBs) – Development Authorities (DAs) – RCMC, other related procedures – Clearance of Import cargo. Unit:4 R8-hours Export promotion in India - Trends in India's Export & Import - Problems of India's export and import cargo. Unit:4 R8-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization.	·					
8. Impart knowledge on export promotion in India 9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1 Recall the various concepts relating to export trade control K1 2 Analyze the Inco terms Apply the acquired knowledge to promote exports of India K2 4 Assess the problems of India's EXIM trade. K3 5 Prepare the export documents K4-Analyze; K5-Evaluate; K6-Create Whit:1 I7-hours Export Trade Control: Different categories of Exporters - Export licensing procedures and formalities - Export and Import Policy and Procedures - Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 I8-hours International commercial (INCO) terms - FOB, C & F, CIF etc-methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 I7-hours Export promotion in India - Ministry of Commerce - Ministry of FinanceExport promotion councils (IPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration and procedures of Import cargo. Unit:4 I8-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 I8-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Export lectures, online seminars - webinars		_	•			
9. Expose the exchange control regulations in International Trade 10. Comprehend the export documents Expected Course Outcomes: On the successful completion of the course, student will be able to: 1 Recall the various concepts relating to export trade control K1 2 Analyze the Inco terms K4 3 Apply the acquired knowledge to promote exports of India K2 4 Assess the problems of India's EXIM trade. 5 Prepare the export documents K4 K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1 17-hours Export Trade Control: Different categories of Exporters - Export licensing procedures and formalities - Export and Import Policy and Procedures - Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 18-hours Itemational commercial (INCO) terms - FOB, C & F, CIF etc. methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 17-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration. 2ategories of Importers, Different Custom Duties (Import), Customs administration and procedures - Clearance of Import cargo. Unit:4 18-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 18-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank 2-ertificate of Export & Realization. Unit:6 Contemporary Issues 2 hours						
Expected Course Outcomes: Expected Course Outcomes:						
On the successful completion of the course, student will be able to: 1 Recall the various concepts relating to export trade control 2 Analyze the Inco terms K4 3 Apply the acquired knowledge to promote exports of India K2 4 Assess the problems of India's EXIM trade. 5 Prepare the export documents K4 K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1 I7hours Export Trade Control: Different categories of Exporters — Export licensing procedures and formalities — Export and Import Policy and Procedures — Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 I8hours International commercial (INCO) terms, — FOB, C & F, CIF etc. methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 I7-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration aftergories of Importers, Different Custom Duties (Import), Customs administration and procedures - Clearance of Import cargo. Unit:4 I8-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 I8-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Export lectures, online seminars - webinars						
Recall the various concepts relating to export trade control Analyze the Inco terms Apply the acquired knowledge to promote exports of India Apply the acquired knowledge to promote exports of India K2 Assess the problems of India's EXIM trade. EX2 Assess the problems of India's EXIM trade. K4 K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit: 1 In-hours Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit: 2 In-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit: 3 In-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures – Clearance of Import cargo. Unit: 4 In-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit: 5 In-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization.	_					
Analyze the Inco terms Apply the acquired knowledge to promote exports of India Apply the acquired knowledge to promote exports of India Assess the problems of India's EXIM trade. Prepare the export documents K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit: Unit: In-hours Export Trade Control: Different categories of Exporters - Export licensing procedures and formalities - Export and Import Policy and Procedures - Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit: Unit: In-hours In-hours In-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit: Unit: Unit: In-hours In-						
Apply the acquired knowledge to promote exports of India Assess the problems of India's EXIM trade. Prepare the export documents K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit: Inti-hours Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit: International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit: Inti-hours Int-hours Int-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 Int-hours Int-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 Int-hours Int-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 Int-hours Int-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:4 International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:4 International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and import respective to the payments and International Customer respective to t	1 Recall to	he various co	ncepts relating to export trade control			K1
Assess the problems of India's EXIM trade. 5 Prepare the export documents K1-Remember; K2-Understand; K3-Apply; K4-Analyze; K5-Evaluate; K6-Create Unit:1 17hours Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 18hours Iternational commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 17-hours Export promotion in India - Ministry of Commerce - Ministry of Finance - Export promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures – Clearance of Import cargo. Unit:4 18-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 18-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues 2 hours Expert lectures, online seminars - webinars						K4
State Prepare the export documents K4	11 /		 			
Wit:1 Wint:2 Separation Tr-hours T						
Unit:1 Unit:1 Unit:1 IT-hours Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2 IR-hours International commercial (INCO) terms - FOB, C & F, CIF etc- methods of payments, Customer complaints and Dispute settlement mechanism - Deemed exports and its benefits. Unit:3 IT-hours Export promotion in India - Ministry of Commerce - Ministry of FinanceExport promotion councils (EPCs). Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration. Categories of Importers, Different Custom Duties (Import), Customs administration and procedures – Clearance of Import cargo. Unit:4 IR-hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 IR-hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Export lectures, online seminars - webinars						K4
Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2	K1-Remembe	r; K2 -Unders	tand; K3 -Apply; K4 -Analyze; K5 -Evaluate; K6 -Create			
Export Trade Control: Different categories of Exporters – Export licensing procedures and formalities – Export and Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2	Ilmit.1			1	7 ho	
Ind Import Policy and Procedures – Preliminaries for doing export and import business - Pre-requisites: PAN Number, IEC Number, Application & Related documents for IEC, Role of DGFT. Unit:2		ntrol: Differe	ent categories of Exporters Export licensing procedures an			
Unit:3 Unit:3	Unit:2			1	8ho	urs
Export promotion in India - Ministry of Commerce - Ministry of FinanceExport promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures - Clearance of Import cargo. Unit:4				Custome	r com	plaints
Export promotion in India - Ministry of Commerce - Ministry of FinanceExport promotion councils (EPCs) Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures - Clearance of Import cargo. Unit:4 18hours Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 18hours Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues 2 hours Expert lectures, online seminars - webinars						
Commodity Boards (CBs) - Development Authorities (DAs) - RCMC, other related procedures of registration Categories of Importers, Different Custom Duties (Import), Customs administration and procedures – Clearance of Import cargo. Unit:4			MIHIAR UNINE			
Unit:4 Unit:4 Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Expert lectures, online seminars - webinars						. ,
Unit:4 Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5 Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Expert lectures, online seminars - webinars						
Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5	•	porters, Dire	vent Custom Daties (import), Customs administration and p	roccaar	C B C .	iourumec
Exchange Control Regulations: RBI Guide Lines for making payments, Authorized Dealers - Authorized Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import rade. Unit:5	IInit•4			1	8ho	ure
Money Changers - FERA /FEMA - Trends in India's Export & Import - Problems of India's export and import trade. Unit:5		l ol Regulation	s: RBI Guide Lines for making payments. Authorized Deale			
Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Expert lectures, online seminars - webinars	Money Changers					
Export Documents: Export Order, Letter of Credit, Export Declaration Forms, Bill of Lading/Airway Bill, Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues Expert lectures, online seminars - webinars	Unit:5			1	8ho	urs
Shipping Bill, Certificate of Origin, Invoice, Packing list, GSP Certificate, Legalization of documents, Bank Certificate of Export & Realization. Unit:6 Contemporary Issues 2 hours Expert lectures, online seminars - webinars		nts: Export (Order, Letter of Credit, Export Declaration Forms, Bill of			
Expert lectures, online seminars - webinars	Shipping Bill, C	ertificate of	Origin, Invoice, Packing list, GSP Certificate, Legalization	_		•
Expert lectures, online seminars - webinars	Unit·6	Contompor	Party Icenae		2 hor	rc
*			-		∠ 110U	19
			nais - wedinais		90 ha	

TextBook(s)	SCAA DATED: 18.05.2
1 Customs Law Manual, Centax Publications Pvt. Ltd., 2	022 - Jain, R.K.
2 International Trade and Export Management- Cheruni New Delhi, 2022	lam. F, 21stEdition, Himalaya Publishing House,
ReferenceBooks	
1 Ministry of Commerce and Industry, Hand Book of Pro Delhi.	ocedures, Volume I and II GOI, New
2 Guide to Export Policy, Procedures and Documentation	on - Mahajan
3 Business Logistics Management, PHI, 5th Edition - Bal	lou. R. H.
4 International Trade, Pawan Kumar Oberroi, 2 nd Edition	, Global Academic Publishers, New Delhi.
RelatedOnlineContents[MOOC,SWAYAM, NPTEL,V	Vebsitesetc.]
1	
2	
4	

	MappingCourseobjectivesand courseoutcomes									
	PO1	PO2	PO3	PO4	PO5					
CO1	S	S	BBUSU, M	M	M					
CO2	S	M	M	S	M					
CO3	S	M	S	M	M					
CO4	S	S	S	_ M	M					
CO5	S	5 S TRATH	M	M	M					

^{*}S-Strong;M-Medium;L-Low